## **EXHIBIT A**

```
1
                IN THE UNITED STATES DISTRICT COURT
 2
                FOR THE EASTERN DISTRICT OF TEXAS
 3
                         TEXARKANA DIVISION
   PANTECH CORPORATION AND
 4
                                 ) (
   PANTECH WIRELESS, LLC,
                                 ) (
                                       CIVIL ACTION NO.
                                       5:22-CV-69-RWS
 5
       PLAINTIFFS,
                                 ) (
                                  ) (
 6
  VS.
                                       TEXARKANA, TEXAS
                                  ) (
                                  ) (
7
   ONEPLUS TECHNOLOGY (SHENZHEN)) (
                                 ) ( OCTOBER 15, 2024
   COMPANY LIMITED,
                                 ) ( 8:28 A.M.
        DEFENDANT.
 8
 9
10
                       JURY TRIAL TRANSCRIPT
11
            BEFORE THE HONORABLE ROBERT W. SCHROEDER III
12
                    UNITED STATES DISTRICT JUDGE
13
   FOR THE PLAINTIFFS:
                            Mr. James A. (Tripp) Fussell, III
14
                            Ms. Tiffany A. Miller
15
                            Ms. Courtney Krawice
                            Mayer Brown, LLP
                            1999 K Street, NW
16
                            Washington, DC 20006
17
                            Mr. Geoffrey P. Culbertson
18
                            Mr. Kelly Tidwell
                            Patton Tidwell & Culbertson, LLP
19
                            2800 Texas Boulevard
                            Texarkana, TX 75503
20
                            Mr. Graham (Gray) M. Buccigross
                            Mayer Brown, LLP
21
                            Two Palo Alto Square
                            3000 El Camino Real
22
                            Suite 300
23
                            Palo Alto, CA 94306
24
25
```

1	FOR THE DEFENDANT:	Mr. David M. Airan Mr. Wesley O. Mueller
2		Mr. Paul J. Filbin Mr. Christopher J. Gass
3		Mr. Michael J. Schubert Mr. James W. Sanner
4		Leydig Voit & Mayer, Ltd.
5		Two Prudential Plaza 180 North Stetson
6		Suite 4900 Chicago, IL 60601
7		Mr. Kevin Collins
8		Mr. Justin Burnam Mr. Matthew Kudzin
9		Covington & Burling LLP One CityCenter
10		850 Tenth Street NW
		Washington, DC 20001
11		Mr. G. Blake Thompson Mann Tindel & Thompson
12		112 E. Line Street Suite 304
13		Tyler, TX 75702
14	COURT REPORTER:	Ms. Shelly Holmes, CSR, TCRR
15		Official Court Reporter Honorable Robert W. Schroeder III
16		United States District Judge
17		Eastern District of Texas Texarkana Division
18		500 North State Line Avenue Texarkana, TX 75501
19		shelly_holmes@txed.uscourts.gov
20	(Proceedings recorded b	y mechanical stenography, transcript
21	produced on a CAT syste	
22		
23		
24		
25		

	1	PROCEEDINGS
08:09:49	2	(Venire panel out.)
08:09:49	3	COURT SECURITY OFFICER: All rise.
08:09:50	4	THE COURT: Ms. Combs, please call the case.
08:28:39	5	COURTROOM DEPUTY: Cause No. 5:22-CV-69, Pantech
08:28:42	6	Corporation, et al., versus OnePlus Technology.
08:28:45	7	THE COURT: Announcements for the record.
08:28:46	8	MR. CULBERTSON: Good morning, Your Honor.
08:28:52	9	THE COURT: Good morning.
08:28:53	10	MR. CULBERTSON: Geoff Culbertson for the
08:28:55	11	Plaintiff. This morning, we have Courtney Krawice, Tiffany
08:28:58	12	Miller, Tripp Fussell, and Kelly Tidwell. And we're ready
08:29:02	13	to proceed.
08:29:03	14	THE COURT: All right.
08:29:05	15	MR. CULBERTSON: Thank you.
08:29:08	16	MR. THOMPSON: Good morning, Your Honor.
08:29:09	17	THE COURT: Good morning.
08:29:10	18	MR. THOMPSON: Blake Thompson here for OnePlus.
08:29:12	19	With me today is David Aaron, Paul Filbin, Mike Schubert,
08:29:20	20	James Sanner, and over here we have Matthew Kudzin, Justin
08:29:21	21	Burnam, and Kevin Collins in the back. And we're ready to
08:29:30	22	proceed.
08:29:30	23	THE COURT: All right. Good morning and welcome
08:29:30	24	to everyone.
08:29:31	25	We have a number of things to go over before we

have the panel brought down. 08:29:33 1 2 The first thing is there were objections to 08:29:34 deposition designations that were filed. We have reviewed 08:29:38 3 all of those and should, within the next hour, have an 08:29:43 order out on those. So we will -- that will make rulings 08:29:49 on all of the objections to deposition designations. 08:29:55 6 7 I think the thing that makes the most sense is for 08:29:58 us to deal with the overnight disputes that go to 8 08:30:02 objections to voir dire and openings. 08:30:07 And so whoever wants to go -- go forward on the 08:30:14 10 11 objections to the voir dire slides may do so. 08:30:21 12 MR. THOMPSON: Your Honor, we don't have any voir 08:30:25 dire slides, so I think I'll just do our objections to 08:30:30 13 the -- to Pantech's, if that's all right with you. 08:30:33 14 THE COURT: That's fine. 15 08:30:35 MR. THOMPSON: We have objected to No. 7 of -- and 16 08:30:36 we're trying to pull these up, but we may have some 08:30:41 17 18 technical difficulties -- No. 7 or the 7th slide of 08:30:44 Pantech's deck. And basically -- I don't know if you have 19 08:30:48 08:30:50 20 it in front of you. THE COURT: I do have it in front of me. 21 08:30:51 22 MR. THOMPSON: Okay. Our objection to this is it 08:30:54 23 was my understanding that the Court, once we seat this 08:30:55 08:30:58 24 jury, or whenever you deem appropriate, is going to instruct the jury about the previous proceedings so far as 08:31:00 25

these patents are infringed or valid or whatever has been 08:31:05 1 agreed to. 08:31:08 2 And I didn't think it's appropriate for Pantech or 08:31:09 3 us or anyone else to sort of end-run that and start off 08:31:11 4 trying to, you know, tell the jury what they're going to be 08:31:15 6 instructed. 08:31:18 7 08:31:20 THE COURT: So was there an offer made to review -- to remove the word "validly"? 8 08:31:25 MR. THOMPSON: I think that was one of the -- one 08:31:31 of out -- that it didn't match up with what you were going 08:31:33 10 11 to say. But the overall objection is we don't think it's 08:31:35 proper for Pantech to do this in the voir dire, that that's 08:31:39 12 for you or however you want to handle it, obviously, once 08:31:41 13 the jury panel has been seated. 08:31:43 14 THE COURT: All right. Let me hear from the 15 08:31:46 16 Plaintiff. 08:31:48 17 MR. CULBERTSON: Your Honor, Geoff Culbertson. 08:31:49 18 The answer is, yes, there was an offer to remove 08:31:54 the word "validly," if that causes concern. This -- it's 19 08:31:57 20 not my intention to instruct the jury. My intention is to 08:32:02 inquire about the prospective jurors' ability to follow an 21 08:32:05 22 instruction like this and to see if they have any 08:32:11 23 reservations about awarding damages based on the 08:32:14 08:32:17 24 determination of infringement that's already been made. 25 THE COURT: Okay. 08:32:19

MR. CULBERTSON: And I think that's a fair topic 08:32:20 1 2 of questioning. 08:32:22 THE COURT: I'll overrule the objection. I will 08:32:22 3 ask the Plaintiffs to remove the word "validly" to align 08:32:25 more closely with what the instructions will be. 08:32:29 MR. CULBERTSON: Thank you, Your Honor. 6 08:32:32 MR. THOMPSON: Your Honor, the other objection we 7 08:32:33 have is to the next two slides which is the forest and then 8 08:32:35 the trees being clear-cut. 08:32:38 I mean, this is clearly an infringement slide to 08:32:41 10 show that we took something, you know, then didn't pay for 08:32:43 11 it. I mean, that's not the subject of this case; this case 12 08:32:45 is for the damages for what's already been determined. And 08:32:48 13 the only reason to use this is basically to start trying to 14 08:32:49 15 inflame the jury that we took something that we shouldn't 08:32:54 have, and that's not what we're here on. 16 08:32:56 17 So this is highly prejudicial, and that's our 08:32:58 18 objection to both of those final slides. 08:32:59 MR. CULBERTSON: Your Honor, Geoff Culbertson. 19 08:33:03 20 I think the Court has seen my voir dire based on 08:33:08 these slides. It's about damages. It's about inquiring 21 08:33:13 about the jury's ability and thoughts about awarding full 22 08:33:17 value. It's not about willfulness. It's not about 23 08:33:20 24 infringement. You know, the determination of infringement 08:33:24 25 has been made. 08:33:29

08:33:31	1	What I asked and, again, I think the Court has
08:33:34	2	heard these questions before, is, you know, how do how
08:33:37	3	do folks feel about if they're what should be awarded in
08:33:42	4	the instance where their property has been taken? And it's
08:33:46	5	about value. It's about, what do you award? How do you
08:33:49	6	feel about those things? It does not go to willfulness.
08:33:52	7	THE COURT: So long as it's limited to them being
08:33:56	8	compensated for, you know, every tree that was cut down, so
08:34:02	9	to speak, and we don't talk about whether things were done
08:34:05	10	by accident or on purpose
08:34:13	11	MR. CULBERTSON: Okay.
08:34:14	12	THE COURT: I think introducing the idea of
08:34:19	13	accident also introduces the idea of intentional, and so
08:34:22	14	I'll ask you to stay away from anything about what the
08:34:24	15	motivation was or whether it was, you know, purely an
08:34:27	16	accident.
08:34:28	17	MR. CULBERTSON: Understood. Thank you,
08:34:32	18	Your Honor.
08:34:32	19	MR. THOMPSON: That's the only objections we have
08:34:40	20	to the voir dire.
08:34:40	21	THE COURT: Okay. Openings?
08:34:54	22	MR. FUSSELL: Your Honor, Tripp Fussell on behalf
08:34:56	23	of the Plaintiffs.
08:34:57	24	I believe we have one one objection to the
08:35:00	25	opening slide of the Defendants, which is DDX-015.4.
08:35:00	23	opening slide of the Defendants, which is DDX-013.4.

08:35:10	1	THE COURT: I have it.
08:35:12	2	MR. FUSSELL: Okay. I'm sorry.
08:35:13	3	The issue that we have, Your Honor, is that the
08:35:15	4	sales figure that they're trying to pull to be
08:35:18	5	representative of OnePlus they've extracted from
08:35:24	6	Dr. Putnam's report, and the problem that we have there is
08:35:27	7	that's misleading and will be confusing to the jury.
08:35:31	8	It's not representative of the total accused sales
08:35:35	9	that the parties have stipulated to and agreed to, and we
08:35:39	10	believe that this number would be confusing to the jury in
08:35:41	11	that respect.
08:35:41	12	In addition, Your Honor, this is a number that was
08:35:44	13	pulled from Dr. Putnam's report, which is only relevant to
08:35:49	14	the accused products in this case rather than the overall
08:35:53	15	sales that are representative for Samsung and Apple here.
08:35:59	16	And we don't believe that that that shows a relevant
08:36:03	17	comparison between the two and will be misleading to the
08:36:06	18	jury.
08:36:07	19	THE COURT: Thank you.
08:36:08	20	MR. THOMPSON: So, Your Honor, the 592, which is
08:36:14	21	what I think we have now there was some back-and-forth,
08:36:17	22	and I guess that's the only objection that we have now is
08:36:19	23	the number which was 642 has now been modified to 592,
08:36:25	24	which is in Dr. Putnam's report.
08:36:28	25	I mean, the reality is this, these all of this

08:36:29	1	information are from the experts. This 75 billion for
08:36:34	2	. 27 billion is the
08:36:37	3	. And 592 is what will be the
08:36:41	4	licensed or, you know, we now owe royalty for as far as
08:36:44	5	sales for OnePlus. So it's an apples-to-apples comparison.
08:36:48	6	And so that's and it's all in the expert's report.
08:36:50	7	Now, if they we're just previewing the experts.
08:36:52	8	If they want to explain it away or Dr. Putnam wants to put
08:36:55	9	his own spin on it, just like Dr. Lopez, that's fine, but
08:36:59	10	this information is all contained in the expert reports.
08:37:07	11	THE COURT: Mr. Fussell.
08:37:08	12	MR. FUSSELL: Again, Your Honor, the problem is,
08:37:11	13	is that the way that Dr Dr. Putnam pulled together
08:37:15	14	those numbers was to address only the accused products as
08:37:19	15	it related to IDC. So it's it's an inaccurate
08:37:22	16	comparison, and, again, it would be misleading to the jury
08:37:26	17	given the stipulation that the parties have.
08:37:27	18	THE COURT: So exactly what what is the
08:37:30	19	looking at the slide, can you tell me what it is the
08:37:33	20	Plaintiff objects to?
08:37:34	21	MR. FUSSELL: Yes. Well, there are two specific
08:37:37	22	things. The number in the slide that you have,
08:37:41	23	Your Honor, there's the number for OnePlus
08:37:46	24	sales.
08:37:46	25	THE COURT: Okay.

```
MR. FUSSELL: Now, as Mr. Thompson indicated, they
08:37:47
          1
            had proposed using a different number. I think they
08:37:51
          2
             recognized that that number that they had originally put in
08:37:53
          3
             there was inaccurate and wasn't pulled directly from
08:37:56
             Dr. Putnam's report. They propose a different number now.
08:37:58
          6
                      The problem with the number as it's pulled --
08:38:02
          7
             pulled from --
08:38:04
                      THE COURT: What is the number they've proposed?
          8
08:38:04
          9
                      MR. FUSSELL: I believe it's 560 --
08:38:06
08:38:08
         10
                      MR. THOMPSON:
                                            Your Honor.
                      MR. FUSSELL: Well, there were a couple numbers.
         11
08:38:10
08:38:14
         12
             There was
                           and then there was also a 690 something.
08:38:17
         13
                      THE COURT: Let's talk about the
08:38:18
         14
                      MR. FUSSELL: Okay.
         15
                      THE COURT: What's wrong with the
08:38:19
                                               Your Honor, is -- what
         16
                      MR. FUSSELL:
                                      The
08:38:21
             Dr. Putnam did was when he pulled the IDC data, he only
08:38:23
         17
         18
             pulled the sales for the accused products over a specific
08:38:26
             time period and, therefore, that -- we don't know if that
         19
08:38:29
         20
             number is accurate or reflects total sales which they're
08:38:34
             trying to represent in this slide. The total sales -- this
         21
08:38:37
         22
             slide is representing total sales for OnePlus for the year
08:38:40
         23
             of 2022, which is the number that they have for Samsung and
08:38:42
         24
             Apple here.
08:38:46
         25
                      Well, what -- the problem is they didn't
08:38:51
```

```
actually -- it's OnePlus, they know what their sales are
08:38:53
          1
             for 2022. But the problem is we have the stipulation where
08:38:55
          2
08:38:58
             their sales data is not coming in, reason IDC data.
          3
                      THE COURT: So I understood in your response to
          4
08:39:02
             this objection that you complained about the
          5
08:39:04
             and that it should be
                                            And the Defendants have offered
08:39:10
          6
             to change the slide to reflect that -- that concern.
          7
08:39:13
                      Is that not right?
          8
08:39:17
08:39:19
          9
                      MR. FUSSELL: No, we -- we did -- that's what they
08:39:22
         10
             offered as a compromise.
         11
                      But we still object based on the data and how it
08:39:24
         12
             was -- how it was -- how it was compulated (sic) by
08:39:27
             Dr. Putnam in his -- in his exhibits.
08:39:33
         13
                      There was also a secondary objection, which I
         14
08:39:34
         15
             think I might have gotten past, but the -- but the
08:39:36
             representation here on this slide is a calculated effective
         16
08:39:42
             rate for Pantech, Inc., in the Samsung and Apple columns.
08:39:46
         17
         18
             And then the proposal of this .65 percent is actually the
08:39:51
         19
             Pantech Corp rate.
08:39:59
08:40:00
         20
                      So it's additionally confusing and misleading with
             respect to the two different agreements that are at issue.
         21
08:40:02
         22
                      THE COURT: Understood.
08:40:05
         23
                      MR. FUSSELL: Yes, sir.
08:40:06
08:40:06
         24
                      THE COURT: I -- Mr. Thompson?
         25
                      MR. THOMPSON: Yeah, I would just say,
08:40:11
```

```
Your Honor -- I mean, we put the 592. That's what they
          1
08:40:12
             told us was the right number. We agreed to that. And I
08:40:14
          2
             think that should take care of it. That's the -- that's --
08:40:17
          3
             their expert's calculation of the sales that are subject
08:40:20
             to -- what will now be subject to payment because we've had
08:40:24
             a finding of infringement, and that compares directly to
08:40:27
          6
          7
             what
08:40:30
                      As far as the Pantech, Inc., we added Pantech,
          8
08:40:32
             Inc., to the calculated effective rate in those first two
          9
08:40:35
08:40:38
         10
             columns. And I'll add Pantech Corp proposed rate to the
             last column, if that's all we're talking about, to make
08:40:41
         11
         12
             sure there's no confusion.
08:40:46
08:40:47
         13
                      THE COURT: Would that resolve it, Mr. Fussell?
                      MR. FUSSELL: Well, I think if -- maybe we can
         14
08:40:55
         15
             work -- work this out. If it was -- was Pantech, Inc.'s
08:40:58
             calculated rate versus the calculated effective rate, would
         16
08:41:02
             that -- you be amenable to that?
08:41:07
         17
         18
                      MR. THOMPSON: Just to say Pantech, Inc.'s
08:41:11
         19
             calculated rate.
08:41:13
08:41:14
         20
                      THE COURT: Mr. Thompson, go to the podium,
         21
             please.
08:41:16
         22
08:41:16
                      MR. THOMPSON: Sorry.
         23
                      MR. FUSSELL:
                                      Pantech, Inc.'s
08:41:16
08:41:19
         24
         25
08:41:22
                      MR. THOMPSON: Yeah -- I mean, that wording is
```

```
fine with me, Your Honor. If that corrects it, that's
08:41:24
          1
          2
            fine.
08:41:30
                      THE COURT: All right. Next objection.
08:41:31
          3
                      MR. FUSSELL: Your Honor, the Plaintiff had no
          4
08:41:32
             further objections to their opening slides.
          5
08:41:37
          6
                      THE COURT: Okay. Defendant's objections?
08:41:39
          7
                      MR. THOMPSON: Your Honor, I believe the objection
08:41:42
             to Slide 11 has been resolved, and that may have been
         8
08:41:45
         9
             resolved before the filing. So I don't want to confuse
08:41:50
08:41:53
         10
             you.
         11
                      THE COURT: Hold on. Which one, 11?
08:41:53
         12
                      MR. THOMPSON: Yes.
08:41:56
08:41:56
         13
                      THE COURT: Okay.
                      MR. THOMPSON: It says: Top 50 global brand. I
         14
08:41:56
         15
            think there was some redaction.
08:42:00
                      THE COURT: Has that been -- has the word "China"
         16
08:42:01
             been removed?
08:42:03
         17
         18
                      MR. THOMPSON: It has been, Your Honor, and
08:42:04
             that's -- I'm thinking two -- or a couple of places, and
         19
08:42:06
08:42:08
         20
             we're fine with the agreement between the parties. That's
             been resolved.
         21
08:42:11
         22
                      THE COURT: Okay.
08:42:11
         23
                      MR. THOMPSON: I believe the second one is the
08:42:12
08:42:13
         24
             page -- the next slide is 12, which just says that
```

basically in Quarter 3, 2021, OnePlus grew 500 percent year

08:42:15

25

```
08:42:22
         1
            over year.
          2
                      This is irrelevant, Your Honor. I don't know what
08:42:22
             this is being used to show, other than, I guess, the
08:42:24
          3
             company's growing. But it seems irrelevant and misleading
08:42:27
             to what we're doing in this case.
08:42:31
                      MR. FUSSELL: Your Honor, first note that this
          6
08:42:36
             does not -- we don't believe that this violates the MIL
         7
08:42:40
            No. 14 because we're not showing the size of the company or
         8
08:42:43
             any of -- any of that. It's just talking about their
08:42:46
08:42:49
         10
             growth.
         11
                      And it should come as no surprise, this slide was
08:42:50
         12
             used in the opening in the first trial. And it's just to
08:42:53
             represent that a -- a connection between their growth and
08:42:56
         13
             their adoption of the standards in the 5G technology. It
         14
08:42:59
         15
             goes directly to damages. And that's all that -- all that
08:43:03
             this is representative of and --
08:43:07
         16
         17
                      THE COURT: I'll overrule the objection.
08:43:09
         18
                      MR. THOMPSON: Thank you, Your Honor.
08:43:12
                      The last -- the next slide, I believe, is 21.
         19
08:43:13
         20
             hoping I have this right.
08:43:17
         21
                      And, generally, the only issue we have with this
08:43:19
         22
             slide is this is a particular slide that was used in the
08:43:21
         23
             first trial to talk about this idea of holdout. And, you
08:43:24
08:43:28
         24
             know, assuming that we're not going to get into that in any
         25
             way --
08:43:31
```

```
08:43:31
          1
                      THE COURT: We're not getting into that in any
08:43:34
          2
            way.
                      MR. THOMPSON: Okay. Then that resolves that,
08:43:35
          3
             Your Honor.
08:43:37
                      The last objection is 22. And, you know, our
          5
08:43:37
             only -- the real objection to this is, Your Honor, that
08:43:43
          6
          7
             it's misleading.
08:43:45
                      So the way this is portrayed, it looks as though
          8
08:43:46
             Pantech -- or OnePlus has sold $1.2 billion of phones
          9
08:43:52
             subject to the '839, a separate 889 million subject to --
08:43:55
         10
             it looks as though we've had sales of like 2 and a half
08:43:59
         11
         12
             billion dollars, when the actual sales base is just the top
08:44:02
08:44:05
         13
            number.
                      And these other patents -- there's just various
         14
08:44:05
         15
             subsets of that based on when they were issued, and so it
08:44:08
             just -- it's misleading to the jury to think that we've
         16
08:44:11
             sold this many -- had this much sales.
08:44:14
         17
         18
                      THE COURT: All right. Mr. Fussell, that seems
08:44:18
             like a legitimate objection. Can that be fixed?
         19
08:44:20
         20
                      MR. FUSSELL: I would just like to say that I
08:44:23
             believe that was a misrepresentation, Your Honor.
         21
08:44:26
         22
             numbers on the slide are the stipulated number of sales at
08:44:29
         23
             issue for each of the patents. It's not -- we didn't
08:44:32
         24
             add -- that top number is not representative of all the --
08:44:37
             all the sales. The individual numbers are actually the
08:44:40
         25
```

```
exact numbers that they have stipulated to for each of the
         1
08:44:44
             sales of each of the patents. So it's -- if you did add it
08:44:47
            all up, it would be 2.2 million --
08:44:52
          4
                      THE COURT: So, Mr. Thompson, I don't understand
08:44:55
          5
            your objection.
08:44:57
          6
                      MR. THOMPSON: Well, I don't either, Your Honor.
08:44:58
         7
            My understanding was that the top number was the total
08:45:01
             sales of accused devices, and these were -- these were just
         8
08:45:03
             subsets depending on when the patent was issued or not; is
08:45:06
             that correct? When notice was given, I'm sorry. When
08:45:10
        10
             notice was given. So, basically, you know, '247 notice was
08:45:13
        11
             at a different time, so it's a portion of that.
        12
08:45:18
08:45:21
        13
                      THE COURT: So are all of these separate sales
            without any overlap between the patents?
        14
08:45:23
        15
                      MR. THOMPSON: That is not -- no, they are not.
08:45:24
             There's overlap -- that's my problem, there's overlap.
        16
08:45:26
        17
                      THE COURT: So, Mr. Fussell, which is it?
08:45:32
                      MR. FUSSELL: That's incorrect. The sales for the
        18
08:45:36
             '839 --
        19
08:45:36
        20
                      THE COURT: So if we add all of these up, we add
08:45:34
         21
             that --
08:45:36
         22
                      MR. FUSSELL: The total sales at issue that they
08:45:36
        23
            have stipulated to, when you add them all up for all the
08:45:38
        24
            patents, is roughly $2 billion.
08:45:41
        25
                      THE COURT: All right. And so --
08:45:44
```

```
MR. FUSSELL: That's been stipulated to, so I'm
         1
08:45:46
            not sure -- there wasn't -- that first number is the '839
08:45:48
          2
            number.
08:45:52
         3
          4
                     MR. THOMPSON: Mr. Filbin has more knowledge about
08:45:54
             this. I don't want there to be --
          5
08:45:57
          6
                      THE COURT: Maybe somebody on the Plaintiff's side
08:45:57
            has more knowledge -- can address it as well. I think
         7
08:46:00
             there's some overlap here, Mr. Fussell. It doesn't really
         8
08:46:03
             add up.
08:46:06
                      MR. FUSSELL: Maybe we can meet and confer and --
08:46:08
         10
         11
                      THE COURT: Let me suggest --
08:46:11
         12
                      MR. FUSSELL: If we're mistaken, then I would
08:46:12
             obviously not object, and if they're mistaken, I would
08:46:14
         13
             assume they wouldn't object.
08:46:17
         14
         15
                      THE COURT: Great. Let's try to do that. If
08:46:18
             there are different sales based on different periods of
         16
08:46:21
             time for different patents, then I think that needs to be
08:46:24
         17
         18
             clear.
08:46:28
                      MR. THOMPSON: That's all the objection we have.
         19
08:46:32
         20
                      THE COURT: Okay. There are some objections to
08:46:33
             demonstratives to be used I guess with the first witness.
         21
08:46:40
         22
                      Do you all want to handle those now?
08:46:46
         23
                      MR. AIRAN: Yes, Your Honor. David Airan on
08:46:50
         24
            behalf of the Defendant, OnePlus.
08:46:54
         25
                     We can handle that now. This relates to also the
08:46:55
```

```
briefing at 407, Docket 407. So it's Mr. Jung.
          1
08:46:59
          2
                      THE COURT: Well, actually, how about we just do
08:47:05
             407 first.
08:47:08
          3
                      MR. AIRAN:
          4
                                   Sure.
08:47:10
                      THE COURT: These were, I quess, the Friday
          5
08:47:11
             disputes.
08:47:13
          6
          7
                      MR. AIRAN:
                                   Correct.
08:47:14
                      THE COURT: And then maybe if we deal with that
          8
08:47:14
             first, it'll resolve some of these objections.
          9
08:47:16
                      MR. AIRAN: I think it will, Your Honor.
08:47:18
         10
         11
                      THE COURT: Okay.
08:47:20
         12
                      MR. AIRAN: So the -- you want to take them just
08:47:20
             an issue of Docket 407?
08:47:23
         13
                      THE COURT: Yeah. I think the first issue is the
         14
08:47:25
         15
             stipulation.
08:47:27
                      MR. AIRAN: Right. And so we stipulated to the
         16
08:47:28
             notice periods and sales, and, again, this relates to that
08:47:30
         17
             last issue that you just had in front of you.
         18
08:47:33
                      But the dispute here comes down to whether Pantech
         19
08:47:35
         20
             is going to put into the record and argue these notice
08:47:40
             dates and notice of infringement, et cetera, which we
         21
08:47:43
         22
             believe is unnecessary here.
08:47:45
         23
                      We're talking about -- we've reached a stipulation
08:47:47
         24
             on licensable sales, so the date of notice of infringement
08:47:50
         25
             is completely irrelevant. That's not at issue here. We've
08:47:53
```

That's what we talked about the last time 1 agreed on sales. 08:47:57 we were here. We agree on the base. We agree on the 08:47:59 2 So the rest of this is really unnecessary. 08:48:02 3 dates. 4 THE COURT: All right. 08:48:04 MR. AIRAN: 5 Thank you. 08:48:05 THE COURT: Let me hear from the Plaintiff. 08:48:05 6 7 MR. FUSSELL: Yes, Your Honor. The concern that 08:48:07 we have here is that the jury will be instructed that 8 08:48:13 damages begin when the Plaintiff has provided notice of 08:48:17 its -- notice of infringement of its patents. And, 08:48:21 10 11 therefore, we think we should be entitled to tell them that 08:48:28 12 when notice was given in order so that there is no 08:48:30 confusion and that they don't sit back there and think, 08:48:33 13 well, they said notice must be given. I didn't hear them 08:48:36 14 15 say anything about notice. There was just the sales 08:48:39 number. And we think it could lead to confusion, and we 16 08:48:41 don't think it's prejudicial in any way, and it obviously 08:48:44 17 goes directly to damages at issue. 18 08:48:47 THE COURT: I think you all should be able to work 19 08:48:49 20 out a stipulation on this and some agreed language that 08:48:51 21 deals with this. I just -- I think you all haven't really 08:48:56 22 tried very hard to get this resolved. There's really not 08:49:00 23 much of a dispute here. It's just about how the -- it's 08:49:04 08:49:08 24 phrased. And given the confusion about the last issue, it just seems like you all ought to sit down and work out 08:49:15 25

something that will work for both sides.

08:49:19

08:49:21

08:49:28

08:49:30

08:49:35

08:49:38

08:49:41

08:49:45

08:49:48

08:49:50

08:49:54

08:49:57

08:50:01

08:50:04

08:50:09

08:50:12

08:50:16

08:50:18

08:50:18

08:50:22

08:50:25

08:50:28

08:50:32

08:50:36

08:50:40

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

MR. FUSSELL: Yes, Your Honor.

THE COURT: All right. The next issue, objections to Mr. Jung's trial testimony about pre-suit negotiations.

MR. AIRAN: Sure. So, Your Honor, most of this stems from PX-37, which is also repeated throughout Mr. Jung's demonstrative exhibit, and that is a 408 communication that includes a lot of hearsay within hearsay. And it really sets up Mr. Jung as an expert or purported expert in the field of licensing. It involves a tremendous amount of hearsay and assumptions.

For example, when Mr. Jung made his proposal, their offer to settle this case, they did this complex calculation involving the number of patents that they own, the number of patents that are truly essential, the royalty stack, et cetera. And all this data was pulled from various sources, and it's not consistent even within itself.

For example, he cites Unwired Planet, which is a United Kingdom case involving United Kingdom law and United Kingdom patents. And he says, that's the number of truly essential patents. It's 800. Then they take a different source, creative something -- Cyber Creative, or something like that, to say, well, they said in 2013 that Pantech had 22 patent families or something.

08:50:41

08:50:45

08:50:47

08:50:50

08:50:51

08:50:55

08:50:57

08:51:00

08:51:04

08:51:05

08:51:09

08:51:11

08:51:14

08:51:19

08:51:21

08:51:23

08:51:26

08:51:28

08:51:31

08:51:33

08:51:34

08:51:37

08:51:39

08:51:42

08:51:44

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

So then they conflate these two different numbers, and then they multiply that by what they call the royalty stack or the total royalty burden, and that's yet from a third source.

And so they concoct this -- this magical number that then they say, look, this is our -- this is our proposal for the royalty stack for a standard essential patent. And it's really a Frankenstein. It's kludged together from various different sources.

So we objected to that. We said we object to Mr. Jung coming on the stand pretending to be an expert and offering this very detailed calculation and saying, look, this depends on court cases, this depends on reputable sources, and that's what they're doing in the Mr. Jung demonstratives as well. So this is expert testimony.

The case that they've cited, the case that we've cited, says this type of expert testimony should not be allowed from a lay witness. If this was something that we were going to do with an expert, we would have Dauberted this. It's really bad.

THE COURT: Right. Has this -- has any of this been disclosed as an expert opinion?

MR. AIRAN: No, it has not. In fact, their expert doesn't adopt a stack analysis at all. So this is -- he just says that it's consistent with the market. So there's

no stack analysis. There's no SEP analysis done by 08:51:48 1 2 Mr. Putnam. 08:51:51 And so this is -- this is really a fundamental 08:51:52 3 objection we have. And when we saw their deck last night, 4 08:51:54 it's very clear to us that they're going to put Mr. Jung up 5 08:51:56 as some type of licensing expert who did this based on 08:51:59 6 serious consideration and reputable sources. None of 7 08:52:03 that's true. None of that's been tested. And it's all 8 08:52:05 hearsay. It's hearsay within hearsay, and it should not be 9 08:52:08 allowed. 08:52:10 10 11 Thank you, Your Honor. 08:52:11 12 08:52:12 THE COURT: Okay. MR. FUSSELL: Your Honor, I believe you may recall 08:52:12 13 from the first trial, Mr. Jung did go through Exhibit 37. 08:52:18 14 He went through it at a relatively high level and just 15 08:52:23 provided his background and understanding of how Pantech 16 08:52:26 came up with its standard royalty rate. 08:52:30 17 18 That is the only way that we intend to use that 08:52:33 here. And we do not believe, first of all, that this is 19 08:52:35 408 because we have removed the offer and removed the offer 20 08:52:39 from -- that was included in the exhibit so this -- the 21 08:52:44 22 only thing that would be presented would be just the -- the 08:52:47 23 evidence that supports how -- how Pantech came up with its 08:52:51 24 standard royalty rate. 08:52:55 THE COURT: So I would say at an extremely high 25 08:52:55

```
level, I'm okay with that. You know, I think we'll --
         1
08:52:58
             we'll see, you know, how high level it gets. But if it
08:53:04
             veers over into expert testimony, that would not be
08:53:08
          3
             appropriate.
08:53:12
                      MR. FUSSELL: I understand.
          5
08:53:12
                      THE COURT: And I'll rely on, you know, the
08:53:15
          6
             Defendant to object to that. But getting into the details
         7
08:53:18
             at all, Mr. Fussell, would be very problematic.
         8
08:53:21
                      MR. FUSSELL: Understood. Thank you, Your Honor.
08:53:25
                      MR. AIRAN: Your Honor, possibly for guidance for
08:53:27
        10
        11
             them when they're preparing their deck -- their revised
08:53:32
        12
             deck for Mr. Jung -- if we could have up, please, Slide
08:53:35
             3 - 7?
08:53:39
        13
                      So this is an example of what I'm talking about
        14
08:53:40
        15
            here, Your Honor, where they talk about legal opinions from
08:53:43
             international SEP cases.
        16
08:53:47
        17
                      See that -- you can see that's the second row on
08:53:48
        18
             that table. And this -- this is really propagated
08:53:50
             throughout their -- their deck for Mr. Jung. This is what
        19
08:53:53
         20
             they're going to do with him. They're going to walk him
08:53:57
             through this, and this is completely objectionable. These
         21
08:54:00
         22
             are not -- these are not reputable sources for this, and we
08:54:02
         23
             didn't get a chance to go out and talk to them. They
08:54:06
        24
             didn't put up an expert to backstop any of this. So we
08:54:08
             think all of that ought to come out.
08:54:12
        25
```

```
THE COURT: I agree with that. I agree with that,
         1
08:54:14
            Mr. Fussell -- or, Mr. Culbertson, whoever is addressing
08:54:16
          2
             that. If we're going to talk about the individual slides,
08:54:20
          3
             this slide is a definite problem.
08:54:23
                      MR. CULBERTSON: Your Honor, since -- since he's
          5
08:54:24
            my witness, I would like to address it if you don't mind.
08:54:26
          6
          7
                      THE COURT: Please.
08:54:28
                      MR. CULBERTSON: I want to start with he's not
         8
08:54:29
             offering any opinions. He's offering the facts that
         9
08:54:30
             Pantech -- how Pantech created the rate that it has offered
08:54:34
        10
             to the industry. And what you see here is the analysis
        11
08:54:37
             that they went through or -- and how they determined what
        12
08:54:44
             the rate is, and it's what they included in the
08:54:47
        13
            presentations that they made to every single smartphone
        14
08:54:50
        15
            manufacturer with whom they presented their portfolio.
08:54:54
                      He's not -- you know, they're welcome to
        16
08:54:58
             cross-examine him, they will, they did it before, that they
08:55:01
        17
             think these sources are wrong, that they think that these
        18
08:55:03
             sources -- that there are other sources out there. He's
        19
08:55:06
         20
             not here to say they're all right. He's just saying here's
08:55:09
             what we did. We had to have some basis for the rate that
         21
08:55:12
             we're presenting to these folks, and this is how they went
         22
08:55:15
        23
            about it.
08:55:17
        24
                     And, you know, I'm hearing hearsay within hearsay.
08:55:18
             This is a business record, Your Honor. The parties have
08:55:21
        25
```

08:55:24	1	stipulated that the documents that are produced by the
08:55:27	2	parties are business records. The hearsay that's within
08:55:30	3	that, most of those are market reports. They're excepted
08:55:34	4	from hearsay under 803(17).
08:55:38	5	But I'm not offering those market reports for
08:55:41	6	their truth. I am offering them through Mr. Jung so he can
08:55:46	7	say here's the process we went through to develop our rate.
08:55:48	8	THE COURT: Do you have a full slide deck that I
08:55:51	9	can look at?
08:55:52	10	MR. CULBERTSON: I do, Your Honor. Just one
08:55:54	11	moment.
08:56:16	12	THE COURT: Okay. So let's just look through
08:56:18	13	them, and I don't know how to do this.
08:56:19	14	But, Mr. Airan, you all lodged a number of
08:56:22	15	objections. I think the only way to do this is just
08:56:26	16	slide-by-slide. There was 3-3 through 3-9; is that right?
08:56:34	17	MR. AIRAN: And there's additional objections, as
08:56:36	18	well. And, Your Honor, if I could just address just one
08:56:38	19	thing Mr. Culbertson said first.
08:56:40	20	If we can have Slide 14, please?
08:56:45	21	So this is this is one we did not object to,
08:56:47	22	14. And we said you can use this. That was our
08:56:50	23	compromise.
08:56:50	24	So if you want to talk about the fact that they
08:56:52	25	did some type of stack calculation and it resulted in a

```
0.17 rate, and then they discounted that down to 0.5,
08:56:56
         1
             that's a very high level. That's what he testified to at
08:57:01
          2
             the last trial. And we didn't object to that. That's
08:57:04
          3
             fine, if he keeps it at this level of generality.
08:57:06
                      What we're objecting to is the next level down
          5
08:57:10
             where he talks about the sources, et cetera. And we've
08:57:12
          6
             cited some case law on that point, where it's -- this is
         7
08:57:15
             the type of testimony from a lay witness that is
         8
08:57:19
             inappropriate expert testimony. That's the AVM case and
08:57:19
             the Acceleration Bay case. They actually cited AVM --
08:57:23
        10
             that's in -- in the docket, 407. We cited Acceleration
        11
08:57:23
        12
             Bay.
08:57:23
08:57:29
        13
                      But that's the type of -- this is the type of
             expert testimony that's not admissible. So I'm happy to go
08:57:31
        14
        15
             through that -- these one-by-one, but --
08:57:34
        16
                      THE COURT: I think that's the only way to do it.
08:57:37
                      MR. AIRAN: So 3-4 I guess is the first one.
08:57:39
        17
        18
                      THE COURT: Give me just a minute. Okay.
08:57:46
        19
                      MR. AIRAN: So this is one that they wanted to
08:57:54
         20
             treat together as a package. We would be okay with the
08:57:55
             box, and really 3-4, our objection there would have been
         21
08:58:00
         22
             also to the rest of the world, but this does not have the
08:58:03
         23
             same kind of concerns that we have for the other slides.
08:58:06
08:58:08
         24
                      THE COURT: All right. All right.
         25
                      MR. AIRAN: Slide 3-5, we have a problem with
08:58:10
```

```
that. Again, they're trying to explain court decisions
08:58:13
          1
             from international SEP cases. So they're going to get up
08:58:18
          2
             and tell the jury that other courts have decided this is
08:58:21
          3
             the correct rate. That's inappropriate.
08:58:24
                      THE COURT: Mr. Culbertson, exactly how would you
          5
08:58:27
            use that information?
08:58:29
          6
          7
                      MR. CULBERTSON: He is not going to say that any
08:58:31
             individual court has determined the correct number. He is
          8
08:58:37
             going to say that we've used a data point which comes from
08:58:40
             international case law that there are a certain number of
08:58:43
         10
             truly essential SEPs. It was a data point that they used
         11
08:58:46
         12
             in their -- in their development of their rate.
08:58:49
                      THE COURT: At that high level, I -- I will
08:58:51
         13
             overrule the objection.
         14
08:58:54
         15
                      MR. CULBERTSON: Thank you.
08:58:56
                      THE COURT: To that slide.
         16
08:58:56
                      MR. AIRAN: Your Honor, on this -- there's no
08:58:58
         17
             reason for a slide to reemphasize that. He can say that on
         18
08:59:00
             the stand without putting up a slide that says that.
         19
08:59:03
         20
             can say that we relied on various sources.
08:59:06
         21
                      THE COURT: Well, let's keep going. Because I
08:59:08
         22
             think I'm probably going to agree with you, Mr. Airan, on
08:59:10
         23
             some of these.
08:59:12
         24
                      MR. AIRAN: Okay.
08:59:13
         25
08:59:14
                      THE COURT: But on that one, I disagree.
```

```
MR. AIRAN: So on -- on Slide 3-6, that's
08:59:15
         1
          2
             generally acceptable to us. We're okay with that one.
08:59:19
                      Slide 3-7, we had up earlier, we're objecting to
08:59:22
          3
          4
             that one.
08:59:28
                      THE COURT: And tell me exactly what 3-7 is the
          5
08:59:29
            problem.
08:59:33
          6
         7
                      MR. AIRAN: So, again, this is the methodology
08:59:33
             that they used. It's seriously flawed. It's cherry-picked
         8
08:59:35
             data. When you look at the number of truly essential SEPs,
08:59:39
             that comes from a different source that this Cyber
08:59:42
         10
         11
             Creative, when you look at -- that's the numerator.
08:59:46
         12
                      When you look at the denominator, 800 total truly
08:59:48
             essential SEPs, that was from a court decision in 2015,
08:59:51
         13
             years prior to them acquiring the patent. It involves U.K.
08:59:55
         14
             patents, U.K. analysis, U.K. law. That's not a proper
         15
08:59:58
09:00:02
             denominator.
         16
         17
                      When you look at the 27 percent royalty stack,
09:00:03
         18
             that comes from yet another source, a magazine article, and
09:00:06
             they're saying that should be the number. What's
         19
09:00:09
09:00:11
         20
             interesting about that is the Unwired Planet is the source
             of the denominator there in that fraction, but then they
         21
09:00:14
         22
             walk away from Unwired Planet when they create the royalty
09:00:17
         23
             stack. So that's another problem.
09:00:21
09:00:23
         24
                      So this whole methodology is a mess. They're
             going to get up there and say, look, this is a great
09:00:26
         25
```

09:00:28

09:00:30

09:00:33

09:00:36

09:00:39

09:00:41

09:00:44

09:00:45

09:00:47

09:00:52

09:00:55

09:00:57

09:01:04

09:01:08

09:01:11

09:01:14

09:01:17

09:01:21

09:01:23

09:01:26

09:01:31

09:01:33

09:01:36

09:01:39

09:01:43

1

2

3

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

methodology. And if you look at some of the case law that we cited, for example, in one of the cases, a lay witness has said 15.5 percent is a reasonable starting point based on my analysis, based on my years as a licensing professional. And the court said you can't do that, you can't come in and just say because of my experience, I'm going to put that number out.

And that's essentially what happened here. In our view, they ginned up this artificially high royalty rate, and then they put it out to prospective licensees.

THE COURT: All right. Mr. Culbertson?

MR. CULBERTSON: Again, Your Honor, these are the facts that Pantech went through to create the rate that they offered to the industry. The 21 Pantech truly essential SEPs that you see in the numerator there, that's actually through their own evaluation.

He looked -- they saw third-party -- publicly available third-party research that said they had 22 families at the time that this was developed. The 800 truly essential SEPs does come from Unwired Planet. He's not going to say the name of that case, he's not going to say it was correct, but he is going to say it was a data point from which they drew to create this rate.

Again, the 27 percent royalty stack comes from publicly available market reports. They may have other

```
ones, and I'm sure they do, and they'll cross-examine him
          1
09:01:46
             about that.
09:01:50
          2
                      But it gives him a basis to say I didn't just pick
09:01:51
          3
             15 percent out of the air, which was the problem in the
09:01:54
          4
             case he's citing. This is what we went through.
09:01:57
             how we justify our rate when we're communicating with
09:01:59
          6
          7
             potential licensees, and that's how we get there.
09:02:04
          8
                      And it's important that the jury understand that
09:02:05
             it didn't come from thin air, that it did come from
          9
09:02:07
             third-party data, from published research.
09:02:10
         10
                      THE COURT: So we'll deal with the questions, and
09:02:14
         11
             during the direct examination, question-by-question, but I
         12
09:02:18
             will sustain the objection to the slide.
09:02:21
         13
                      MR. CULBERTSON: Sustain the objection?
         14
09:02:24
         15
                      THE COURT: Correct.
09:02:25
         16
                      MR. CULBERTSON: Okay. So -- sorry, which one are
09:02:26
             we looking at, Your Honor?
09:02:29
         17
         18
                      THE COURT: 3-7.
09:02:35
                      MR. CULBERTSON: 7 is out; is that correct?
         19
09:02:38
         20
                      THE COURT: Correct.
09:02:39
         21
                      MR. CULBERTSON: Thank you.
09:02:41
         22
                      MR. AIRAN: So 8, I think we can agree to that.
09:02:41
         23
                      9 is the same objections.
09:02:45
                      THE COURT: Mr. Culbertson, anything further on 9?
         24
09:02:47
                      MR. CULBERTSON: So 9 would be -- if the objection
09:02:55
         25
```

09:03:03

09:03:06

09:03:11

09:03:13

09:03:13

09:03:17

09:03:19

09:03:24

09:03:27

09:03:30

09:03:30

09:03:34

09:03:38

09:03:41

09:03:44

09:03:47

09:03:51

09:03:55

09:03:58

09:04:03

09:04:05

09:04:08

09:04:10

09:04:13

09:04:16

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

is hearsay within hearsay, this is a market report, which 1 is an exception under 803(17), and, again, the document 2 itself is a business record, which is excepted from the 3 rule.

Here's why this slide is important. One of the factors that they concluded was checking their rate against the published rates of other SEP holders. They identified here Alcatel and Nortel with whom they are similarly situated in terms of a number of SEPs that they are reported to own.

They looked at the rates that Alcatel and Nortel were -- were asking for their portfolios, and they determined that their rate, which they discounted to .5 percent, was a reasonable one based on comparison to these similarly situated SEP holders.

This is based on third-party research from Cyber Creative Institute, Your Honor. It's -- it's exactly the opposite of what they're saying it is. It didn't come from thin air. They may not like the source. They may have other sources, but that's a reason to cross-examine the witness.

This is actually worse than coming MR. AIRAN: from thin air. This is a 2013 survey. If you look at it, on their own document, it's a 2013 survey. They didn't get the patents for seven or eight years after this.

```
market had changed by then. This is a grievously flawed
09:04:19
         1
            methodology.
09:04:19
          2
                      What they're doing is they're cherry picking data
09:04:19
          3
             that they can say, look, we have 22 of the 800 essential
          4
09:04:27
            patents here. And the methodology by which they did this,
          5
09:04:28
             if they put this in front of you through any damages
09:04:32
          6
             expert -- and no damages expert would touch this with a
         7
09:04:34
             10-foot pole. That's why their damages expert doesn't
         8
09:04:37
             touch it. But if they put this in front of you, this would
09:04:41
            have been Dauberted. There's no way this is coming in.
09:04:43
        10
        11
                      THE COURT: Is your expert using this slide or any
09:04:45
        12
             of this data?
09:04:46
09:04:48
        13
                      MR. CULBERTSON: Our expert has his own
            methodology. These are the facts that Pantech used to
09:04:50
        14
        15
             develop their rate. And that's why it's important,
09:04:55
             Your Honor, that they didn't pick it out of thin air. They
        16
09:04:57
             developed a rate that they thought was appropriate, and it
09:04:57
        17
             turns out it's been accepted --
        18
09:04:59
                      THE COURT: Well, I think when you talk about all
        19
09:05:01
        20
09:05:03
             of that at a very high level, you're demonstrating to the
             jury that it's not picked out of thin air. But I think
         21
09:05:06
         22
             this -- this slide is problematic. We'll handle the
09:05:09
         23
             questioning on a question-by-question basis. But I'll
09:05:12
09:05:15
         24
             sustain the objection --
         25
09:05:17
                     MR. CULBERTSON: Okay. Thank you.
```

09:05:19	1	THE COURT: to this slide.
09:05:21	2	MR. AIRAN: Next slide is Slide 10. We're okay
09:05:25	3	with that one.
09:05:25	4	Slide 11, I think we've covered that one already.
09:05:29	5	That seems very similar to the prior one.
09:05:31	6	Slide 12, we're okay with that.
09:05:34	7	Slide 13, I think we've already covered.
09:05:36	8	Slide 14 was not an objection.
09:05:41	9	Did we object to 15? Slide 15, we did not object.
09:05:43	10	16, we did not object.
09:05:47	11	17, we did object to. And this relates to the
09:05:54	12	infrastructure providers, Your Honor. We think that's
09:05:56	13	completely irrelevant here.
09:05:57	14	As you know, exhaustion was an issue in the last
09:06:02	15	case, whether or not Nokia and Siemens or Ericsson, I'm
09:06:07	16	sorry Nokia and Ericsson base stations and their license
09:06:09	17	to those companies exhausted their patent rights. They
09:06:13	18	argued, and they actually won that issue with the jury,
09:06:15	19	that it's not exhausted.
09:06:16	20	And their the principal argument they made
09:06:19	21	there is it's different claims, different technology. And
09:06:22	22	so why are we talking about that here?
09:06:24	23	THE COURT: What's the relevance, Mr. Culbertson?
09:06:26	24	MR. CULBERTSON: The relevance is that Nokia and
09:06:28	25	Ericsson have recognized the value in the portfolio and

```
agreed to take licenses. Because you're going to hear from
09:06:32
          1
             the other side, just like you did in the first trial, that
          2
09:06:34
09:06:36
             all we do is pick on small companies. All we do is force
          3
             licenses with small companies who can't afford to litigate
          4
09:06:41
             against us.
          5
09:06:44
          6
                      THE COURT:
                                   Yeah.
09:06:44
          7
                      MR. CULBERTSON: And here you have two companies
09:06:45
             that have recognized the value of the portfolio and engaged
          8
09:06:47
             in licenses.
09:06:50
                      THE COURT: I'll sustain the objection to that.
09:06:50
         10
         11
                      MR. CULBERTSON:
                                        Thank you.
09:06:52
         12
                      MR. AIRAN: That's all we have, Your Honor.
09:06:53
                      THE COURT: Okay. Mr. Culbertson, I'll hand you
09:06:55
         13
             back your slide deck.
09:07:00
         14
         15
                      MR. CULBERTSON: Thank you.
09:07:02
                      THE COURT: All right. Our panel is ready to come
09:07:03
         16
             down. Is there anything that must be addressed before we
09:07:07
         17
         18
             begin voir dire?
09:07:10
                      MR. FILBIN: Pending objections to Dr. Putnam's
         19
09:07:15
09:07:18
         20
             demonstrative.
         21
                      THE COURT: That would not be necessary for
09:07:18
         22
             handling before voir dire, I don't think.
09:07:21
         23
                      Does anybody disagree with that? Anything about
09:07:24
09:07:28
         24
             that going to come up during voir dire?
         25
                      MR. THOMPSON: No, Your Honor.
09:07:30
```

09:07:32	1	THE COURT: Anything else we need to address
09:07:33	2	before we have the jury brought down?
09:07:35	3	MR. THOMPSON: Not from Defendant's standpoint.
09:07:37	4	THE COURT: From the Plaintiff?
09:07:38	5	MR. FUSSELL: No, Your Honor.
09:07:39	6	THE COURT: All right. We'll take a short recess.
09:07:41	7	We'll have the jurors brought into the courtroom, and we'll
09:07:44	8	begin voir dire.
09:07:46	9	COURT SECURITY OFFICER: All rise.
09:08:10	10	(Recess.)
09:08:11	11	COURT SECURITY OFFICER: All rise.
09:20:48	12	THE COURT: Please be seated.
09:20:49	13	Ms. Combs, if you would, call the case for us.
09:20:52	14	COURTROOM DEPUTY: Cause No. 5:22-CV-69, Pantech
09:20:56	15	Corporation, et al., versus OnePlus Technology.
09:20:59	16	THE COURT: Are the Plaintiffs ready to proceed?
09:21:02	17	MR. CULBERTSON: Ready to proceed, Your Honor.
09:21:03	18	THE COURT: Is the Defendant ready to proceed?
09:21:05	19	MR. THOMPSON: Yes, Your Honor.
09:21:06	20	THE COURT: All right. Good morning, ladies and
09:21:11	21	gentlemen of the jury panel. I want to thank you for being
09:21:12	22	here and welcome you to jury service in the United States
09:21:18	23	District Court for the Eastern District of Texas.
09:21:19	24	I'm Judge Trey Schroeder. You've already met some
09:21:25	25	of our court personnel, downstairs and upstairs, but I want

to introduce to you all the members of my courtroom staff. 09:21:30 1 2 My courtroom deputy seated directly in front of me 09:21:33 is Ms. Shedera Combs. 09:21:38 3 Our court reporter to my left is Ms. Shelly 4 09:21:40 Holmes. 09:21:44 6 My law clerks seated over to my right are Haley 09:21:45 7 Ostrin, Joseph Hillman, and Bao Chau. 09:21:53 Our Court Security Officer this morning is 8 09:21:57 Mr. Jessie Grigsby. Throughout the course of the trial, I 09:22:01 think Mr. Grigsby will be with us in the mornings, and then 09:22:04 10 11 in the afternoons, we'll have Jared Goecke as our CSO. 09:22:07 12 As I said, my name is Trey Schroeder. I'm a 09:22:14 United States District Judge for the Eastern District of 09:22:18 13 Texas. I live here in Texarkana where I was born and grew 14 09:22:19 up. I practiced law for about 15 years. I've been on the 15 09:22:23 bench nine years. 16 09:22:26 17 I want to tell you just a little bit about myself. 09:22:28 I went to college in Missouri and then in Arkansas. I 18 09:22:32 graduated from law school in Washington D.C. Before I went 19 09:22:39 20 into private practice, I worked for the Government for a 09:22:41 couple of years in Washington, and then I clerked for a 21 09:22:45 federal appellate judge for a couple of years, as well. 22 09:22:48 23 I'm married, I have two daughters who have 09:22:55 24 graduated from college, and I'm proud to say they are both 09:22:58 25 gainfully employed. My wife is a lawyer, too, but she 09:23:02

doesn't practice anymore.

09:23:05

09:23:07

09:23:09

09:23:13

09:23:17

09:23:21

09:23:24

09:23:26

09:23:30

09:23:37

09:23:41

09:23:43

09:23:46

09:23:49

09:23:54

09:23:57

09:24:00

09:24:04

09:24:06

09:24:10

09:24:18

09:24:21

09:24:24

09:24:26

09:24:29

1

2

3

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

And I'm telling you all of these things about myself because in just a few minutes, I'm going to ask each of you to tell us a little bit about yourselves, and I think you are as entitled to know as much about me as we're all about to learn about you.

We're here today to begin the trial of a civil case, and I want to first thank you for your service here. You're playing a pivotal role in our system of justice, and I hope that you will consider it an honor to serve your country in this important role because that's what it is.

By asking you to be here to potentially serve as a juror in this matter, we're asking you to be away from your jobs, your families, your other responsibilities.

For those of you who have children at home, I know how hectic your lives are, and the same goes for those of you who may be a caregiver for a family member or a friend.

By asking you to be here, we are creating a significant intrusion into your lives, but the reason we do that is that we have important work that will not get done without a jury.

I've tried more than 60 cases as a Judge, and I believe that your experience as a juror, if you are selected to serve, will depend in large part on what your initial frame of mind is.

1

2

3

5

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

09:24:30

09:24:32

09:24:38

09:24:41

09:24:45

09:24:49

09:24:50

09:24:55

09:24:58

09:25:01

09:25:06

09:25:13

09:25:16

09:25:20

09:25:25

09:25:31

09:25:37

09:25:41

09:25:44

09:25:46

09:25:50

09:25:53

09:25:56

09:26:04

09:26:04

So with that said, let me tell you a little bit about the role of the jury in our system of Government.

Our Constitution begins with the words "we the people," and in its most inclusive form, the Constitution invites the people to join in the creation and the maintenance of Government.

These words recognize that the power of the Government comes from the people. And just as the right to vote ensures the people's ultimate control in the legislative and executive branches, the jury trial is meant to ensure their control in the judiciary.

Jury service is an exercise of responsible citizenship by all members of the community, and our constitutional jury system really envisions a duty of participation in the machinery of justice. It's an opportunity for you as an ordinary citizen to help administer justice, an opportunity that's been recognized as one of the principal justifications for retaining the jury system under our Constitution.

No doubt many of your parents served on juries, probably some of your grandparents did, as well. The tradition of jury trials in this country stretches back many generations from today, all the way back indeed to 1776.

So, yes, I do understand at some level, it may be

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

09:26:08

09:26:10

09:26:15

09:26:17

09:26:20

09:26:23

09:26:28

09:26:31

09:26:35

09:26:36

09:26:41

09:26:48

09:26:53

09:26:56

09:26:57

09:26:59

09:27:02

09:27:09

09:27:12

09:27:14

09:27:16

09:27:21

09:27:29

09:27:34

09:27:38

an inconvenience for you, but I hope you will understand that it is more than that.

I firmly believe that jury service is one of the highest forms of public service you can render to your country. Of course, the highest form of public service centers around those young men and women who serve in our Armed Forces and who put their lives on the line every day to guarantee for all of us the rights and the freedoms we enjoy as Americans.

So by being here today and by participating as you are, you are serving your country like they are. Jury service is our chance perhaps not to pay the debt that we owe to our country but at least to acknowledge it and to recognize it.

So I hope that you will think about your time here today serving on this panel and on the jury, if you're selected to serve, perhaps in a little different light, as an opportunity for you to seek to do justice between these two parties.

I want to tell you a little bit about what this case involves. It has been determined that certain products of the -- of the Defendant, OnePlus Technology (Shenzhen) Company Limited infringe the Plaintiffs Pantech Corporation and Pantech Wireless LLC's asserted patents in this case.

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

09:27:39

09:27:42

09:27:47

09:27:52

09:27:55

09:27:59

09:28:02

09:28:05

09:28:10

09:28:14

09:28:18

09:28:20

09:28:23

09:28:29

09:28:30

09:28:35

09:28:42

09:28:45

09:28:49

09:28:52

09:28:56

09:28:57

09:29:03

09:29:08

09:29:11

The parties disagree about the amount of damages, and the only issue you will be asked to resolve in this case is the amount of damages.

The Plaintiffs contend that as a result of the Defendant's infringement that Pantech is entitled to monetary damages.

The Defendant contends that the Plaintiff, at most, would be entitled to no more than a reasonable royalty, which in the case of the patents involved here should not exceed a fair, reasonable, and non-discriminatory royalty rate.

I and the parties will have more to say about what the case involves, but for now, that's a basic statement about the case.

I anticipate that the presentation of evidence, which will begin this afternoon, will take about two days. We will begin the trial this afternoon. The parties will present evidence to you beginning today and throughout tomorrow, and the presentation of evidence will either conclude at the end of the day tomorrow or first thing on Thursday morning.

So, most likely, the deliberations in this case on the jury's verdict will begin sometime Thursday, October 17th. That's the day after tomorrow.

So, obviously, those of you selected to serve as

```
our jurors will need to be available today, tomorrow, and
09:29:14
          1
             Thursday. If any of you have any prepaid vacations planned
09:29:18
          2
             that you've already bought non-refundable tickets for or
09:29:25
          3
             you have a surgery scheduled or anything like that that is
09:29:28
             serious enough to make it very difficult for you to serve
09:29:33
             as a juror, then I need for you to identify yourself.
09:29:36
          6
          7
             We'll talk about the reasons later on, but if any of you
09:29:42
          8
             have those type of reasons that would make it very
09:29:45
             difficult for you to serve as a juror, if you would,
          9
09:29:49
             please, raise your hand for me.
09:29:52
         10
         11
                      Anyone?
09:29:53
         12
                      Let's see, Ms. Hall? Okay. Juror No. 3,
09:29:58
             Ms. Hall.
09:30:06
         13
                      Okay. Anybody in the second section?
09:30:07
         14
                      And then Juror No. -- is it Mr. Stovall?
         15
09:30:19
                      POTENTIAL JUROR: Yes.
         16
09:30:26
                      THE COURT: Okay. Anyone else?
09:30:27
         17
                      All right. Very well. We will visit with you,
         18
09:30:28
             Ms. Hall, and you, Mr. Stovall, a little bit later.
         19
09:30:32
09:30:35
         20
                      All right. I want to give you an overview of what
             is going to happen over the next three days. Right now,
         21
09:30:39
         22
             we're beginning the first stage of the trial -- what we
09:30:44
         23
             call "voir dire" -- and that's where the Court and the
09:30:47
         24
             attorneys will ask questions of you to help us evaluate you
09:30:51
             as a potential juror.
09:30:55
         25
```

09:30:57

09:31:00

09:31:04

09:31:08

09:31:12

09:31:14

09:31:18

09:31:21

09:31:25

09:31:27

09:31:31

09:31:34

09:31:38

09:31:40

09:31:44

09:31:47

09:31:51

09:31:54

09:32:02

09:32:05

09:32:10

09:32:16

09:32:20

09:32:23

09:32:31

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

I want you to understand that as the lawyers talk to you this morning, they're not seeking to pry into your private affairs. They are entitled to ask you certain questions to secure a fair and impartial jury.

I don't know if it will happen today, but it sometimes does, and that is when someone is asked a question they're not totally comfortable discussing in front of all of the other panel members.

So if you have any hesitancy at all about answering a question from either me or one of the attorneys, just tell us that. Tell me that, and I'll give you an opportunity to answer the question later on outside the presence of all of the panel members.

The most important thing this morning is that you give full, complete, and truthful answers to the questions that are asked. There really are no wrong answers as long as your response is full, complete, and truthful.

After all of the questions have been asked by the -- by me and by the attorneys, each side will be allowed to strike a certain number of jurors, and then the first eight panel members will become our eight jurors.

After the jury is selected this morning, I'm going to provide some instructions to you. And following that, the attorneys will begin by making some opening statements. And following that, the parties will begin their

09:32:36	1	presentation of evidence.
09:32:36	2	At the close of all of the evidence, I will
09:32:38	3	instruct you on the law that you are to follow in your
09:32:41	4	deliberations. And after those instructions, the parties
09:32:46	5	will present their closing arguments to you.
09:32:50	6	And then after that, you'll go back to the jury
09:32:52	7	room for the last time to begin your deliberations.
09:32:55	8	All right. The purpose of voir dire is to enable
09:33:04	9	the Court to determine whether any prospective juror should
09:33:08	10	be excused from jury service for what is called "cause" or
09:33:16	11	by the attorneys by way of what's called a "peremptory
09:33:21	12	challenge," which are challenges for which no reason need
09:33:24	13	be given.
09:33:24	14	"Voir dire" is an old French phrase, and means to
09:33:30	15	speak the truth, and I know that you will speak the truth
09:33:32	16	as you answer the questions that the parties and I ask you.
09:33:36	17	So, please, listen carefully to the questions and don't be
09:33:39	18	timid about speaking up if they apply to you.
09:33:42	19	Now, I am going to ask each of you to give us a
09:33:48	20	little basic information about yourself.
09:33:51	21	We'll start with Mr. Bowman. If you would,
09:33:55	22	please, come to the microphone there.
09:33:58	23	Do you have a sheet of paper with you that has the

questions I want you to answer for me, Mr. Bowman? If you

want to just go through those, that'll be fine.

24

25

09:34:05

09:34:08

```
POTENTIAL JUROR: My name is Tyler Bowman. I live
09:34:12
         1
             in Hooks, Texas. Miranda Fields is my wife. I have one
09:34:16
         2
            child and another one on the way.
09:34:22
         3
                      I work at Goodyear. I'm an electrician there.
          4
09:34:23
             I've worked there for four years now.
          5
09:34:30
                      High school degree. I have a college degree.
          6
09:34:34
         7
            Associate's degree in law enforcement.
09:34:37
                      My wife doesn't work. She actually is a
         8
09:34:38
             stay-at-home mom. She did work at TEXAR Bank for about a
         9
09:34:44
09:34:48
         10
            year.
         11
                      I have been on a jury service in 2014, I believe.
09:34:50
             It was a criminal case. And, yes, we did reach a verdict.
         12
09:34:56
09:35:00
         13
                      THE COURT: All right. Thank you, Mr. Bowman.
                      Ms. Morris?
09:35:03
         14
                     POTENTIAL JUROR: Donna Morris. I live in Hooks,
         15
09:35:05
             Texas. My husband's name is Michael Morris. I have -- we
         16
09:35:11
             have one daughter and two grandchildren, and I have one on
09:35:16
         17
             way I just found out.
         18
09:35:22
                      And my husband worked at Red River Army Depot.
         19
09:35:23
         20
            He's retired there after 49 years, I think.
09:35:25
                      I have a high school diploma. I don't work. I'm
         21
09:35:31
         22
            a housewife. Draw Social Security.
09:35:36
         23
                      I've worked -- I was on a federal case probably 16
09:35:40
         24
             years ago, and they did reach -- we did reach a verdict in
09:35:44
         25
            that case.
09:35:48
```

```
THE COURT: All right. Thank you.
09:35:49
          1
          2
                      Ms. Hall?
09:35:51
                      POTENTIAL JUROR: Good morning.
09:35:53
          3
                      THE COURT: Good morning.
          4
09:36:02
                      POTENTIAL JUROR: My name is Paula Hall, and I
          5
09:36:03
             live in Wake Village, Texas. My spouse is Roger Hall. We
09:36:05
          6
             have three children.
          7
09:36:10
                      I'm a homemaker for about 30 years now. And my
          8
09:36:11
             educational background is graduate school completion.
09:36:16
          9
                      My husband is the CEO at Collom & Carney. It's a
09:36:20
         10
         11
             clinic here in Texarkana. He's worked there for 28 years.
09:36:27
         12
                      And I have no prior jury service.
09:36:33
                      THE COURT: All right. Thank you.
09:36:35
         13
                      Mr. Griffin?
09:36:37
         14
         15
                      POTENTIAL JUROR: My name is Edward Griffin.
09:36:40
             not married. I have one child. I graduated from Hooks
09:36:45
         16
             High School where I also worked for 15 years. That's about
09:36:50
         17
         18
             it.
09:36:57
                      THE COURT: Have you -- have you --
         19
09:37:04
09:37:07
         20
                      POTENTIAL JUROR: Never been on a jury trial.
                      THE COURT: Never been on jury service?
         21
09:37:09
         22
                      POTENTIAL JUROR:
                                          No.
09:37:11
         23
                      THE COURT: Okay. All right. And are you
09:37:11
09:37:16
         24
             employed?
         25
                      POTENTIAL JUROR: Hooks ISD.
09:37:16
```

```
THE COURT: Okay. All right.
09:37:19
          1
                      All right. Mr. Lewis?
          2
09:37:22
                      POTENTIAL JUROR: My name is Randy Lewis. I live
09:37:24
          3
             in Mt. Pleasant, Texas. I don't have a spouse. I have one
          4
09:37:35
             child.
09:37:39
                      I'm unemployed at the moment, but I used to drive
09:37:41
          6
             a tow truck. I've worked there for four years.
          7
09:37:45
                      Have a high school diploma.
          8
09:37:50
          9
                      No significant others. And I haven't done any
09:37:53
             prior jury service.
09:37:59
         10
         11
                      THE COURT: You have not had any?
09:38:00
         12
                      POTENTIAL JUROR: No.
09:38:01
09:38:02
         13
                      THE COURT: Okay. Thank you.
                      Mr. Blair?
09:38:04
         14
         15
                      POTENTIAL JUROR: My name is Dylan Blair, and I
09:38:07
             live in Mt. Vernon, Texas. I'm not married, don't have
         16
09:38:12
             children.
09:38:16
         17
                      I work at STARRY Counseling as a licensed master
         18
09:38:17
             social worker and clinical counselor for children and
         19
09:38:21
09:38:21
         20
             families. I have a master's degree. I've worked there for
         21
             two and a half years.
09:38:25
         22
                      And I have not had any prior jury service.
09:38:26
         23
                      THE COURT: All right. Thank you, sir.
09:38:28
09:38:29
         24
                      POTENTIAL JUROR: Thank you.
         25
                      THE COURT: Ms. Petersen?
09:38:30
```

```
worked there for about a year and a half. I have a
09:40:08
          1
             bachelor's degree.
09:40:10
          2
                      My husband works at a vinyl installation company.
09:40:11
          3
             He's a vinyl installer. He's worked there for about two
09:40:17
             years.
09:40:22
          6
                      And I do not have any prior jury service.
09:40:22
          7
                      THE COURT: All right. Thank you.
09:40:25
                      Mr. Gonzalez?
          8
09:40:26
          9
                      POTENTIAL JUROR: My name is Nathan Gonzalez.
09:40:27
             live in Mt. Pleasant, Texas. My wife, Leslie, we have two
09:40:32
         10
         11
             kids, one on the way.
09:40:37
         12
                      I work at Load Trail in Sumner, Texas, as a
09:40:39
             welder. My educational background is associate's degree in
09:40:43
         13
             culinary arts and nutrition.
09:40:47
         14
         15
                      My wife is a stay-at-home mother.
09:40:51
                      And I do not have any prior jury service.
09:40:53
         16
                      THE COURT: All right. Thank you, Mr. Gonzalez.
09:40:56
         17
                      Mr. Salinas?
         18
09:40:58
                      POTENTIAL JUROR: My name is Mario Salinas.
         19
09:41:01
09:41:06
         20
             live in DeKalb with my wife Brenn. We have four children
         21
             together.
09:41:12
         22
                      I've been working at the Red River Army Depot for
09:41:13
         23
             17 years.
09:41:15
09:41:15
         24
                      My wife is a teacher at New Boston. She's been
             there for about a year.
09:41:20
         25
```

09:41:21	1	And I have no jury service.
09:41:23	2	THE COURT: All right. Thank you.
09:41:24	3	Ms. Bolton?
09:41:26	4	POTENTIAL JUROR: My name is Elizabeth Bolton.
09:41:35	5	My Thomas my husband is Thomas Bolton, sorry. I have
09:41:38	6	three children.
09:41:38	7	I work at McKee's Restaurant for the last 27
09:41:42	8	years. I have some college.
09:41:45	9	Thomas works at the egg farm in Bogata. He's
09:41:50	10	worked there about six weeks.
09:41:52	11	And I have no prior jury service.
09:41:54	12	THE COURT: All right. And tell us where you
09:41:55	13	live. You live in Paris
09:41:57	14	POTENTIAL JUROR: I live in Detroit, Texas.
09:41:59	15	THE COURT: Detroit, okay. Thank you, Ms. Bolton.
09:42:02	16	POTENTIAL JUROR: Thank you.
09:42:03	17	THE COURT: Uh-huh.
09:42:03	18	Ms. Henderson?
09:42:04	19	POTENTIAL JUROR: Good morning.
09:42:05	20	THE COURT: Good morning.
09:42:06	21	POTENTIAL JUROR: My name is Amanda Henderson.
09:42:08	22	THE COURT: Can you pull that microphone down to
09:42:09	23	you a little bit?
09:42:10	24	POTENTIAL JUROR: Yes.
09:42:11	25	THE COURT: There you go.

was a receptionist at our family medical clinic that my

09:43:40

25

```
husband and I had. How long -- I worked there 14 years.
          1
09:43:47
             have a bachelor's degree.
09:43:53
          2
                      My husband is now with Christus Trinity Clinic as
09:43:55
          3
             a physician, and he's been there for six years. And I've
09:44:05
          4
             had no -- I've only had Grand Jury --
09:44:09
                      THE COURT:
          6
                                    Service.
09:44:12
          7
                      POTENTIAL JUROR: -- service.
09:44:13
                      THE COURT: Thank you, Ms. Gabbie.
          8
09:44:15
          9
                      Mr. Bennett?
09:44:16
                      POTENTIAL JUROR: My name is Ryan Bennett. My
09:44:22
         10
         11
             wife's name is Deirdre Bennett. We have zero children and
09:44:31
         12
             one on the way.
09:44:35
09:44:36
         13
                      I work at Goodyear in the information technology.
             Been there eight years. Got an associate's degree.
         14
09:44:40
         15
                      My wife works at Bank OZK and is a business --
09:44:42
             business initiative specialist. She's been there 10 years.
         16
09:44:46
             And I have no prior jury service.
09:44:51
         17
         18
                      THE COURT: All right. Thank you.
09:44:52
                      Ms. Baker?
         19
09:44:56
09:44:57
         20
                      POTENTIAL JUROR: Good morning.
         21
                      THE COURT: Good morning.
09:45:03
         22
                                          My name is Comelia Baker.
09:45:03
                      POTENTIAL JUROR:
         23
             live in Hooks, Texas. My husband's name is Wayne Baker.
09:45:06
09:45:09
         24
             have two sons.
         25
                      The place of employment is Department of Veterans
09:45:11
```

```
Affairs. I've worked there almost 16 years. I have two
09:45:14
         1
             degrees, behavioral health and a social worker.
09:45:20
          2
                      My spouse, he worked at -- he's retired military,
09:45:25
          3
          4
             24 years. He worked at Department of Defense eight years.
09:45:28
                      And prior jury service, yes. Where, New Boston,
          5
09:45:36
             Texas, two months ago. And did they reach a verdict? Yes.
09:45:42
          6
          7
                      THE COURT: All right. Thank you, ma'am.
09:45:45
                      Ms. Hennek -- was that close enough?
          8
09:45:51
          9
                      POTENTIAL JUROR: My name is Joyce Hennek, and I
09:45:58
             live in Mt. Pleasant. My husband's name is David Hennek.
09:46:00
         10
         11
             We have three children.
09:46:04
         12
                      I am not currently employed. I stay at home and
09:46:06
             homeschool my kids, but I was a classroom teacher for 20
09:46:10
         13
             years, an elementary teacher. And -- and my background, I
09:46:14
         14
         15
             do have a master's degree.
09:46:19
                      My husband works in IT as a data analyst at Titus
         16
09:46:20
             Regional Medical Center, and he has a master's degree also.
09:46:30
         17
             He's worked there for three years.
         18
09:46:32
                      And I have no prior jury service.
         19
09:46:34
         20
                      THE COURT: Thank you, Ms. Hennek.
09:46:40
         21
                      Ms. Barrett. Ms. Barrett, you can go to this
09:46:44
         22
             microphone over here if you want.
09:46:48
         23
                      POTENTIAL JUROR: Good morning.
09:46:50
09:46:50
         24
                      THE COURT: Good morning.
         25
                      POTENTIAL JUROR: My name is Ashley Barrett.
09:46:51
                                                                         Ι
```

```
live in DeKalb, Texas. My husband's name is Cody Barrett.
          1
09:46:54
          2
            We have one child.
09:46:59
                      I work for NAF Accounting Services at Red River
09:47:01
          3
             Army Depot. I've been there for 13 years. I have a high
09:47:02
             school diploma and an associate degree.
09:47:06
          6
                      My husband works at Red River Army Depot. He is
09:47:07
             an equipment specialist. He has been there for 21 years.
         7
09:47:10
                      And I have no prior jury service.
          8
09:47:15
          9
                      THE COURT: All right. Thank you, Ms. Barrett.
09:47:17
                      Mr. Stovall.
09:47:18
         10
         11
                      POTENTIAL JUROR: My name is Roy Stovall. I'm
09:47:26
             from Mt. Pleasant. I have -- my wife's name is Jennifer.
         12
09:47:28
             We have four children.
09:47:31
         13
                      I own Jones Insurance Agency in Mt. Pleasant.
         14
09:47:34
         15
             I've been there six years.
09:47:37
                      My wife works for Mt. Pleasant ISD as an assistant
         16
09:47:39
            principal. She's been there about six years.
09:47:43
         17
         18
                      And I have no prior jury service.
09:47:45
                      THE COURT: All right. Thank you.
         19
09:47:47
         20
                      Mr. Ewing?
09:47:48
                      POTENTIAL JUROR: My name is James Ewing. I live
         21
09:47:54
             in Bagwell, Texas. My wife of 27 years, her name is Mary.
         22
09:48:00
         23
             We have eight kids.
09:48:07
09:48:10
         24
                      My place of employment, I'm a truck driver, haul
             logs. Been there since September 3rd of this year. I have
09:48:16
         25
```

09:48:20	1	zero education.
09:48:22	2	My wife works at Detroit High School, and she just
09:48:28	3	started for the very first time in 27 years. Prior to
09:48:32	4	that, she was an at-home housewife.
09:48:36	5	And I have no jury service.
09:48:39	6	THE COURT: All right. Thank you, Mr. Ewing.
09:48:42	7	Ms. Turnage?
09:48:45	8	POTENTIAL JUROR: My name is Shana Turnage. I
09:48:53	9	live in Texarkana, Texas. My spouse's name is Josh
09:48:57	10	Turnage. We have two children.
09:48:58	11	I work at Texas Parole as a parole officer. Been
09:49:04	12	there 12 years. Have a bachelor's degree.
09:49:07	13	My husband works at Texarkana Machine and
09:49:10	14	Shipping. He's worked there probably about three years.
09:49:12	15	And no prior jury service.
09:49:14	16	THE COURT: All right. Thank you.
09:49:14	17	Ms. Clark?
09:49:16	18	POTENTIAL JUROR: Good morning. My name is Janet
09:49:27	19	Clark. I live in Mt. Pleasant, Texas. My spouse is Otis
09:49:32	20	Clark. I have three children.
09:49:35	21	I am retired, but I worked at a nursing home as
09:49:39	22	business officer manager. I worked there for four or five
09:49:42	23	years. High school educational background.
09:49:47	24	My spouse is captain of Mt. Pleasant Fire
09:49:54	25	Department. He's been there 27 years. And I've had no

```
prior jury service.
          1
09:49:57
          2
                      THE COURT: All right. Thank you, Ms. Clark.
09:49:58
                      Mr. Epperson?
09:49:59
          3
                      POTENTIAL JUROR:
                                          Hello.
          4
09:50:01
                      THE COURT: Good morning.
          5
09:50:08
                      POTENTIAL JUROR:
                                          My name is Steve Epperson.
09:50:09
          6
          7
             live in Texarkana, Texas. I'm not married. I have a
09:50:11
             girlfriend, Sarah Lawler.
          8
09:50:13
                      I work at Sterno. I've been there for five years.
09:50:16
             I'm the quality manager there. I have a Bachelor of
09:50:22
         10
             Science degree in biology.
         11
09:50:26
         12
                      Sarah worked for the City of Little Rock,
09:50:29
09:50:32
         13
             Arkansas, at the police department.
                      I've had prior jury service -- was 20-plus years
09:50:37
         14
             ago.
         15
                   It was a civil trial.
09:50:42
                      THE COURT: All right. Thank you, sir.
09:50:43
         16
                      Ms. Davis -- or Ms. Davies, I guess. Ms. Davies.
09:50:51
         17
                      POTENTIAL JUROR: Hello.
         18
09:50:56
         19
                      THE COURT:
                                    Hello.
09:50:56
09:50:57
         20
                      POTENTIAL JUROR: My name is Monica Davies.
                                                                         Ι
             live in Texarkana. My husband is Robert. I have two adult
         21
09:50:59
         22
             children. My son lives in Spain, and my daughter in
09:51:04
         23
             Fort Worth.
09:51:07
09:51:11
         24
                      I work sometimes as a freelance translator, but at
             this stage of my life, I only accept work that I like,
09:51:18
         25
```

```
which is good.
09:51:23
          1
          2
                      THE COURT: Good for you.
09:51:24
                      POTENTIAL JUROR: So I've been working on this
09:51:25
          3
             field for over 20 years. All my education was made in
09:51:28
             Lima, Peru, where I'm from. And I have a degree in
09:51:37
             humanities, especially in Spanish literature.
09:51:42
          7
                      My husband is a Vietnam veteran and has been an
09:51:48
             interpreter all his life. He's still working in different
          8
09:51:55
             projects all the time.
09:51:59
                      And I don't have any prior jury service.
09:52:02
         10
         11
                      THE COURT: All right. Thank you, Ms. Davies.
09:52:05
         12
                      Ms. Ables.
09:52:09
                      POTENTIAL JUROR: Hi.
09:52:15
         13
                      THE COURT: Hi.
09:52:15
         14
                      POTENTIAL JUROR: I'm Amanda Ables. I live in
         15
09:52:16
             Texarkana, Texas. My husband is James Kowzic. We have
         16
09:52:19
             three children. Excuse me.
09:52:23
         17
                      I am a realtor at Better Homes and Gardens Real
         18
09:52:24
             Estate. I have been there for six years. I have an
         19
09:52:28
         20
             associate's degree in performing arts, but I just finished
09:52:33
             the education for my broker's license.
         21
09:52:36
         22
                      My husband works at Texas Freedom CBD as a
09:52:39
         23
             manufacturer, and he's been for about three years.
09:52:43
                      And I've been called several times but never
         24
09:52:46
             chosen for jury service.
09:52:48
         25
```

09:52:49	1	THE COURT: All right. Thank you, Ms. Ables.
09:52:52	2	POTENTIAL JUROR: Thank you.
09:52:52	3	THE COURT: Ms. McDonald?
09:52:55	4	POTENTIAL JUROR: My name is Theresa McDonald. My
09:53:06	5	spouse's name is Charles McDonald. I have one son.
09:53:08	6	I'm retired from Texarkana College. I was a
09:53:12	7	professor, computer technology and information systems. I
09:53:15	8	worked there 37 years. I have a Ph.D.
09:53:19	9	My spouse is retired. He worked at Texas
09:53:23	10	A&M-Texarkana. He taught management information systems.
09:53:28	11	He worked there, I believe, 30 years.
09:53:31	12	And no prior jury service.
09:53:34	13	THE COURT: All right. Thank you, Ms. McDonald.
09:53:35	14	Mr. Webb?
09:53:42	15	POTENTIAL JUROR: My name is Daniel Webb. I live
09:53:45	16	in Talco, Texas. My wife's name is Kirsten Webb. We have
09:53:50	17	three kids.
09:53:52	18	I'm a machine control technician for Four Point
09:53:55	19	Solutions. I've worked there for almost three years. Went
09:53:59	20	to Rivercrest High School.
09:54:01	21	My wife is a sales rep for Sweet Shop USA in Mt.
09:54:06	22	Pleasant. She's worked there for probably almost three
09:54:08	23	years.
09:54:09	24	And I have no prior jury service.
09:54:12	25	THE COURT: All right. Thank you very much.

09:54:14

09:54:19

09:54:26

09:54:29

09:54:32

09:54:37

09:54:42

09:54:47

09:54:51

09:54:55

09:54:58

09:54:58

09:55:02

09:55:05

09:55:10

09:55:14

09:55:18

09:55:21

09:55:23

09:55:26

09:55:30

09:55:31

09:55:32

09:55:36

09:55:43

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Okay. Ladies and gentlemen of the panel, I'm now going to ask the parties to introduce themselves and the attorneys to introduce themselves, and we're going to start with the Plaintiffs.

And what I will ask Mr. Culbertson to do is to introduce himself, introduce the other members of his team who are seated here at the table with him, and then to introduce or identify any of the witnesses who will be testifying during the Plaintiffs' case. And then after Mr. Culbertson has done that, I'll ask the Defendants to do that.

And what you all should have in mind, ladies and gentlemen, as the attorneys are addressing you is the people who are identified or introduced to you, do you know any of them in any way, any kind of social connection or business connection, or do you know them from the community or go to church with them.

I'm really just interested in knowing whether you know any of the attorneys who are here in the courtroom and whether you know any of the witnesses who are going to be testifying in this case.

Mr. Culbertson?

MR. CULBERTSON: Thank you, Your Honor.

Good morning. My name is Geoff Culbertson, and I'm very proud to represent Pantech Corporation and Pantech

09:55:47	1	Wireless.
09:55:47	2	And I want to introduce you to our corporate
09:55:51	3	representative, vice president of Pantech Corporation,
09:55:55	4	Dr. Yang-Won Jung. You'll hear from Mr. Jung during the
09:55:59	5	course of this case.
09:56:00	6	And we have a team of lawyers representing us
09:56:04	7	or trying the case. Mr. Tidwell is my partner here. We
09:56:09	8	practice law here in Texarkana together.
09:56:12	9	And then I have a group of colleagues from
09:56:15	10	Washington D.C., Tripp Fussell, this is Tiffany Miller, and
09:56:24	11	Courtney Krawice.
09:56:27	12	And the other witnesses that you'll hear from from
09:56:32	13	our side will be Dr. Todor Cooklev on some technical
09:56:38	14	matters; Mr. Charles Mauro, also a technical expert;
09:56:43	15	Dr. Jonathan Putnam, who is an economist that will be
09:56:46	16	helping us out here; and then you'll I believe you'll
09:56:49	17	probably hear some deposition testimony that will be read
09:56:53	18	to you from a gentleman by the name of B.J. Kim from a
09:56:57	19	company called Pantech Incorporated.
09:57:02	20	And we very much look forward to presenting our
09:57:05	21	case to you. Thank you.
09:57:06	22	THE COURT: Thank you, Mr. Culbertson.
09:57:07	23	MR. CULBERTSON: Thank you.
09:57:07	24	THE COURT: All right. Does anybody on the panel
09:57:09	25	know Mr. Culbertson or any of the other attorneys who are

```
seated at the counsel table with him who are representing
09:57:15
          1
            the Plaintiffs in this case?
09:57:18
          2
                      Does anybody know any of those attorneys,
09:57:20
          3
             Mr. Culbertson or Mr. Tidwell or any of the other
          4
09:57:24
             attorneys?
09:57:29
          6
                      All right. Oh, yes, ma'am, Ms. Hall? Ms. Hall,
09:57:30
             could I get you to go to the microphone, please?
         7
09:57:36
                      POTENTIAL JUROR: I just know Mr. Tidwell by
          8
09:57:40
             reputation.
         9
09:57:45
                      THE COURT: All right. And what would be his
09:57:45
         10
         11
           reputation?
09:57:47
         12
                     POTENTIAL JUROR: I believe his son and my son
09:57:48
             played basketball together in junior high.
09:57:52
         13
                      THE COURT: Okay. Good enough.
09:57:55
         14
                      POTENTIAL JUROR: If you'd remember that.
         15
09:57:57
                      MR. TIDWELL: I do.
         16
09:57:59
         17
                      THE COURT: Anything about that cause you to start
09:58:00
             out this case leaning one side or the other?
         18
09:58:03
                      POTENTIAL JUROR: No, not at all.
         19
09:58:05
09:58:06
         20
                      THE COURT: All right. Thank you, Ms. Hall.
                      All right. Anybody else know anyone else, anyone
         21
09:58:07
         22
             at all?
09:58:11
         23
                      How about the witnesses who were identified by
09:58:12
09:58:19
         24
             Mr. Culbertson? Does anybody know any of them?
         25
                     All right. I take it by your silence you do not.
09:58:22
```

09:58:24	1	Okay. Mr. Thompson.
09:58:26	2	MR. THOMPSON: Good morning. My name is Blake
09:58:30	3	Thompson, and I'm one of the lawyers representing the
09:58:32	4	Defendant, OnePlus Technology.
09:58:34	5	With us is on behalf of OnePlus is
09:58:38	6	Mr. Christopher Vick. Also, other lawyers on this case are
09:58:44	7	Mr. David Airan and Kevin Collins. And also assisting us
09:58:48	8	today with this jury selection is Ms. Tara Trask and Mike
09:58:52	9	Collins.
09:58:53	10	The witnesses that we anticipate calling for our
09:58:57	11	case to the technical witnesses are Mr. Omid Kia and
09:59:01	12	Apostolos Kakaes, and then we have an economist named Mario
09:59:08	13	Lopez.
09:59:08	14	THE COURT: All right. Thank you, Mr. Thompson.
09:59:09	15	All right. Ladies and gentlemen of the panel,
09:59:13	16	does anyone know Mr. Thompson or any of the other attorneys
09:59:17	17	who are here seated with him at counsel table?
09:59:20	18	Does anyone know them in any way, ever been
09:59:23	19	represented by them, or any member of their firm, know them
09:59:27	20	from church or in the community?
09:59:29	21	All right. How about any of the witnesses that
09:59:31	22	Mr. Thompson identified, does anyone know any of those
09:59:35	23	witnesses or have any relationship at all with any of them?
09:59:39	24	All right. I take it by your silence you do
09:59:42	25	you do not.

09:59:43	1	All right. I introduced myself earlier, and I
09:59:53	2	introduced the members of my staff. I don't think that I
09:59:58	3	recognize anybody, but let me just ask you: Does anyone
10:00:03	4	out there know me or know any of the members of my staff?
10:00:07	5	Ms. Ables? Would you go to the you look
10:00:13	6	awfully familiar, Ms. Ables.
10:00:14	7	POTENTIAL JUROR: We just did Leadership
10:00:16	8	Texarkana, and you presented to one of our class.
10:00:18	9	THE COURT: That's right. Okay. Very good. I
10:00:20	10	hope I wasn't too
10:00:21	11	POTENTIAL JUROR: You did well.
10:00:22	12	THE COURT: I hope I wasn't too boring.
10:00:25	13	All right. Anybody else know me or know any of
10:00:28	14	the members of my staff that I introduced?
10:00:30	15	Okay. Great. Thanks.
10:00:32	16	All right. I asked you all to tell us when you
10:00:38	17	came up and made your introductions, to tell us a little
10:00:41	18	bit about yourself, to answer the question about prior jury
10:00:45	19	service. And we're not going to go into that in any detail
10:00:50	20	at all, but I just have a sort of a very broad, very
10:00:55	21	general catch-all question about any of you who have
10:00:59	22	previously served as a juror, either in a civil case or a
10:01:03	23	criminal case in federal court or state court or a grand
10:01:10	24	jury for that matter.
10:01:13	25	Of those of you who have served on a jury before,

10:01:16

10:01:23

10:01:27

10:01:32

10:01:36

10:01:42

10:01:47

10:01:51

10:01:53

10:01:56

10:02:01

10:02:06

10:02:10

10:02:11

10:02:14

10:02:18

10:02:21

10:02:25

10:02:28

10:02:33

10:02:38

10:02:42

10:02:46

10:02:50

10:02:52

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

is there anything about that experience that you had that 1 might -- that we would want to know about in terms of your ability to serve as a juror in this case and be fair and impartial to both sides? Is there anything about your prior jury experience that would cause you to have any difficulty at all being fair and impartial to both sides in 6 this case? Anything about your prior jury service that 7 might be a problem? 8

Okay. I take it by your silence, it's not.

I'm going to ask you a question now about any previous experience that you might have had or a close friend or family member might have had in our judicial system.

And so I've got a number of different categories, and I'm going to go through those.

So I want to know if you've ever been involved in any court, federal court, state court, municipal court, county court, in a criminal matter or a civil matter that involved you, a member of your family, or a close friend as one of four categories, a Plaintiff, a Defendant, a witness, or a victim.

And so what I'll ask you to do is if you fall into any of those categories, just come up and tell us just a little bit about it. You don't have to go into any great detail. And if later on the attorneys want to ask you some

```
further questions about that, they may do so.
         1
10:02:56
          2
                      So you, a member of your family, or a close friend
10:02:58
10:03:04
             involved in a criminal matter or a civil matter where you
         3
             were a Plaintiff -- you or they were a Plaintiff, a
10:03:07
             Defendant, a witness, or a victim.
10:03:12
          6
                      All right. We'll start in the first section over
10:03:18
         7
            here.
10:03:22
                      Ms. Hall, if you would, come to the microphone,
         8
10:03:22
            please?
         9
10:03:25
                      POTENTIAL JUROR: Yes, I've testified as an expert
10:03:25
        10
        11
            witness in several cases --
10:03:28
        12
10:03:29
                      THE COURT: Okay.
10:03:30
        13
                      POTENTIAL JUROR: -- related to my work.
                      THE COURT: All right. Tell me a little bit about
10:03:32
        14
        15
            what -- like federal court, state court, what?
10:03:34
10:03:37
                     POTENTIAL JUROR: I believe -- it's so long ago.
        16
             I believe it was state court or just a local court, family
10:03:40
        17
        18
            court.
10:03:44
                      THE COURT: Okay. And were you called by one of
        19
10:03:45
10:03:49
        20
             the parties, by the Plaintiff or the Defendant, or was it
             in a criminal --
         21
10:03:53
                      POTENTIAL JUROR: Yes, by one of the parties.
         22
10:03:54
        23
                      THE COURT: Okay. And did you do that just --
10:03:55
10:03:59
        24
             just on the side, so to speak, or was --
        25
10:04:01
                     POTENTIAL JUROR: It was related to my work.
```

10:04:03	1	THE COURT: Related to work in a particular case?
10:04:06	2	POTENTIAL JUROR: Yes.
10:04:06	3	THE COURT: Okay. Anything about serving as an
10:04:08	4	expert witness in previous cases that would cause you to
10:04:14	5	view anything about this case in perhaps a little different
10:04:21	6	light?
10:04:21	7	POTENTIAL JUROR: No.
10:04:21	8	THE COURT: And would you start out with a firm
10:04:24	9	view that you could be fair and impartial to both sides in
10:04:27	10	the case?
10:04:28	11	POTENTIAL JUROR: Yes.
10:04:29	12	THE COURT: Okay. Thank you, Ms. Hall.
10:04:30	13	Anyone else in the first section?
10:04:35	14	Yes, ma'am, on the back row, Ms. Petersen?
10:04:38	15	POTENTIAL JUROR: I had a family member steal my
10:04:49	16	firearms, and I reported it. They pleaded guilty, so it
10:04:53	17	never did go to trial or anything, and they paid
10:04:56	18	restitution and such.
10:04:58	19	THE COURT: Okay. How long ago was that?
10:04:59	20	POTENTIAL JUROR: Maybe 10 years.
10:05:02	21	THE COURT: Okay. So you were a victim of a
10:05:04	22	crime?
10:05:05	23	POTENTIAL JUROR: Yeah.
10:05:05	24	THE COURT: Is there anything about your
10:05:09	25	experience with all of that that leads you to have a

10:05:14	1	certain view about our judicial system? Good or bad?
10:05:18	2	POTENTIAL JUROR: No. I no, it was handled
10:05:22	3	well.
10:05:22	4	THE COURT: All right. You thought it worked like
10:05:23	5	it was supposed to?
10:05:24	6	POTENTIAL JUROR: Yes.
10:05:25	7	THE COURT: All right. Thank you, ma'am.
10:05:27	8	Anyone else in the first section?
10:05:29	9	Yes, ma'am, Ms. Allen?
10:05:31	10	POTENTIAL JUROR: My deceased husband and I were
10:05:37	11	in a lawsuit. We were the Plaintiffs. A tanker truck ran
10:05:43	12	over my husband in a car wreck, and we we were we
10:05:49	13	sued them, and there was a settlement.
10:05:53	14	THE COURT: Where was that case filed?
10:05:54	15	POTENTIAL JUROR: It was here in Miller County, I
10:05:59	16	guess.
10:05:59	17	THE COURT: In state court in Miller County?
10:06:02	18	POTENTIAL JUROR: Uh-huh.
10:06:02	19	THE COURT: How long ago was that, ma'am?
10:06:05	20	POTENTIAL JUROR: In '99.
10:06:07	21	THE COURT: 25 years ago?
10:06:08	22	POTENTIAL JUROR: Uh-huh.
10:06:09	23	THE COURT: Is there anything about that
10:06:10	24	experience that leads you to have any kind of opinions
10:06:12	25	about our judicial system such that you might start out

```
this case being -- you know, having a view about one side
10:06:15
          1
             or the another?
          2
10:06:22
                      POTENTIAL JUROR: No, sir.
10:06:23
          3
                      THE COURT: And do you feel like you could be fair
          4
10:06:23
             to both sides throughout the course of the trial and listen
10:06:26
             to all of the evidence and follow my instructions on the
10:06:31
          6
          7
             law without regard to whatever experience you've previously
10:06:34
             had?
          8
10:06:37
10:06:38
                      POTENTIAL JUROR: Yes, sir.
                      THE COURT: Okay. All right. Thank you very
10:06:38
         10
             much, Ms. Allen.
10:06:45
         11
         12
10:06:46
                      Anyone else in the first section?
                      Second section?
10:06:48
         13
                      Yes, ma'am. Ms. Bolton?
10:06:49
         14
         15
                      POTENTIAL JUROR: Yes. My sister was a victim
10:06:51
             of -- she was abducted and raped, and there's that.
10:06:56
         17
                      And then at my job we were robbed, and my
10:07:01
             statements helped, you know, catch the guy.
         18
10:07:04
                      THE COURT: All right. So --
         19
10:07:08
10:07:10
         20
                      POTENTIAL JUROR: Basically.
         21
                      THE COURT: I'm sorry to hear about both of
10:07:10
         22
             those --
10:07:13
         23
                      POTENTIAL JUROR:
                                           Thank you.
10:07:14
10:07:15
         24
                      THE COURT: -- incidents. When -- when was the
             first one involving your sister?
10:07:18
         25
```

10:07:20	1	POTENTIAL JUROR: That was I'm horrible with
10:07:23	2	dates. It was early maybe 2006, 2007
10:07:29	3	THE COURT: Okay.
10:07:29	4	POTENTIAL JUROR: maybe. Around that time.
10:07:31	5	THE COURT: All right. And where did that happen,
10:07:33	6	ma'am?
10:07:33	7	POTENTIAL JUROR: Paris, Texas.
10:07:40	8	THE COURT: All right. And was someone arrested?
10:07:43	9	POTENTIAL JUROR: Yes, he was convicted.
10:07:45	10	THE COURT: And convicted. All right. And were
10:07:46	11	you in other than, of course, providing, you know, love
10:07:48	12	and support and comfort to your sister, were you a witness
10:07:51	13	or anything in that case?
10:07:51	14	POTENTIAL JUROR: No, I just got to be there every
10:07:52	15	day and see everything, but, no, I was not a witness.
10:07:55	16	THE COURT: And was there a trial?
10:07:56	17	POTENTIAL JUROR: Yes.
10:07:57	18	THE COURT: There was a trial.
10:07:58	19	POTENTIAL JUROR: Yes, a long one.
10:07:59	20	THE COURT: Okay.
10:08:00	21	POTENTIAL JUROR: But everything came out great.
10:08:01	22	THE COURT: All right. And then the second
10:08:02	23	place remind me where you work.
10:08:04	24	POTENTIAL JUROR: McKee's Restaurant in Paris.
10:08:08	25	THE COURT: And the restaurant was robbed?

10:08:11	1	POTENTIAL JUROR: By an employee, by him and his
10:08:13	2	cousin. And I wasn't there, but it was my statement who
10:08:16	3	identified the cousin
10:08:18	4	THE COURT: All right.
10:08:18	5	POTENTIAL JUROR: that helped him.
10:08:20	6	THE COURT: So was it like an armed robbery?
10:08:24	7	POTENTIAL JUROR: Yes, yes.
10:08:24	8	THE COURT: Okay. How long ago was that?
10:08:26	9	POTENTIAL JUROR: Oh, Lord, that was over 15
10:08:28	10	years. I mean, it's been awhile.
10:08:29	11	THE COURT: And did you have to testify or
10:08:30	12	anything?
10:08:31	13	POTENTIAL JUROR: No, it never got that far.
10:08:32	14	THE COURT: But you provided a statement to the
10:08:35	15	law enforcement officers?
10:08:36	16	POTENTIAL JUROR: Yes. And they told me it was
10:08:38	17	right before Gary Young took office; it was like the year
10:08:41	18	before Gary Young took office.
10:08:41	19	THE COURT: Okay.
10:08:44	20	POTENTIAL JUROR: And the DA at the time told me
10:08:48	21	it was my statement that made the man confess, so
10:08:48	22	THE COURT: All right. So is there anything about
10:08:51	23	either of those experiences that would cause you to
10:08:54	24	struggle to be fair and impartial to both sides?
10:08:59	25	POTENTIAL JUROR: No, sir.

10:09:59	1	THE COURT: Okay.
10:09:59	2	POTENTIAL JUROR: And then close friends.
10:10:01	3	THE COURT: Okay.
10:10:03	4	POTENTIAL JUROR: Or partners.
10:10:04	5	THE COURT: All right. In other words, he's
10:10:06	6	individually been a Defendant a couple of times, and
10:10:09	7	then and then his partners have been Defendants on other
10:10:13	8	occasions?
10:10:13	9	POTENTIAL JUROR: Off and on, different ones.
10:10:15	10	He's been with large clinics before.
10:10:17	11	THE COURT: All right. So does that lead you to
10:10:19	12	have any particular view about our judicial system?
10:10:22	13	POTENTIAL JUROR: I don't huh-uh.
10:10:25	14	THE COURT: Okay. And do you feel like you
10:10:28	15	I'm sorry?
10:10:28	16	POTENTIAL JUROR: Nothing.
10:10:30	17	THE COURT: Well, I mean, I guess I just want to
10:10:32	18	know what your what your experience has been and whether
10:10:35	19	it might color your ability to be fair to both sides in
10:10:38	20	this case.
10:10:39	21	POTENTIAL JUROR: I don't think it would be
10:10:42	22	anything with this case.
10:10:43	23	THE COURT: Okay. All right. You may have
10:10:46	24	opinions. In other words, if we were here today on a
10:10:48	25	medical negligence case, but perhaps not in a patent

```
damages case?
10:10:53
          1
          2
                      POTENTIAL JUROR: Correct.
10:10:54
                      THE COURT: Okay. All right. Thank you,
10:10:55
          3
            Ms. Gabbie.
          4
10:10:57
                      Anyone else in the second section?
10:10:57
          5
          6
                      Third section? Anyone at all, third section?
10:11:00
          7
                      Fourth section?
10:11:05
                      Yes, ma'am, Ms. McDonald?
          8
10:11:07
          9
                      POTENTIAL JUROR: It's been so long ago, I can't
10:11:09
             remember. I think it was '88, maybe '89, Plaintiff, my
10:11:13
         10
         11
            husband and I. A local company with --
10:11:19
         12
                      THE COURT: Can you speak up for me a little bit?
10:11:25
10:11:27
         13
            I'm having --
                      POTENTIAL JUROR: Hang on. I think it was '88 or
10:11:29
         14
             '89, we were a Plaintiff, my husband and I, against a local
         15
10:11:32
             company for damages to our house with some kind of
10:11:36
         16
             chemical.
         17
10:11:45
         18
                      THE COURT: Okay.
10:11:46
                      POTENTIAL JUROR: And there was a settlement that
         19
10:11:47
10:11:50
         20
            we can't talk about.
         21
                      THE COURT: Okay. Was there a lawsuit that was
10:11:51
         22
            filed?
10:11:55
10:11:55
         23
                      POTENTIAL JUROR: Yes.
10:11:56
         24
                      THE COURT: Okay. Where was that case filed?
         25
                      POTENTIAL JUROR: In Bowie County.
10:11:58
```

```
THE COURT: Okay. And you all resolved it outside
10:12:01
         1
         2
            of court? In other words, you never went to trial?
10:12:04
                      POTENTIAL JUROR: Correct.
10:12:09
         3
                      THE COURT: All right. And is there anything
         4
10:12:11
             about that experience that might influence or affect your
         5
10:12:14
         6
             ability to sit as a fair and impartial juror in this case?
10:12:18
         7
                      POTENTIAL JUROR: You know, I can hardly remember
10:12:21
         8
             it.
10:12:24
         9
                      THE COURT: Okay. All right. So it seems
10:12:25
             doubtful that it would affect you?
10:12:28
        10
        11
                      POTENTIAL JUROR: Right.
10:12:30
        12
                      THE COURT: All right.
10:12:31
                      POTENTIAL JUROR: And then my son had a lawsuit --
10:12:31
        13
             I think it was in Dallas County. He lived here. I think
10:12:37
        14
            he might have been 18 or 19. So he's in his 40s now. And
        15
10:12:41
             he was a Plaintiff against a local company there about a
10:12:47
        16
            motor for his vehicle.
10:12:54
        17
                      THE COURT: Okay. And same question about that.
        18
10:12:56
             Is there anything about his experience that would affect
        19
10:12:59
10:13:02
        20
             your ability to be a fair and impartial juror in this case?
                      POTENTIAL JUROR: No, because I totally forgot
         21
10:13:06
         22
             about it until he brought it up the other day.
10:13:08
        23
                      THE COURT: All right. Thank you, Ms. McDonald.
10:13:10
10:13:12
         24
                     POTENTIAL JUROR: Okay.
        25
                      THE COURT: Anybody else?
10:13:12
```

```
All right. Anyone else?
10:14:05
          1
          2
                      Yes, ma'am, Ms. McDonald, again? That's all
10:14:07
             right. Come on.
10:14:11
          3
                      POTENTIAL JUROR: This was real long ago.
10:14:11
          4
             Probably 1981 or '2, my son's daughter was killed by his
10:14:18
          6
             ex-wife's boyfriend here in Texarkana.
10:14:27
                      THE COURT: All right. So would that be your
          7
10:14:33
             granddaughter?
          8
10:14:34
                      POTENTIAL JUROR: It would be my niece, my -- I'm
10:14:35
             sorry, my brother's daughter.
10:14:39
         10
         11
                      THE COURT: Okay. Your niece -- your niece was --
10:14:40
         12
                      POTENTIAL JUROR: Killed.
10:14:44
                      THE COURT: -- was the victim of a crime? All
10:14:45
         13
            right.
10:14:48
         14
                      POTENTIAL JUROR: It didn't go to court.
         15
10:14:48
                      THE COURT: All right.
10:14:50
         16
         17
                      POTENTIAL JUROR: It settled out. Right before
10:14:52
         18
             they went to court, they settled.
10:14:53
                      THE COURT: All right. And so that means someone
         19
10:14:55
10:14:57
         20
            pled guilty?
         21
                      POTENTIAL JUROR: Yes.
10:14:57
                      THE COURT: All right. Is there anything about
         22
10:14:58
         23
             that experience that would cause you to be fair -- affect
10:14:59
             your ability to be fair and impartial in this case?
10:15:03
         24
         25
                     POTENTIAL JUROR: No.
10:15:06
```

10:16:37	1	if you are selected to serve as a juror in this case is not
10:16:42	2	to discuss the case with anyone, including among
10:16:49	3	yourselves, until all of the evidence has been presented
10:16:50	4	and I've instructed you on the law.
10:16:52	5	So you can't talk about it with each other on
10:16:57	6	breaks or in the morning or in the evening. You can't talk
10:17:01	7	to family members or friends about it. You may not have
10:17:04	8	any communications with anyone about the case while it's
10:17:08	9	going on.
10:17:09	10	Now, once it's over with, I'll tell you I'll
10:17:13	11	give the jury instructions at the end of the case, you're
10:17:15	12	welcome to talk to anybody about it or nobody about it.
10:17:18	13	It'll be up to you at that point. But while the case is
10:17:21	14	being presented and before you begin your deliberations,
10:17:25	15	I'm going to ask you not to talk to anybody at all about
10:17:30	16	the testimony or what you've heard or seen in the
10:17:34	17	courtroom.
10:17:34	18	So no face-to-face discussions with anyone, no
10:17:38	19	texting, no emailing, no blogging, no messaging or
10:17:43	20	comments, no posting anything on any social media website
10:17:48	21	or app, like Twitter or Facebook or Instagram or Snapchat
10:17:53	22	or anything else. And that's a very, very important rule
10:17:57	23	that I'm going to ask you to follow throughout the course
10:18:00	24	of the trial.
10:18:01	25	And by the same token, if anyone feels like they

10:18:06

10:18:14

10:18:18

10:18:19

10:18:21

10:18:25

10:18:29

10:18:32

10:18:35

10:18:39

10:18:44

10:18:47

10:18:50

10:18:55

10:18:58

10:19:05

10:19:08

10:19:11

10:19:17

10:19:19

10:19:22

10:19:26

10:19:30

10:19:35

10:19:40

1

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

would have any trouble following that -- that rule, you can't let yourself become a member of the jury in this case.

So is there anyone here who feels like they would have any problem at all following my instructions about your conduct in this case?

All right. I take it by your silence, you don't.

Another thing that I will ask you to do throughout the course of the trial is to refrain from conducting any type of independent or personal research or investigation into any matter related to the case.

So you can't use your cell phone or your tablet or a computer or any other device at all to do any kind of research or investigation into the case, the attorneys, the parties, the law, anything at all. You may not do any type of independent research or investigation.

So you can't go home and google the parties or the case or the attorneys or read anything about patent damages or anything of the like.

By the same token, you have to ignore any information that you accidentally come across if you're browsing the Internet or on your social media feeds. And that's important because you have to base your decisions in the jury room on what you see and hear in the courtroom, the evidence that has been determined to be admissible and

1

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

10:19:44

10:19:49

10:19:51

10:19:54

10:19:57

10:19:59

10:20:01

10:20:05

10:20:07

10:20:10

10:20:16

10:20:22

10:20:26

10:20:32

10:20:39

10:20:40

10:20:45

10:20:48

10:20:50

10:20:53

10:20:56

10:21:01

10:21:05

10:21:08

10:21:12

the law that I've instructed you that you must follow in your deliberations.

So same thing about that. If you feel you cannot do that, then you can't let yourself become a member of the jury.

Is there anybody here who would have any trouble at all following my instructions about doing no independent research or investigation?

All right. I take it by your silence, you don't.

Is there any reason anyone here has that they can think of that you would not be able to sit on this jury and render a fair verdict based on the evidence presented to you and in the context of the law that I give it to you?

All right. Last thing I want to talk about is what's called the burden of proof.

The parties may ask you questions about it. In this case, the jury is going to be called upon to apply a burden of proof that's known as preponderance of the evidence.

And I need to instruct you that when a party has the burden of proof on any claim or affirmative defense by a preponderance of the evidence, it means that you, the jury, must be persuaded by the credible or believable evidence that the claim or affirmative defense is more probably true than not true. And sometimes we talk about

this as being the greater weight and degree of the credible 10:21:17 1 testimony. 10:21:20 2 So at the close of the case, I will submit some 10:21:20 3 questions to you, and you must answer those questions by 4 10:21:25 applying this burden of proof that's called preponderance 10:21:28 6 of the evidence. 10:21:32 7 This is not a burden of proof to be confused with 10:21:34 beyond a reasonable doubt. That's a burden that's applied 8 10:21:42 in criminal cases. And beyond a reasonable doubt does not 10:21:44 apply in this case or any other civil case. So you should 10:21:49 10 11 not confuse preponderance of the evidence with beyond a 10:21:54 12 reasonable doubt. 10:22:01 10:22:01 13 Preponderance of the evidence can be imagined by considering a set of scales, and if those scales tip in 14 10:22:07 15 favor of one side or the other with the greater weight and 10:22:13 degree of credible testimony, then that represents 10:22:17 16 preponderance of the evidence. 10:22:24 17 18 So I wanted to explain a little bit about that to 10:22:24 you in case the parties want to ask you about your 19 10:22:29 10:22:31 20 willingness to apply that burden of proof in this case to the evidence that you hear during the trial. 21 10:22:36 22 I think we've been going a little more than an 10:22:39 23 hour, so now is a good time for us to break. We've got 10:22:43 24 water bottles we'll provide you. We also have snacks. 10:22:47

You're welcome to help yourself to those. We'll take a

25

10:22:54

```
recess of about 10 minutes, and then we'll get back into
         1
10:22:57
             the courtroom, and the parties will do their portion of the
10:23:01
         2
            voir dire.
10:23:02
         3
                      COURT SECURITY OFFICER: All rise.
         4
10:23:03
                      (Recess.)
         5
10:31:41
                      COURT SECURITY OFFICER: Please be seated.
10:36:20
         6
         7
                      All right. At this time, ladies and gentlemen of
10:37:31
             the panel, the -- counsel for the Plaintiffs will have an
         8
10:37:37
             opportunity to ask some questions. Again, there really are
10:37:42
             no wrong answers throughout this process as long as your
10:37:47
        10
        11
             answer is a truthful response to what is asked. That's the
10:37:50
             right answer.
        12
10:37:55
                      As I mentioned earlier, they are not here to pry
10:37:56
        13
             unduly into your private affairs. They're here for the
10:38:00
        14
        15
            purpose of gathering information in order to select a fair
10:38:04
             and impartial jury.
10:38:10
        16
                      As I said earlier, if you have any hesitancy at
        17
10:38:12
             all about answering a question in front of everybody else,
        18
10:38:16
        19
             just raise your hand and let us know that, and we'll give
10:38:20
10:38:23
        20
             you an opportunity later on to provide a response to the
             question.
         21
10:38:29
         22
                      All right. At this time, the counsel for the
10:38:29
        23
             Plaintiffs may voir dire the jury.
10:38:32
10:38:33
        24
                      MR. CULBERTSON: Thank you, Your Honor. May it
            please the Court.
10:38:39
        25
```

10:38:39

10:38:46

10:38:50

10:38:57

10:38:59

10:39:01

10:39:05

10:39:11

10:39:15

10:39:17

10:39:21

10:39:24

10:39:29

10:39:31

10:39:34

10:39:38

10:39:42

10:39:46

10:39:49

10:39:56

10:39:58

10:40:02

10:40:05

10:40:09

10:40:12

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

)		
	0	
	$\circ$	/

Hello again. Once more, my name is Geoff
Culbertson. I've practiced law here in Texarkana since
2005. Before that, I went to Baylor Law School with my
friend, Mr. Thompson over here.

And I'm married to Maggie for 24 years. We have three kids, two in college, and one in high school.

I have never served on a jury. For some reason, I just don't get picked. I don't know why. So I'm envious for those of you that will get picked.

I'm very proud to represent our clients, Pantech
Corp and Pantech Wireless. And I want to begin by thanking
you all for being here. Some of you came a very long
distance this morning, and I know every single one of you
had other things to do today. This case is important, and
we appreciate your help in getting it resolved.

So I told you a bit about me. And let me ask you this as a first question, if you are considering hiring me as your lawyer, raise your hand if you'd want to know more about me. Right? I mean, that's reasonable, right? You want to make sure you're hiring the right lawyer.

And so if we turn that around here, we want to make sure we're selecting the right jury, and that's why I'm going to ask some questions of you today. I'm going to follow up on the questionnaires that you guys filled out.

Can everyone hear me okay?

10:41:42

10:41:50

10:41:54

10:41:57

10:41:59

10:42:02

10:42:05

10:42:09

10:42:15

10:42:18

10:42:22

10:42:25

10:42:30

10:42:34

10:42:37

10:42:42

10:42:44

10:42:48

10:42:52

10:42:56

10:42:57

10:43:01

10:43:06

10:43:12

10:43:18

1

2

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

The Court told you already this case is about damages. I expect the Court will instruct you at some point that a patent holder is entitled to damages when someone infringes his patent. And I think it'll be something like this.

So the jury that's seated here is going to be asked to determine the damages that OnePlus is required to pay for infringing Pantech's patents. And the patents here relate to technology for smartphones.

One of them, on the right, the '654, improves the way that we interact with the phone, literally the way that we interact with the screen, the user interface technology.

The other three improve the 4G and 5G networks that the phones operate on. So some of you may be aware that the networks operate and use standardized technology, and the standardized technology is important so that different devices from different manufacturers can all communicate together on the network. And so if the devices are compliant with the standards, then everything works -- works well.

Three of these patents, the '247, the '954, and the '839, are essential -- they are standard essential patents to the 4G and 5G cellular standards.

So since this case is about damages, the first question I want to ask is -- let's see -- if the Court

10:43:25	1	instructs you that it's been determined that certain
10:43:28	2	OnePlus phones infringe the patents in this case and that
10:43:33	3	Pantech is entitled to recover damages, do you have any
10:43:37	4	reservations following that instruction?
10:43:41	5	In the first section, do you have any reservations
10:43:44	6	saying, look, if you haven't proved infringement to me, I
10:43:49	7	can't award damages? Does anyone think that? Is everyone
10:43:54	8	comfortable following the Court's instruction that the
10:43:55	9	patents are infringed and that Pantech is entitled to
10:43:59	10	damages, it's just a question of how much?
10:44:02	11	Is anyone concerned with that?
10:44:07	12	How about in the second section here, would anyone
10:44:09	13	have trouble following that instruction?
10:44:11	14	And in the third section, anyone?
10:44:13	15	And how about over here on the far right, is
10:44:16	16	anyone troubled by the idea that and thinks, look, if
10:44:19	17	you're going to ask me to award damages, you've got to
10:44:22	18	prove to me that the patents are infringed.
10:44:26	19	Okay. Thank you.
10:44:30	20	Has anyone heard of OnePlus before today?
10:44:38	21	Anyone heard of a parent company called OPPO,
10:44:43	22	O-P-P-O?
10:44:46	23	I assume since I'm not seeing hands, no one owns
10:44:49	24	any OnePlus OnePlus products; is that right? No hands.
10:44:53	25	Anyone here been to China?

10:44:56	1	Anyone here been to Korea?
10:44:58	2	You all saw the patent video today and some of you
10:45:08	3	probably already knew this, some of you may have learned it
10:45:11	4	today, but patent a patent is a property right, and I'm
10:45:21	5	wondering if anybody has any difficulty with the idea that
10:45:24	6	a patent does provide a property right? Does anybody think
10:45:30	7	or anyone have any ideas that, oh, I don't believe in the
10:45:33	8	patent system or think that intellectual property deserves
10:45:36	9	protection?
10:45:36	10	I'm not seeing any hands.
10:45:40	11	Ms. Thomas, you would mind if I speak with you?
10:45:53	12	Yes, ma'am.
10:45:53	13	How are you?
10:45:56	14	POTENTIAL JUROR: I'm fine.
10:45:57	15	MR. CULBERTSON: Good. Good.
10:45:59	16	I think I recall reading in your questionnaire
10:46:03	17	that you had either little or maybe zero faith in the
10:46:09	18	Government; is that right?
10:46:11	19	POTENTIAL JUROR: Not in the Government, in the
10:46:13	20	justice system in general speaking.
10:46:17	21	MR. CULBERTSON: I'm sorry, can you aim the mic to
10:46:19	22	you? Thank you.
10:46:19	23	POTENTIAL JUROR: Not particularly in the
10:46:21	24	Government in particular, but somewhat in the justice
10:46:22	25	system, yes.

```
1
                      MR. CULBERTSON: The justice system? Can you
10:46:22
            share with us what it is that --
10:46:24
         2
                      POTENTIAL JUROR: I -- just from observing
10:46:25
          3
             different things, I am one of those who very heavily backs
10:46:28
          4
             the blue but doesn't necessarily like what I see in the
          5
10:46:33
            justice system.
10:46:38
          6
         7
                      MR. CULBERTSON: You say you back the blue; is
10:46:38
            that what I heard?
         8
10:46:41
                      POTENTIAL JUROR: Uh-huh.
10:46:42
                      MR. CULBERTSON: Okay. Does that affect how you
10:46:43
        10
            view the parties here today? So my client, Pantech,
10:46:45
        11
            brought this lawsuit, right, for -- to recover damages on
        12
10:46:49
10:46:52
        13
             these patents. Does that -- does your -- your view about
             the justice system affect how the parties start off in your
10:46:55
        14
        15
            mind?
10:46:59
                      POTENTIAL JUROR: In this sort of case, no.
10:47:00
        16
                      MR. CULBERTSON: Okay. You may be talking about
10:47:05
        17
             in a criminal context?
        18
10:47:06
        19
                      POTENTIAL JUROR: More so, yes, sir.
10:47:07
10:47:09
        20
                      MR. CULBERTSON: Okay. Understood. Understood.
        21
                      Do you have any concerns about the idea that a
10:47:13
        22
            patent is a property right that can be sold or transferred
10:47:16
         23
            or assigned just like a piece of real property?
10:47:23
        24
                      POTENTIAL JUROR: No, sir. In fact, I'd be pretty
10:47:26
            strict on it in my own mind.
10:47:29
        25
```

10:47:32	1	MR. CULBERTSON: I'm sorry?
10:47:33	2	POTENTIAL JUROR: I'd be pretty strict on it in my
10:47:36	3	own mind.
10:47:37	4	MR. CULBERTSON: Can you tell me what you mean by
10:47:40	5	that?
10:47:40	6	POTENTIAL JUROR: If someone has a patent, then
10:47:42	7	they deserve everything coming to them because of the
10:47:43	8	patent. It's their property. I don't know how else to
10:47:45	9	explain that.
10:47:46	10	MR. CULBERTSON: Okay. I understand.
10:47:47	11	Thank you. I appreciate that.
10:47:52	12	So what you probably learned in the video is that
10:47:55	13	like a fence that can keep people out of your pasture or
10:47:58	14	your field or your home, a patent is a property right that
10:48:01	15	allows the owner to exclude others from using the invention
10:48:05	16	in the United States.
10:48:08	17	Is there anyone Mr. Griffin, may I speak with
10:48:12	18	you?
10:48:17	19	Does that concept of a patent being a property
10:48:19	20	right cause you any any concern, or do you have any
10:48:23	21	problem with that issue?
10:48:23	22	POTENTIAL JUROR: No.
10:48:24	23	MR. CULBERTSON: Okay. What what you'll learn
10:48:28	24	in this case is that Pantech acquired these patents from
10:48:33	25	others. So they were invented by other companies, they

```
traded hands, and Pantech ultimately bought them.
10:48:39
         1
          2
                      Do you feel like because Pantech bought the
10:48:42
            patents from someone else and didn't get them directly from
10:48:45
          3
             the Patent Office that they should have any fewer rights or
          4
10:48:48
             they're entitled to less damages?
10:48:53
                                          No. They owned them when they
          6
                      POTENTIAL JUROR:
10:48:54
            bought them.
         7
10:48:57
                      MR. CULBERTSON: Okay. Thank you, Mr. Griffin.
         8
10:48:57
                                                                             Ι
             appreciate it.
10:49:02
         9
                      Does anyone disagree? Does anyone think that
10:49:03
        10
        11
            because Pantech purchased the patents and they didn't get
10:49:06
        12
             them directly from the Patent Office, that they should
10:49:09
             somehow or for some reason have fewer rights or be entitled
10:49:13
        13
             to less damages for that reason?
10:49:19
        14
        15
                      Thank you.
10:49:23
                      Mr. Bowman, may I speak with you?
10:49:24
        16
        17
                      Do I understand correctly you work with Goodyear?
10:49:39
        18
                      POTENTIAL JUROR: Yes.
10:49:43
                      MR. CULBERTSON: Okay. Do you know if Goodyear
        19
10:49:44
10:49:45
        20
            has intellectual property?
         21
                      POTENTIAL JUROR: They -- I don't know if -- I'm
10:49:46
         22
             sure they own a few things.
10:49:48
        23
                      MR. CULBERTSON: Okay. Do you have any direct
10:49:50
        24
             experience with that?
10:49:52
        25
                     POTENTIAL JUROR: Experience with some of their
10:49:53
```

```
programs they have there, but we just have it on our
          1
10:49:54
          2
             equipment, that's it.
10:49:58
                      MR. CULBERTSON: Any experience with the efforts
10:49:59
          3
             that Goodyear takes to protect its intellectual property?
          4
10:50:01
          5
                      POTENTIAL JUROR: I'm sure they do.
10:50:04
                      MR. CULBERTSON: Okay. Do you have any -- how do
10:50:06
          6
          7
             you feel about that?
10:50:09
                      POTENTIAL JUROR: I mean, if it's their property,
          8
10:50:09
             I mean, fight for it.
          9
10:50:12
                      MR. CULBERTSON: If someone is using that property
10:50:13
         10
         11
             without permission, do you think Goodyear is in its rights
10:50:19
         12
             to go sue for damages for that?
10:50:24
10:50:26
         13
                      POTENTIAL JUROR: I mean, sure.
10:50:27
         14
                      MR. CULBERTSON: Okay. Anything about that cause
         15
            you concern at all?
10:50:28
                      POTENTIAL JUROR: No.
10:50:30
         16
         17
                      MR. CULBERTSON: Do you know of any other way that
10:50:30
             a company can protect its intellectual property?
         18
10:50:32
                      POTENTIAL JUROR: I mean, if it's their property,
         19
10:50:35
         20
10:50:39
             do everything you can to protect it.
         21
                      MR. CULBERTSON: Okay. Thank you, sir.
10:50:40
         22
             appreciate it.
10:50:42
         23
                      Mr. Bennett, may I speak with you?
10:50:52
10:50:54
         24
                      Are you also with Goodyear?
         25
                      POTENTIAL JUROR: Yes.
10:51:04
```

10:51:05	1	MR. CULBERTSON: Do you know Mr. Bowman?
10:51:06	2	POTENTIAL JUROR: No.
10:51:07	3	MR. CULBERTSON: Okay. Do you have any experience
10:51:09	4	or knowledge about intellectual property that Goodyear may
10:51:12	5	have?
10:51:14	6	POTENTIAL JUROR: Yes.
10:51:14	7	MR. CULBERTSON: Okay. Can you tell us about
10:51:15	8	that, not disclose any secrets, but does Goodyear have
10:51:22	9	patents, for example?
10:51:23	10	POTENTIAL JUROR: Yes.
10:51:23	11	MR. CULBERTSON: Does Goodyear have trade secrets,
10:51:23	12	for example?
10:51:23	13	POTENTIAL JUROR: Yes.
10:51:27	14	MR. CULBERTSON: Does Goodyear take efforts to
10:51:30	15	protect that? Does Goodyear make efforts to protect its
10:51:30	16	intellectual property?
10:51:31	17	POTENTIAL JUROR: Yes.
10:51:31	18	MR. CULBERTSON: Okay. And can you do you have
10:51:34	19	any experience with how they go about protecting their
10:51:37	20	intellectual property?
10:51:38	21	POTENTIAL JUROR: User agreements, contracts.
10:51:43	22	MR. CULBERTSON: Okay. And what happens if
10:51:46	23	someone is using Goodyear's intellectual property without
10:51:50	24	permission?
10:51:52	25	POTENTIAL JUROR: I don't have an answer.

```
MR. CULBERTSON: Okay. Would you have any problem
10:51:57
         1
         2
            if Goodyear were to pursue a lawsuit in that instance?
10:51:58
                      POTENTIAL JUROR: No.
10:52:04
         3
                      MR. CULBERTSON: Okay. Do you know of any other
         4
10:52:05
             way that Goodyear can enforce its intellectual property
         5
10:52:06
         6
             rights?
10:52:09
         7
                      POTENTIAL JUROR: No.
10:52:10
                      MR. CULBERTSON: Okay. All right. Thank you,
         8
10:52:10
            sir. I appreciate it.
10:52:12
         9
                      Ms. Petersen, may I speak with you?
10:52:39
        10
        11
                      How are you?
10:52:50
        12
                      POTENTIAL JUROR: Good.
10:52:51
10:52:52
        13
                      MR. CULBERTSON: Good. Thank you for coming up.
                      I think I read that you may have some strong
10:52:54
        14
        15
             feelings about foreign companies.
10:52:58
        16
                      POTENTIAL JUROR: Oh, not -- more towards land. I
10:53:00
             don't think they should own land here.
10:53:07
        17
        18
                      MR. CULBERTSON: Okay. Do you have any issue with
10:53:08
             foreign companies owning United States patents?
        19
10:53:11
                      POTENTIAL JUROR: No.
10:53:13
        20
                      MR. CULBERTSON: Okay. And so you wouldn't have
        21
10:53:14
        22
             any issue with the fact that Pantech as a Korean company is
10:53:18
        23
            protecting its United States intellectual property rights?
10:53:23
        24
                      POTENTIAL JUROR: That's intellectual property.
10:53:27
             It's -- it has every right to protect it.
10:53:29
        25
```

10:53:32	1	MR. CULBERTSON: Okay. Thank you. I
10:53:35	2	appreciate that.
10:53:36	3	Does anyone feel differently? Does anyone feel
10:53:45	4	like overseas companies or inventors should not be allowed
10:53:50	5	to have or obtain United States patents?
10:53:58	6	Not seeing any hands.
10:53:59	7	Ms. Davies, may I speak with you?
10:54:14	8	I think I I read in your questionnaire that you
10:54:18	9	said that Chinese or Korean companies, or both, were
10:54:25	10	competent, competitive, and that we needed to tread
10:54:28	11	carefully when dealing with them. Is that right?
10:54:31	12	POTENTIAL JUROR: Yes.
10:54:31	13	MR. CULBERTSON: Can you can you tell us what
10:54:33	14	you mean by that?
10:54:34	15	POTENTIAL JUROR: I mean you have to be very
10:54:38	16	careful in the sense that they can be astute or cunning or
10:54:46	17	something like that.
10:54:47	18	MR. CULBERTSON: Okay. Do you have that feeling
10:54:49	19	about both Korean and Chinese companies?
10:54:53	20	POTENTIAL JUROR: Anybody.
10:54:53	21	MR. CULBERTSON: Okay. Any any company or any
10:54:56	22	foreign company?
10:54:57	23	POTENTIAL JUROR: No. What can I say to that? I
10:55:05	24	think you shouldn't treat anybody thinking that they are
10:55:09	25	less than you or with innocence or something like that.

```
You have to know what they are about.
10:55:13
         1
          2
                      MR. CULBERTSON: Okay.
10:55:18
                      POTENTIAL JUROR: And I am not being prejudice
10:55:19
          3
         4
            about that.
10:55:21
                      MR. CULBERTSON: Understood. Thank you.
          5
10:55:23
          6
                      Would you have any difficulty treating these
10:55:24
             companies fairly, one being from Korea and the other being
         7
10:55:28
             from China?
         8
10:55:32
                      POTENTIAL JUROR: No.
10:55:33
                      MR. CULBERTSON: Okay. Thank you, Ms. Davies, I
10:55:34
        10
        11
             appreciate -- oh, actually, before I let you go, can I ask
10:55:37
        12
             you one more question?
10:55:39
                      POTENTIAL JUROR: Yes.
10:55:41
        13
                      MR. CULBERTSON: I think maybe your husband is a
10:55:41
        14
        15
            patent holder?
10:55:42
        16
                      POTENTIAL JUROR: Yes.
10:55:43
        17
                      MR. CULBERTSON: Is that correct?
10:55:44
        18
                      POTENTIAL JUROR: Yes.
10:55:45
                      MR. CULBERTSON: Four patents; is that right?
        19
10:55:45
10:55:47
        20
                      POTENTIAL JUROR: Yes. I had to ask him how many
            he has because he's always inventing something.
        21
10:55:50
        22
                      MR. CULBERTSON: And does he still own them?
10:55:52
        23
                      POTENTIAL JUROR: Some of them, yes. I think four
10:55:54
10:55:58
        24
            he still owns.
        25
10:56:00
                     MR. CULBERTSON: Okay.
```

10:56:00	1	POTENTIAL JUROR: Some others are expired.
10:56:02	2	MR. CULBERTSON: Okay.
10:56:03	3	POTENTIAL JUROR: Yes.
10:56:03	4	MR. CULBERTSON: Did he ever sell his patents or
10:56:05	5	license them?
10:56:06	6	POTENTIAL JUROR: Yes, yes, he does.
10:56:08	7	MR. CULBERTSON: Okay. And so, in your
10:56:14	8	experience, is there anything wrong with licensing your
10:56:18	9	patents to monetize them?
10:56:19	10	POTENTIAL JUROR: No, of course not.
10:56:22	11	MR. CULBERTSON: Okay. Okay. And what would he
10:56:23	12	do if somebody was using his patent without permission?
10:56:26	13	POTENTIAL JUROR: Yeah, he wouldn't be happy about
10:56:30	14	that, and take all the measurements that you need to take.
10:56:35	15	MR. CULBERTSON: Okay. Do you know of anything
10:56:38	16	other than pursuing a legal action that to fix that
10:56:42	17	situation?
10:56:43	18	POTENTIAL JUROR: Yeah, I don't think so. I mean,
10:56:45	19	you can settle.
10:56:45	20	MR. CULBERTSON: Uh-huh.
10:56:47	21	POTENTIAL JUROR: But something needs to be done.
10:56:49	22	MR. CULBERTSON: Okay. Thank you very much.
10:56:51	23	Appreciate that.
10:56:52	24	Your Honor, I didn't ask. May I have a
10:56:59	25	five-minute warning?

```
10:57:00
          1
                      THE COURT: Yes.
          2
                      MR. CULBERTSON: And can you tell me where I am
10:57:00
10:57:03
             right now?
          3
                      THE COURT: 11 minutes, 11:45.
          4
10:57:03
                      MR. CULBERTSON: Thank you very much.
          5
10:57:06
                      We're on the clock here. I'm going to try to move
10:57:07
          6
          7
             a bit quicker, folks.
10:57:11
                      You met Dr. Jung this morning. He'll be our first
          8
10:57:18
             witness. He understands English, he speaks English, but he
10:57:23
             has a heavy accent, and so we're going to use an
10:57:28
         10
             interpreter to help us today.
10:57:33
         11
         12
                      And so my question is, does anyone have concerns
10:57:35
             about crediting testimony that comes through an interpreter
10:57:39
         13
             any different than from a witness that is speaking to you
10:57:39
         14
             in English? That bother anybody at all? Anyone think,
         15
10:57:47
             well, if I'm going to believe you, you better -- you better
         16
10:57:47
             say it to me in English?
10:57:50
         17
         18
                      Okay. Ms. Allen, can I speak with you?
10:57:52
         19
                      How are you?
10:58:09
         20
                      POTENTIAL JUROR: I'm good. How are you?
10:58:14
                      MR. CULBERTSON: I'm good. Thank you.
         21
10:58:17
         22
                      I read in your questionnaire that, like a lot of
10:58:18
         23
             people, you prefer made in the USA.
10:58:21
         24
                      POTENTIAL JUROR: If possible.
10:58:24
         25
                      MR. CULBERTSON: Okay. Could I get you to get a
10:58:25
```

```
little closer?
10:58:28
          1
          2
                      POTENTIAL JUROR: If possible.
10:58:29
10:58:29
                      MR. CULBERTSON: Okay. How does that view, which
          3
             a lot of people have, affect you as you learn today that
10:58:33
          4
             we've got a Korean company suing a Chinese company for
10:58:38
            patent infringement damages?
10:58:41
          6
          7
                      POTENTIAL JUROR: It doesn't.
10:58:43
                      MR. CULBERTSON: Okay. Any reason why you
          8
10:58:43
          9
             couldn't be fair to these companies?
10:58:45
                      POTENTIAL JUROR: No.
10:58:47
         10
         11
                      MR. CULBERTSON: Okay. Do you consider yourself a
10:58:48
         12
            big-picture person or detail-oriented?
10:58:52
                      POTENTIAL JUROR: I try to look at both of them.
10:58:55
         13
                      MR. CULBERTSON: Yeah. Are you tech -- are you
10:58:58
         14
         15
             savvy with technology?
10:59:01
                      POTENTIAL JUROR: Some. Just with the programs
10:59:03
         16
             I've used where I work -- you know, other than, you know,
10:59:06
         17
             your phone, playing on your phone, Facebook, stuff like
         18
10:59:10
         19
             that.
10:59:13
10:59:14
         20
                      MR. CULBERTSON: What type of phone do you have?
                      POTENTIAL JUROR: I have a smartphone.
         21
10:59:16
         22
                      MR. CULBERTSON: Which manufacturer? Do you know?
10:59:18
         23
                      POTENTIAL JUROR: Samsung.
10:59:21
         24
                      MR. CULBERTSON: Samsung.
10:59:22
         25
                      POTENTIAL JUROR: Uh-huh.
10:59:23
```

```
MR. CULBERTSON: Okay. Got you.
10:59:24
          1
          2
                      Anything -- as you're sitting there -- I usually
10:59:25
             ask it at the end, but I may ask it now. As you're sitting
10:59:28
          3
             there, are you thinking, I wish he'd ask this question,
10:59:32
             he'd like to know this about me?
10:59:35
          6
                      POTENTIAL JUROR: No.
10:59:38
          7
                      MR. CULBERTSON: No? Okay. Great.
                                                                Thank you
10:59:38
          8
             very much. I appreciate it.
10:59:41
                      So a lot of you indicated that you think there's
10:59:42
             too many lawsuits or that damages are too high. And I will
10:59:48
         10
         11
             tell you that in some respects, I agree with you, there are
10:59:52
         12
10:59:59
             too many lawsuits.
                      What I'd like you to do is I'm going to ask the
11:00:00
         13
             first section here, did anybody have a patent infringement
11:00:03
         14
         15
             suit in mind when they thought there were too many lawsuits
11:00:08
             or damages were too high? Were y'all thinking more about
11:00:11
         16
             personal injury lawsuits?
11:00:16
         17
         18
                      Raise your hand if you were thinking about a
11:00:21
             personal injury lawsuit when you -- when you gave that
         19
11:00:23
11:00:25
         20
             answer.
                      Handful of you, right?
         21
11:00:26
         22
                      Ms. Bolton, can I speak with you?
11:00:30
         23
                      Hi.
11:00:38
11:00:42
         24
                      POTENTIAL JUROR: Hi.
                      MR. CULBERTSON: How are you today?
         25
11:00:43
```

11:00:44	1	POTENTIAL JUROR: I'm good. How are you?
11:00:46	2	MR. CULBERTSON: I'm good. Thank you.
11:00:48	3	I think I read that you thought that the number of
11:00:51	4	lawsuits was too high?
11:00:52	5	POTENTIAL JUROR: Yes, I was thinking of the
11:00:55	6	personal.
11:00:55	7	MR. CULBERTSON: I'm sorry?
11:00:55	8	POTENTIAL JUROR: The personal.
11:00:55	9	MR. CULBERTSON: The personal-injury type
11:00:57	10	POTENTIAL JUROR: That's what I was thinking.
11:00:59	11	MR. CULBERTSON: Okay. Is that a view do I
11:01:01	12	need to be concerned at all as the party that brought this
11:01:04	13	lawsuit
11:01:04	14	POTENTIAL JUROR: No.
11:01:05	15	MR. CULBERTSON: about that view?
11:01:06	16	POTENTIAL JUROR: No.
11:01:07	17	MR. CULBERTSON: Okay. Thank you very much.
11:01:07	18	In the second section here, does anybody's view
11:01:10	19	that there are too many lawsuits, if you have that view,
11:01:12	20	does that carry over into a patent infringement context?
11:01:16	21	Raise your hand if you were thinking about personal
11:01:20	22	injury-type lawsuits, if you gave that answer that there
11:01:22	23	were maybe too many lawsuits.
11:01:26	24	Okay. Thank you.
11:01:27	25	Ms. Gabbie, can I speak with you?

11:01:49	1	How are you today?
11:01:50	2	POTENTIAL JUROR: Fine. Thank you.
11:01:52	3	MR. CULBERTSON: Are you able to hear me back
11:01:53	4	there?
11:01:54	5	POTENTIAL JUROR: It's hard.
11:01:55	6	MR. CULBERTSON: It's hard. Okay. I think I read
11:02:00	7	in your questionnaire you thought there were too many
11:02:04	8	lawsuits and damages were too large. Does that go back to
11:02:07	9	the maybe the medical malpractice and personal injury
11:02:10	10	context?
11:02:11	11	POTENTIAL JUROR: Uh-huh, yes.
11:02:12	12	MR. CULBERTSON: Yes. Do you have any concerns
11:02:15	13	or should I have any concerns as the representing the
11:02:20	14	Pantech, the patentee here, about your views of lawsuits?
11:02:24	15	POTENTIAL JUROR: No.
11:02:25	16	MR. CULBERTSON: Okay. Any reason why you
11:02:26	17	couldn't be fair?
11:02:27	18	POTENTIAL JUROR: I can be fair.
11:02:28	19	MR. CULBERTSON: Okay. All right. Thank you very
11:02:30	20	much. I appreciate that.
11:02:31	21	Mr. Stovall, can I speak with you?
11:02:43	22	How are you today?
11:02:53	23	POTENTIAL JUROR: Good.
11:02:53	24	MR. CULBERTSON: Okay. I think I saw that you had
11:02:56	25	that view, too, that there were too many too many

11:02:59	1	lawsuits.
11:03:00	2	POTENTIAL JUROR: Yes.
11:03:00	3	MR. CULBERTSON: And as I understand it, you're in
11:03:02	4	the insurance
11:03:03	5	POTENTIAL JUROR: Yes.
11:03:04	6	MR. CULBERTSON: industry. Is that where that
11:03:07	7	view comes from?
11:03:07	8	POTENTIAL JUROR: Yes.
11:03:08	9	MR. CULBERTSON: Okay. Were you thinking mainly
11:03:09	10	about personal injury work?
11:03:11	11	POTENTIAL JUROR: Both.
11:03:12	12	MR. CULBERTSON: Beyond that, okay. In general,
11:03:13	13	you think there are too many lawsuits.
11:03:15	14	Does that affect your view of the case as you walk
11:03:19	15	in, just knowing that, you know, I feel like there are too
11:03:22	16	many lawsuits and
11:03:24	17	POTENTIAL JUROR: Probably, yeah.
11:03:24	18	MR. CULBERTSON: Okay. Does it make you lean
11:03:26	19	towards the Defendant just naturally before
11:03:29	20	POTENTIAL JUROR: I wouldn't say it makes me lean
11:03:33	21	one way or another, but I think there are.
11:03:35	22	MR. CULBERTSON: Okay. And that's something
11:03:36	23	that's in your mind that would be difficult to get out?
11:03:38	24	POTENTIAL JUROR: Yes.
11:03:39	25	MR. CULBERTSON: Okay. And is it a belief you've

11:03:42	1	held for a very long time?
11:03:43	2	POTENTIAL JUROR: Uh-huh.
11:03:44	3	MR. CULBERTSON: Okay. And would it stick with
11:03:46	4	you despite the instructions from the Court or what the
11:03:48	5	evidence is?
11:03:49	6	POTENTIAL JUROR: No.
11:03:50	7	MR. CULBERTSON: Okay. You could be fair?
11:03:52	8	POTENTIAL JUROR: I could be fair.
11:03:53	9	MR. CULBERTSON: Thank you. I appreciate that.
11:03:58	10	THE COURT: Mr. Culbertson, you have five minutes
11:03:59	11	remaining.
11:04:00	12	MR. CULBERTSON: Thank you, Your Honor.
11:04:01	13	Ms. Barrett, may I speak with you?
11:04:12	14	I think I read in your questionnaire that you had
11:04:16	15	zero trust in Government; is that right?
11:04:19	16	POTENTIAL JUROR: Yes, sir.
11:04:20	17	MR. CULBERTSON: And where does that feeling come
11:04:22	18	from?
11:04:23	19	POTENTIAL JUROR: I just don't feel like a lot of
11:04:25	20	the representatives represent the people like they did in
11:04:28	21	the past.
11:04:28	22	MR. CULBERTSON: Okay. So you're talking about
11:04:30	23	our elected representatives?
11:04:32	24	POTENTIAL JUROR: Yes.
11:04:32	25	MR. CULBERTSON: Okay. Does that feeling affect

11:04:34	1	your views of the Patent and Trademark Office or the work
11:04:37	2	that they do?
11:04:38	3	POTENTIAL JUROR: No, sir.
11:04:40	4	MR. CULBERTSON: Okay. Have faith in the work
11:04:42	5	that they do at the Patent Office?
11:04:43	6	POTENTIAL JUROR: Yes, sir.
11:04:44	7	MR. CULBERTSON: Okay. Thank you very much.
11:04:46	8	POTENTIAL JUROR: Uh-huh.
11:04:46	9	MR. CULBERTSON: Judge Schroeder talked with you a
11:04:52	10	little bit about the burden of proof, and I want to touch
11:04:57	11	on that, and he talked about tipping the scales in favor.
11:05:00	12	And what that means is the preponderance of evidence is
11:05:03	13	just tipping them ever so slightly.
11:05:06	14	If you think about on a football field, it means
11:05:10	15	that our burden is to drive the ball just across the
11:05:14	16	50-yard line into their territory. Sometimes I talk with
11:05:19	17	teachers that it means that a failing grade, right, a 51,
11:05:23	18	is actually a hundred. And that's our burden. Some people
11:05:29	19	have a problem with that.
11:05:30	20	Does anyone think, look, if I'm going to be asked
11:05:33	21	to award damages, I'm going to need you to prove it to me
11:05:37	22	by more than a preponderance of the evidence? Anyone at
11:05:40	23	all have a concern with that?
11:05:41	24	Ms. Hennek, may I speak with you?
11:05:48	25	You're a teacher or a former teacher?

11:05:52	1	POTENTIAL JUROR: Yes.
11:05:52	2	MR. CULBERTSON: Okay. So a 51 would get me a big
11:05:55	3	F, right?
11:05:56	4	POTENTIAL JUROR: Yes, it would.
11:05:57	5	MR. CULBERTSON: Do you have any problem with the
11:05:58	6	concept that a 51 means that Pantech actually carries its
11:06:03	7	burden in this case?
11:06:04	8	POTENTIAL JUROR: Meaning like a pass/fail, either
11:06:06	9	you fail or you pass, is that kind of what you're
11:06:11	10	MR. CULBERTSON: Well, we have a burden to prove
11:06:12	11	our case by a preponderance of the evidence; we just have
11:06:14	12	to tip the scales ever so slightly. And sometimes I think
11:06:17	13	about that as being just more than 50 percent of the
11:06:20	14	evidence being in our favor.
11:06:22	15	POTENTIAL JUROR: So you squeak it by.
11:06:24	16	MR. CULBERTSON: That's right.
11:06:24	17	POTENTIAL JUROR: If you squeak it by, you got by.
11:06:26	18	MR. CULBERTSON: Okay. And would you be willing
11:06:28	19	to award the full value of damages even if we've only
11:06:32	20	convinced you by that much that we're entitled to damages?
11:06:35	21	POTENTIAL JUROR: Possibly.
11:06:35	22	MR. CULBERTSON: Okay. Well, possibly makes me
11:06:39	23	wonder. Does that give you some concern?
11:06:40	24	POTENTIAL JUROR: Yeah.
11:06:41	25	MR. CULBERTSON: Okay. And and do you think

11:06:46	1	that if for you to be able to award the full measure of
11:06:51	2	damages, I'd have to prove it by more than a preponderance
11:06:53	3	of the evidence?
11:06:54	4	POTENTIAL JUROR: I guess I never realized that
11:06:58	5	that's how it works in a civil case, so I just need to
11:07:01	6	process that that's what we're looking for and not
11:07:05	7	MR. CULBERTSON: Okay.
11:07:06	8	POTENTIAL JUROR: the full
11:07:07	9	MR. CULBERTSON: Do you think if that's the
11:07:09	10	instruction with the Judge, that you would struggle with
11:07:11	11	that concept just as you are right now with me?
11:07:14	12	POTENTIAL JUROR: I think I could come to grips
11:07:16	13	with that concept.
11:07:17	14	MR. CULBERTSON: Okay. Thank you very much.
11:07:18	15	POTENTIAL JUROR: Uh-huh.
11:07:19	16	MR. CULBERTSON: And so that's our burden to prove
11:07:22	17	damages, ladies and gentlemen.
11:07:23	18	And I like to think about damages in a patent case
11:07:27	19	like this. If you imagine and maybe you don't have to
11:07:31	20	imagine, maybe some of you have this you own some
11:07:33	21	property, right, and it's been in your family for a long
11:07:36	22	time, and, you know, maybe you use it to hunt, maybe you
11:07:40	23	hike out there, maybe you just go hang out, maybe you're
11:07:43	24	hanging on to it to do something with in the future, but
11:07:47	25	it's green, and it's pretty, and it's yours, and you like

11:07:50	1	it. And you make the mistake of going on vacation, and you
11:07:53	2	come back, and it looks like this. It's gone. Someone's
11:07:58	3	clear-cut it.
11:07:59	4	And so you find out who it is, and you say, hey,
11:08:04	5	you took all my trees, right? And they say, oh, well, how
11:08:09	6	about we pay you for 20 percent of those trees? Who is
11:08:13	7	going to think that's okay?
11:08:15	8	Well, okay, 50 percent, is it okay if we pay you
11:08:21	9	for 50 percent of those trees? Is that okay? Who
11:08:25	10	thinks is there anyone that thinks that you should be
11:08:27	11	awarded anything less or be paid anything less than a
11:08:33	12	hundred percent of the trees that are gone? Does everybody
11:08:35	13	agree that if that happens, you should get a hundred
11:08:39	14	percent of what's been taken from you?
11:08:41	15	And I know we're all agreeing here, but if anyone
11:08:47	16	is disagreeing with that, could you raise your hand and let
11:08:50	17	me know?
11:08:51	18	Okay. Thank you very much.
11:08:52	19	THE COURT: Mr. Culbertson, your time is expired.
11:08:54	20	MR. CULBERTSON: Okay. Thank you, Your Honor.
11:08:55	21	Ladies and gentlemen, thank you. I look forward
11:08:57	22	to putting on our case.
11:09:02	23	THE COURT: All right. Mr. Thompson, I'll now
11:09:03	24	allow the Defendant to voir dire the jury.
11:09:07	25	MR. THOMPSON: Your Honor, can I have a

11:09:09	1	five-minute warning?
11:09:10	2	THE COURT: You may.
11:09:11	3	MR. THOMPSON: May it please the Court.
11:09:12	4	Good morning again. My name is Blake Thompson,
11:09:18	5	and can you hear me can everyone hear me?
11:09:20	6	Ms. Gabbie, can you hear me?
11:09:22	7	POTENTIAL JUROR: Yes.
11:09:23	8	MR. THOMPSON: All right. I'm going to do my
11:09:25	9	best. My voice is a little unique, some people say. So,
11:09:26	10	hopefully, you can hear me.
11:09:27	11	I'll just tell you all a little bit about myself
11:09:29	12	because that's what Mr. Culbertson has done and the Judge,
11:09:33	13	and you all are been so kind to give us information
11:09:36	14	about yourselves, that's probably only fair.
11:09:37	15	I live in Tyler. I grew up in a town of Overton,
11:09:43	16	which is in East Texas, if you all know where that is. I'm
11:09:49	17	married, and I have one son. He's in fourth grade. I got
11:09:53	18	a little late start in life.
11:09:56	19	I went to UT Tyler and got my bachelor's degree,
11:09:58	20	and then I went to Baylor Law School, and that's where I
11:10:02	21	was in school with Mr. Culbertson and ultimately graduated.
11:10:04	22	I've been working in East Texas ever since.
11:10:07	23	And this has been touched on by the Court and by
11:10:10	24	Mr. Culbertson, but there are no right or wrong answers
11:10:13	25	here, but we all have biases, feelings, experiences, that

includes all of us up here, all of you that we've gotten 11:10:18 1 from where we work, where we grow up, what we do, that sort 11:10:21 of thing. 11:10:25 And sometimes those opinions, biases, feelings, 4 11:10:28 experiences, can lead us to view things in one light or the 5 11:10:31 other that might mean we lean in favor of one side or the 11:10:36 6 other in this case just to start out. 7 11:10:38 That would be true for me. If there was a case 8 11:10:40 about, you know, child abuse, I would have a hard time 11:10:43 9 11:10:46 10 probably being on that case personally.

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

11:10:49

11:10:52

11:10:55

11:10:59

11:11:02

11:11:03

11:11:05

11:11:08

11:11:11

11:11:14

11:11:15

11:11:22

11:11:25

11:11:27

11:11:31

And so the only -- the point of all of this is really just to find out if you all might have some particular experience or belief that, you know, would prevent you from being a fair and impartial juror on this particular case.

And there's nothing wrong with that. The law recognizes that. That's why we have this process. But that's what we're trying to do so that we can ultimately seat the eight of you that can be fair and impartial to both sides. Okay?

Now, there is no question that OnePlus owes

Pantech for using their patents. We're not disputing that.

That is not a dispute here today. That's not a dispute

that you will hear if you're ultimately put on this jury.

The dispute is over the amount of money that we

```
believe we owe, OnePlus. And it's going to be our position
11:11:34
         1
             that because some of these, as you heard Mr. Culbertson
11:11:38
         2
             describe, some of these patents are standard essential
11:11:42
         3
             patents, and that Pantech is required and obligated to give
11:11:44
             OnePlus what's called a fair -- a FRAND license, a fair,
11:11:48
             reasonable, and non-discriminatory license, and that's the
11:11:54
         6
             evidence you're going to hear in the case, and that's
         7
11:11:55
             ultimately the decision you're going to make on how much
         8
11:11:57
            money is owed.
11:12:00
                      Now, having said that, knowing that OnePlus admits
11:12:01
        10
        11
             that we use Pantech's patents, is there any one of you that
11:12:05
        12
11:12:09
             think if OnePlus is using Pantech's patents, then they
11:12:13
        13
             should just pay Pantech whatever Pantech thinks that's --
             that's worth? Is there anyone here that thinks that we
11:12:17
        14
        15
             don't have the right to dispute what is owed? Anyone?
11:12:20
                      No one has a problem with that?
11:12:25
        16
                      Okay. Yes, yes, Mrs. Ables?
11:12:29
        17
        18
                      POTENTIAL JUROR: Just going into it without
11:12:35
             hearing anything, my natural inclination is that they
        19
11:12:38
11:12:42
        20
             should be paid.
        21
                      MR. THOMPSON: Okay. So -- and that's fair.
11:12:43
        22
             it's your -- your opinion that if -- if -- since OnePlus
11:12:45
        23
             uses Pantech's patents, whatever Pantech feels is fair,
11:12:49
11:12:52
        24
             that's what we should pay?
        25
                      POTENTIAL JUROR: Yes, especially if it was done
11:12:54
```

```
without permission.
11:12:56
         1
                      MR. THOMPSON: All right. And knowing that,
          2
11:12:56
             knowing what that case -- that this is what this case is
11:12:58
         3
             about, would you then start out basically leaning towards
11:13:00
             Pantech listening to the evidence knowing that OnePlus
11:13:05
          6
             admits that we use their patents?
11:13:07
         7
                      POTENTIAL JUROR: I would really do my best to not
11:13:09
             lean towards one or the other without hearing any evidence.
         8
11:13:11
                      MR. THOMPSON: Okay. I understand. And I
11:13:14
             appreciate you trying to do your best. But do you think
11:13:15
        10
        11
             that would be in the back of your mind the whole time?
11:13:18
        12
                      POTENTIAL JUROR: It might be. I mean, to be
11:13:20
11:13:22
        13
            honest, to be absolutely honest.
                      MR. THOMPSON: All right. I appreciate you.
11:13:23
        14
        15
             Thank you very much.
11:13:24
                      Is there anyone else that feels the same way as
11:13:24
        16
            Mrs. Ables about this? If you do, starting over here,
11:13:27
        17
            please raise your hand in Group 1. Anyone feel like --
        18
11:13:30
             feel the way Ms. Ables feels? Nothing wrong with it. We
        19
11:13:34
11:13:38
        20
             just need to know. You're certainly entitled to that
             opinion. Anyone in Group 1? All right. I see no hands.
         21
11:13:41
         22
                      What about this second -- yes, ma'am. We'll start
11:13:43
        23
             on the third row. Mrs. Henderson?
11:13:45
11:13:48
         24
                     POTENTIAL JUROR: Yes.
        25
                     MR. THOMPSON: Can you come up?
11:13:49
```

POTENTIAL JUROR: So all I'm saying is I do think 1 11:13:55 that some people are going to go higher because it's theirs 11:13:58 2 and they own it and I get that, but I'm just saying that if 11:14:01 it's mine and you come over and you use it and you tell me 11:14:04 what you want to pay me versus me telling you what I want, 5 11:14:08 it's on, period. 11:14:13 6 7 11:14:14

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

11:14:16

11:14:20

11:14:22

11:14:25

11:14:25

11:14:27

11:14:30

11:14:33

11:14:37

11:14:40

11:14:41

11:14:42

11:14:45

11:14:49

11:14:51

11:14:55

11:14:57

11:15:02

MR. THOMPSON: Yes, ma'am. That's fair enough.

POTENTIAL JUROR: So I get that. But I do understand that people are -- if they own it, they're going to go for the highest number, but you do have to be reasonable.

MR. THOMPSON: Yes, ma'am. If you'll wait just a second. Having that opinion, do you think it would be -if you were selected on this jury, you would already sort of start out believing that -- what the -- the number Pantech wants, since it's their patents, is the right -- is the right number and you would --

POTENTIAL JUROR: I said that that is -- I wouldn't be saying that that is the right number because when you own something and you ask for it, you want that number. You're going to want that number. Even if it's ridiculously high, you're going to want that number. I can be reasonable, you know what I'm saying? But like she said, I need to see stuff. I need to investigate more on --

11:15:02	1	MR. THOMPSON: Sure. Fair enough. So if OnePlus
11:15:04	2	puts on evidence of a different number that you think is
11:15:07	3	reasonable
11:15:07	4	POTENTIAL JUROR: Right.
11:15:08	5	MR. THOMPSON: would you have a problem
11:15:11	6	awarding that number?
11:15:12	7	POTENTIAL JUROR: I wouldn't have a problem
11:15:14	8	awarding that number.
11:15:15	9	MR. THOMPSON: Thank you very much. I appreciate
11:15:16	10	you.
11:15:16	11	Who else in the second row raised their hand?
11:15:20	12	Ms. Gabbie, you don't okay. Thank you.
11:15:23	13	Anyone else in the third row, anyone feel like
11:15:26	14	Mrs. Ables or Ms. Henderson on this issue?
11:15:29	15	Okay. I see no hands.
11:15:31	16	Anyone else besides Ms. Ables in the fourth group?
11:15:35	17	Okay. Thank you.
11:15:35	18	Now, I want to Mr. Culbertson thanked you, too.
11:15:40	19	I want to thank you for filling out these questionnaires
11:15:42	20	because that helps us a lot, and that it limits the
11:15:44	21	questions that we're going to ask to each of you, so I
11:15:47	22	appreciate that. But I am going to need to pick on a few
11:15:51	23	of you. That's just part of my job.
11:15:53	24	Mrs. Allen, can I talk with you a minute? And I
11:15:56	25	promise that we did not get together and say we were all

11:15:59	1	going to question you, because I know Mr. Culbertson
11:16:02	2	POTENTIAL JUROR: Sure.
11:16:03	3	MR. THOMPSON: Now, Ms. Allen, I know you
11:16:05	4	explained that you had been in a lawsuit, you and your
11:16:07	5	husband. Can you tell me who represented what law firm
11:16:10	6	represented you in that lawsuit?
11:16:11	7	POTENTIAL JUROR: I really can't think of their
11:16:14	8	name. They're here in Texarkana. But I can't think
11:16:17	9	it's been so long ago.
11:16:18	10	MR. THOMPSON: Okay.
11:16:20	11	POTENTIAL JUROR: It's just someone Cooper Tire
11:16:22	12	recommended to us.
11:16:24	13	MR. THOMPSON: Through your husband's job.
11:16:25	14	POTENTIAL JUROR: Yes, uh-huh.
11:16:26	15	MR. THOMPSON: Okay. Okay. And I know we asked
11:16:27	16	you a little bit about
11:16:28	17	POTENTIAL JUROR: I think his last name was James
11:16:30	18	maybe.
11:16:30	19	MR. THOMPSON: Mr. James?
11:16:31	20	POTENTIAL JUROR: I think so.
11:16:32	21	MR. THOMPSON: Okay. And was that lawsuit
11:16:33	22	resolved favorably, in your mind?
11:16:36	23	POTENTIAL JUROR: Pretty much, yes.
11:16:41	24	MR. THOMPSON: Okay. You were okay with the
11:16:42	25	outcome?

11:16:43	1	POTENTIAL JUROR: Yeah.
11:16:43	2	MR. THOMPSON: Okay. Let me ask you this. In
11:16:46	3	your household, are you the person who takes care of the
11:16:48	4	finances and pays the bills, or is that some other person?
11:16:52	5	POTENTIAL JUROR: No. My partner does most of it.
11:16:55	6	I mean, we have separate bank accounts. I take care of
11:16:58	7	what I owe, and he
11:16:58	8	MR. THOMPSON: Well, and the reason I'm ask
11:17:00	9	POTENTIAL JUROR: but he takes care of the
11:17:01	10	household incomes and stuff
11:17:03	11	MR. THOMPSON: Okay.
11:17:05	12	POTENTIAL JUROR: household bills and stuff.
11:17:06	13	MR. THOMPSON: So you're not the person that's
11:17:08	14	doing that day-to-day paying the bills and looking at the
11:17:10	15	finances and that sort of thing?
11:17:11	16	POTENTIAL JUROR: Huh-uh.
11:17:12	17	MR. THOMPSON: Okay. Thank you very much. I
11:17:13	18	appreciate you.
11:17:14	19	POTENTIAL JUROR: Okay.
11:17:16	20	MR. THOMPSON: Ms. Baker? Yes, ma'am.
11:17:19	21	You thought I wasn't going to ask you anything.
11:17:22	22	POTENTIAL JUROR: No. What do you want to ask me?
11:17:25	23	That's all I can do.
11:17:26	24	MR. THOMPSON: Ms. Baker, I think on your
11:17:27	25	questionnaire and when you got up and gave us a little bit

11:17:31	1	of information about yourself, you work in legal
11:17:33	2	administration at Veterans Affairs; is that right?
11:17:36	3	POTENTIAL JUROR: Yes.
11:17:37	4	MR. THOMPSON: Can you tell me what that entails,
11:17:39	5	what you job is?
11:17:39	6	POTENTIAL JUROR: I can just tell you a little bit
11:17:39	7	because some of it, you know, is confidential.
11:17:40	8	MR. THOMPSON: Yeah, just the non
11:17:42	9	POTENTIAL JUROR: We mainly work with veterans
11:17:45	10	with, you know, benefits and claims on certain areas of it.
11:17:48	11	I just can just say so much on what we do to, you know,
11:17:52	12	some of the legal matters.
11:17:54	13	MR. THOMPSON: Are you basically just assisting
11:17:55	14	veterans with the claim process and things like that?
11:17:58	15	POTENTIAL JUROR: Yes, and benefits and claims,
11:18:01	16	correspondence to files, their money-wise, and different
11:18:05	17	things like that.
11:18:08	18	MR. THOMPSON: Okay. And I'm going to ask you the
11:18:09	19	same question that I just asked Mrs. Allen. At your
11:18:12	20	household, are you the person that takes care of the
11:18:15	21	finances, or is there someone else?
11:18:16	22	POTENTIAL JUROR: It's me.
11:18:17	23	MR. THOMPSON: Okay. You're in charge of that?
11:18:18	24	POTENTIAL JUROR: That's correct.
11:18:19	25	MR. THOMPSON: Okay. Thank you very much.

11:18:21	1	Mr. Bennett?
11:18:29	2	Good morning, Mr. Bennett.
11:18:36	3	POTENTIAL JUROR: Good morning.
11:18:37	4	MR. THOMPSON: I believe on your questionnaire you
11:18:39	5	indicated that you have maybe zero trust or trust problems
11:18:44	6	with Chinese and Korean companies; is that right?
11:18:47	7	POTENTIAL JUROR: That's right.
11:18:47	8	MR. THOMPSON: All right. And can you explain to
11:18:49	9	me sort of your feeling for that?
11:18:51	10	POTENTIAL JUROR: I don't think the Chinese should
11:18:53	11	have our information, transmissions, or
11:19:01	12	MR. THOMPSON: Do you think that that's knowing
11:19:03	13	that my OnePlus, my client, is their base, their
11:19:06	14	ultimate headquarters is in China, would that cause you to
11:19:11	15	perhaps punish my client if you were on the jury? Would
11:19:13	16	you have a negative view of them?
11:19:16	17	POTENTIAL JUROR: I don't like that idea.
11:19:18	18	MR. THOMPSON: Okay. So you don't like the idea
11:19:19	19	of a Chinese company being here in the United States in a
11:19:22	20	courtroom like this?
11:19:23	21	POTENTIAL JUROR: Not dealing with communications.
11:19:25	22	MR. THOMPSON: Okay. All right. And what do you
11:19:26	23	mean by communication? Like emails and things like that?
11:19:29	24	POTENTIAL JUROR: Correct.
11:19:30	25	MR. THOMPSON: Okay. So if you were chosen for

```
this jury, would you sort of start out probably against
11:19:31
          1
          2
             OnePlus because we're a Chinese company and probably lean
11:19:35
             toward Pantech?
11:19:39
          3
                      POTENTIAL JUROR: It would be hard to make a
11:19:40
          4
             decision.
11:19:42
          5
          6
                      MR. THOMPSON: Okay. In the back of your mind,
11:19:42
             you would always be thinking about the fact that my -- my
          7
11:19:44
             client, OnePlus, is based in China; is that right?
          8
11:19:47
                      POTENTIAL JUROR: Yeah.
11:19:51
                      MR. THOMPSON: And the trust issues that you have
11:19:52
         10
         11
             would stay in your mind as far as trust of Chinese
11:19:53
         12
             businesses?
11:19:56
                      POTENTIAL JUROR: Yes.
11:19:57
         13
                      MR. THOMPSON: Okay. Thank you very much.
11:19:57
         14
         15
             appreciate you.
11:19:59
                      Now, does anyone else have the same view as
11:19:59
         16
             Mr. Bennett as far as trust of Chinese -- Chinese-based
11:20:05
         17
         18
             companies? Anyone in Group 1? If you do, raise your hand.
11:20:09
             Perfectly fine to have that, we just need to know. I need
         19
11:20:12
             to know because I'm obviously representing OnePlus.
11:20:15
         20
         21
                      No hands?
11:20:18
         22
                      What about Group 2, anyone else have that problem?
11:20:19
         23
                      Group 3?
11:20:22
11:20:24
         24
                      4?
         25
11:20:25
                      Okay. I see no other hands. Thank you.
```

11:20:27	1	Mr. Blair, this is like Price is Right. We call
11:20:33	2	your name, come running down.
11:20:34	3	How are you, Mr. Blair?
11:20:37	4	POTENTIAL JUROR: Good, how are you?
11:20:39	5	MR. THOMPSON: Good, good. I know you told us
11:20:40	6	that you're a counselor.
11:20:41	7	POTENTIAL JUROR: Yes.
11:20:41	8	MR. THOMPSON: Can you tell me a little more about
11:20:43	9	that, what type of do you have some particular type of
11:20:43	10	counseling?
11:20:46	11	POTENTIAL JUROR: So we're part of FACE program in
11:20:47	12	Texas. So we provide free counseling to children and
11:20:52	13	families in 31 counties over the State of Texas.
11:20:52	14	MR. THOMPSON: And who do you work for doing that?
11:20:54	15	POTENTIAL JUROR: It's called STARRY Counseling.
11:20:55	16	MR. THOMPSON: And how long have you been doing
11:20:57	17	counseling?
11:20:58	18	POTENTIAL JUROR: Two and a half years.
11:20:59	19	MR. THOMPSON: And always in this particular field
11:21:01	20	like you are now?
11:21:02	21	POTENTIAL JUROR: Yes, uh-huh.
11:21:03	22	MR. THOMPSON: Okay. Thank you very much. I
11:21:04	23	appreciate you.
11:21:04	24	POTENTIAL JUROR: Thank you.
11:21:07	25	MR. THOMPSON: Ms. Bolton?

11:21:16	1	How are you, Ms. Bolton?
11:21:18	2	POTENTIAL JUROR: I'm good. How are you?
11:21:19	3	MR. THOMPSON: I'm good. I'm good.
11:21:21	4	I believe on your questionnaire, you indicated
11:21:23	5	that maybe you or someone close to you worked for a lawyer
11:21:25	6	or a law firm?
11:21:26	7	POTENTIAL JUROR: No, my sister, she worked for
11:21:31	8	the DA in Paris.
	9	MR. THOMPSON: Your sister worked for the DA in
	10	Paris?
	11	POTENTIAL JUROR: She did, she no longer does.
	12	MR. THOMPSON: Okay. Do you know what she did for
	13	the DA's office?
	14	POTENTIAL JUROR: She's a crimes victims
11:21:37	15	coordinator.
11:21:37	16	MR. THOMPSON: Okay. All right. So no other
11:21:39	17	family members that work for lawyers or law firms?
11:21:41	18	POTENTIAL JUROR: No, sir.
11:21:42	19	MR. THOMPSON: I'm going to ask you the question I
11:21:43	20	didn't ask these last two. In your household, are you the
11:21:47	21	person who takes care of the finances?
11:21:49	22	POTENTIAL JUROR: Yes, I am.
11:21:50	23	MR. THOMPSON: Thank you very much.
11:21:51	24	Ms. Hall, again, I promise that we didn't we're
11:22:00	25	not trying to gang up on you, Ms. Hall. I know you've had

11:22:03	1	to speak a few times.
11:22:05	2	POTENTIAL JUROR: That's all right.
11:22:06	3	MR. THOMPSON: How are you?
11:22:08	4	POTENTIAL JUROR: I'm fine, thank you.
11:22:09	5	MR. THOMPSON: Good, thank you. I know you told
11:22:11	6	us that you had testified as an expert many years ago in
11:22:14	7	court.
11:22:14	8	POTENTIAL JUROR: Yes.
11:22:14	9	MR. THOMPSON: And I think you said that was
11:22:16	10	based because of your work.
11:22:17	11	POTENTIAL JUROR: Yes.
11:22:18	12	MR. THOMPSON: Can you tell me what kind of work
11:22:19	13	you were doing then?
11:22:21	14	POTENTIAL JUROR: I was a licensed professional
11:22:24	15	counselor in private practice, and I worked with abuse
11:22:26	16	victims.
11:22:27	17	MR. THOMPSON: Okay. And so you were testifying
11:22:28	18	in that particular capacity?
11:22:30	19	POTENTIAL JUROR: Yes, uh-huh.
11:22:31	20	MR. THOMPSON: Okay. I know you also said that
11:22:34	21	you know Mr. Tidwell sort of by reputation. Your son and
11:22:38	22	his son played basketball or something?
11:22:41	23	POTENTIAL JUROR: Yes.
11:22:41	24	MR. THOMPSON: Okay.
11:22:41	25	POTENTIAL JUROR: I think our daughters knew each

```
other also in high school but...
         1
11:22:43
         2
                      MR. THOMPSON: Okay. Would you consider
11:22:44
            Mr. Tidwell a friend?
11:22:46
         3
                     POTENTIAL JUROR: No, not really, more like an
         4
11:22:47
            acquaintance.
11:22:47
         6
                      MR. THOMPSON: Okay. And have you ever been to
11:22:47
         7
            his house or socialized with him in any way?
11:22:53
                      POTENTIAL JUROR: I think I did one time just to
         8
11:22:53
            pick up my daughter but -- for a party or something, but --
         9
11:22:55
        10
                      MR. THOMPSON: Okay. Your daughter --
11:22:58
        11
                      POTENTIAL JUROR: We didn't really socialize, no.
11:22:58
        12
                      MR. THOMPSON: Okay. So just your kids -- your
11:22:59
             daughter and your son were friends with his children?
11:23:00
        13
        14
                      POTENTIAL JUROR: Yes.
11:23:02
                      MR. THOMPSON: Okay. Knowing Mr. Tidwell and
        15
11:23:07
            having been around his kids a lot, do you think that would
        16
11:23:08
            be in the back of your mind if you're put on this jury,
11:23:08
        17
             that you would already sort of lean his way just because
        18
11:23:11
            you know his kids and all?
        19
11:23:15
11:23:16
        20
                      POTENTIAL JUROR: No, not at all.
        21
                      MR. THOMPSON: You would be able to put that
11:23:17
        22
            aside?
11:23:18
        23
                      POTENTIAL JUROR: Yes.
11:23:19
11:23:19
        24
                      MR. THOMPSON: And you would be able to find, if
            necessary, if the evidence showed, something different than
11:23:20
        25
```

11:23:23	1	what Mr. Tidwell may be advocating?
11:23:26	2	POTENTIAL JUROR: Yes.
11:23:26	3	MR. THOMPSON: Okay. And let me ask you the same
11:23:27	4	question. Are you the person at your household that
11:23:31	5	handles the finances?
11:23:33	6	POTENTIAL JUROR: No, I'm not.
11:23:34	7	MR. THOMPSON: Okay. Well, good for you. Good
11:23:36	8	for you. Thank you very much.
11:23:37	9	Ms. Hennek.
11:23:44	10	Ms. Hennek, I know we've already talked to you
11:23:48	11	some, but I was curious. You were a teacher at one point;
11:23:52	12	is that right?
11:23:52	13	POTENTIAL JUROR: Yes.
11:23:53	14	MR. THOMPSON: And what did you teach?
11:23:55	15	POTENTIAL JUROR: I taught elementary school,
11:23:56	16	basically kindergarten through fourth grade - different
11:23:56	17	grade levels.
11:23:57	18	MR. THOMPSON: And how long did you do that?
11:23:58	19	POTENTIAL JUROR: 20 years.
11:24:00	20	MR. THOMPSON: Okay. Where where did you
11:24:00	21	did you teach at different schools or the same school?
11:24:03	22	POTENTIAL JUROR: It was the same school, and it
11:24:04	23	was in Arizona before we moved to Texas.
11:24:06	24	MR. THOMPSON: Okay. Okay. And I'm going to ask
11:24:07	25	you the same question. In your household, are you the

11:24:09	1	person that takes care of the finances, or is that your
11:24:12	2	spouse or someone else?
11:24:13	3	POTENTIAL JUROR: Yes, I pay the bills and
11:24:15	4	MR. THOMPSON: Okay. Thank you very much.
11:24:29	5	Mr. Stovall, how are you doing?
11:24:33	6	POTENTIAL JUROR: I'm good.
11:24:34	7	MR. THOMPSON: Good. I had a question. I think
11:24:36	8	on your on your questionnaire you indicated that you or
11:24:41	9	someone close to you work for a law firm; is that right?
11:24:43	10	POTENTIAL JUROR: My best friend is a lawyer.
11:24:45	11	MR. THOMPSON: Okay. Who is that?
11:24:46	12	POTENTIAL JUROR: Casey Cross.
11:24:49	13	MR. THOMPSON: And where does he is his office
11:24:50	14	here or somewhere else?
11:24:52	15	POTENTIAL JUROR: It's in Mt. Pleasant.
11:24:53	16	MR. THOMPSON: Okay. Do you know what kind of
11:24:54	17	work what kind of law he practices?
11:24:56	18	POTENTIAL JUROR: Title law. He used to be
11:25:00	19	family, but he does that no longer.
11:25:02	20	MR. THOMPSON: Okay. Anything about that affect
11:25:04	21	your ability to serve on this jury?
11:25:06	22	POTENTIAL JUROR: Not at all.
11:25:07	23	MR. THOMPSON: Okay. And you own your own
11:25:09	24	business; is that right?
11:25:11	25	POTENTIAL JUROR: Correct.

11:25:12	1	MR. THOMPSON: And what kind it's an insurance
11:25:13	2	business?
11:25:14	3	POTENTIAL JUROR: Yes, sir.
11:25:15	4	MR. THOMPSON: Are you selling property and
11:25:16	5	casualty insurance or life and health or what?
11:25:19	6	POTENTIAL JUROR: Both.
11:25:19	7	MR. THOMPSON: Okay. And I'll ask you the same
11:25:20	8	question I've asked these others. At your household, are
11:25:22	9	you the person that takes care of the finances?
11:25:24	10	POTENTIAL JUROR: Yes.
11:25:24	11	MR. THOMPSON: You are? Okay. Thank you very
11:25:26	12	much. Appreciate you.
11:25:27	13	Ms. Thomas? Hi, Ms. Thomas.
11:25:40	14	POTENTIAL JUROR: Hello.
11:25:42	15	MR. THOMPSON: I believe on your questionnaire,
11:25:43	16	you have a bachelor's degree in education is it in
11:25:47	17	education?
11:25:48	18	POTENTIAL JUROR: Early childhood education, yes,
11:25:50	19	sir.
11:25:50	20	MR. THOMPSON: Okay. Did you ever teach?
11:25:51	21	POTENTIAL JUROR: Yes, sir.
11:25:51	22	MR. THOMPSON: How long ago was that?
11:25:52	23	POTENTIAL JUROR: I stopped four years ago.
11:25:54	24	MR. THOMPSON: And how long were you a teacher?
11:25:57	25	POTENTIAL JUROR: Eight years.

11:25:57	1	MR. THOMPSON: And what did you teach?
11:25:59	2	POTENTIAL JUROR: Kindergarten.
11:26:01	3	MR. THOMPSON: The whole time you taught
11:26:01	4	kindergarten?
11:26:01	5	POTENTIAL JUROR: With the exception of one year.
11:26:01	6	My last year I taught second grade. But, otherwise, yes,
11:26:05	7	kindergarten.
11:26:05	8	MR. THOMPSON: Okay. And where did you teach at?
11:26:07	9	POTENTIAL JUROR: A small school in Forrest City,
11:26:09	10	Arkansas.
11:26:10	11	MR. THOMPSON: In Arkansas?
11:26:10	12	POTENTIAL JUROR: Uh-huh.
11:26:11	13	MR. THOMPSON: Okay. And I'll ask you the same
11:26:11	14	question. In your household, are you the person who pays
11:26:16	15	the bills and takes care of the finances?
11:26:16	16	POTENTIAL JUROR: Currently, it's evenly split.
11:26:19	17	MR. THOMPSON: Okay. All right. Thank you very
11:26:20	18	much. Appreciate you.
11:26:21	19	Now, I know we asked the Court asked you if
11:26:31	20	and you got up here and you got to answer these the
11:26:34	21	various questions about whether or not you'd been on a
11:26:36	22	jury. And I was trying to write down and make sure I knew
11:26:40	23	sort of the information about that and what kind of jury
11:26:42	24	you were on.
11:26:43	25	But were any of you happen to serve or have

```
jury duty on a patent case like this? Anyone?
         1
11:26:46
                      Okay. Has any -- have any of your spouses ever
11:26:51
            been called for a jury duty on a patent case like this? No
11:26:54
            one? I don't see any hands. Okay.
11:27:00
                      So I'm going to ask you one last question, and
         5
11:27:02
             then I'm going to sit down, which is good. See, when you
11:27:09
         6
         7
             come second, everyone else asked a lot of the questions
11:27:11
         8
             that you have to ask.
11:27:14
                      But you've been asked a lot of questions. You've
11:27:15
            gotten up here and gotten to sort of tell us a little bit
11:27:17
        10
        11
             about yourselves. But sitting here now knowing, which you
11:27:20
             know very little about this case, but you know something,
        12
11:27:23
11:27:26
        13
             is there any of you that feel like there may be a reason
            that you would not be a good juror on this case, but we
        14
11:27:29
        15
             didn't call you or we didn't ask a question or whatever to
11:27:33
             get you to do that? So is there -- and it can be any
11:27:37
        16
             reason, any particular reason, any reason is fine that you
11:27:41
        17
             feel like you would not be a good juror on this particular
        18
11:27:43
        19
            case?
11:27:47
        20
                      I'm going to start with the first group. Anyone
11:27:47
             there?
        21
11:27:50
                      Okay. Second group, anyone, just raise your hand.
        22
11:27:51
        23
                      All right. Ms. Gabbie.
11:27:54
11:27:57
        24
                      POTENTIAL JUROR: Privately.
        25
                      MR. THOMPSON: Privately. Okay. Yes, ma'am, we
11:27:58
```

```
can talk with you in private, Ms. Gabbie.
11:28:00
          1
          2
                      Okay. Anyone else in the second group?
11:28:02
                      Okay. What about the third group, anyone feel
11:28:05
          3
             like there's a reason that you just might not be the right
          4
11:28:08
             juror for this case?
11:28:11
          6
                      Okay. What about the last group, anyone?
11:28:13
          7
                      Okay. Well, thank you very much. And we look
11:28:16
             forward to presenting our case to the eight of you that are
          8
11:28:18
         9
             chosen. Thank you.
11:28:21
                      THE COURT: Thank you, Mr. Thompson.
11:28:24
         10
         11
                      Mr. Thompson and Mr. Culbertson, if you would
11:28:25
         12
             please approach.
11:28:28
                      (Bench conference.)
11:28:29
         13
                      THE COURT: All right. So I've got Ms. Hall had a
11:28:49
         14
         15
             hardship possibility.
11:28:54
         16
                      Mr. Stovall had a hardship possibility.
11:28:56
                      Ms. Gabbie asked to talk to us outside the
11:28:59
         17
         18
11:29:03
             presence.
                      Anyone else you all want to talk to or any cause
         19
11:29:03
         20
11:29:10
             challenges?
         21
                      MR. THOMPSON: I have one cause to Mr. Bennett
11:29:10
         22
             about the Chinese --
11:29:14
         23
                      THE COURT: I think Mr. Bennett is probably going
11:29:16
11:29:19
         24
            to -- he's given all that --
         25
11:29:21
                      MR. CULBERTSON: I agree.
```

11:29:22	1	THE COURT: All right.
11:29:22	2	MR. CULBERTSON: And we don't have any.
11:29:23	3	THE COURT: And that's the only one y'all have
11:29:26	4	got?
11:29:26	5	MR. THOMPSON: Yes, sir.
11:29:26	6	THE COURT: So I'm going to have the three of them
11:29:28	7	wait. And I'm going to let everybody else go just for a
11:29:32	8	few minutes.
11:29:33	9	MR. CULBERTSON: Sure. Thank you.
11:29:35	10	MR. THOMPSON: Thank you.
11:29:35	11	(Bench conference concluded.)
11:29:36	12	THE COURT: All right. Thank you, ladies and
11:29:41	13	gentlemen of the panel. We're moving along well this
11:29:43	14	morning.
11:29:44	15	I'm going to ask Ms. Hall, if you would wait for
11:29:47	16	us, we want to visit with you about your hardship that you
11:29:51	17	indicated you had this morning.
11:29:55	18	Mr. Stovall, same with you, if you would wait in
11:29:59	19	the courtroom.
11:29:59	20	And then, Ms. Gabbie, if you would wait as well.
11:30:04	21	I'm going to go ahead and ask you all to
11:30:07	22	everybody else to step outside of the courtroom. This next
11:30:10	23	phase will take about 20 minutes, somewhere in that
11:30:15	24	neighborhood. It shouldn't be too much longer than that,
11:30:18	25	but I fully expect by 12:00 o'clock, we will have you all

11:30:21	1	back into the courtroom. We will have a jury selected at
11:30:24	2	that point, and those of you who have not been selected
11:30:28	3	will be free to go and get about your day.
11:30:31	4	So if you all would hang on for just a little
11:30:34	5	while longer, we'll get you back into the courtroom.
11:30:37	6	In the meantime, don't talk about anything you've
11:30:40	7	seen or heard in the courtroom. Don't do any research or
11:30:43	8	investigation about anything that you've heard or any
11:30:46	9	knowledge you may have about the case based on what the
11:30:49	10	lawyers have said.
11:30:51	11	And, finally, don't post anything about your
11:30:52	12	involvement as a potential juror in this case on any social
11:30:59	13	media website or app.
11:31:00	14	So, Ms. Hall, Ms. Gabbie, and Mr. Stovall, if you
11:31:05	15	would wait in the courtroom, and we will let you all go for
11:31:10	16	now and hopefully get you back into the courtroom about
11:31:13	17	12:00 o'clock.
11:31:15	18	COURT SECURITY OFFICER: All rise.
11:31:16	19	(Venire panel out.)
11:32:03	20	THE COURT: All right. Please be seated.
11:32:04	21	Ms. Hall, we'll just start with you, if you'd come
11:32:09	22	up to the microphone. Is it something we can talk about in
11:32:13	23	front of everybody?
11:32:14	24	POTENTIAL JUROR: It's fine.
11:32:15	25	THE COURT: Okay. Mr. Tidwell, can you sit down,

```
11:32:18
          1
            please?
          2
                      POTENTIAL JUROR: My father passed away last
11:32:18
             Friday morning and he's --
11:32:20
          3
                      THE COURT: I'm sorry to hear that.
          4
11:32:21
                      POTENTIAL JUROR: Thank you. His burial will be
          5
11:32:22
             on Saturday morning in Navarro County.
11:32:25
          6
          7
                      THE COURT: Yes, ma'am.
11:32:27
                      POTENTIAL JUROR: And my question -- my concern
          8
11:32:28
11:32:29
             was that if at any point the trial extended beyond Friday,
          9
             I would not be able to attend -- to complete my service.
11:32:35
         10
         11
                      THE COURT: It will absolutely not extend beyond
11:32:40
         12
             Friday. I think almost certainly we will be finished on
11:32:44
             Thursday, but really the other question I've got is whether
11:32:48
         13
             in light of that having happened just a few days ago, are
11:32:54
         14
             you -- I mean, do you have the presence of mind to feel
         15
11:32:58
             like you're being, you know, dealing with something else
11:33:02
         16
             that you shouldn't really be dealing with this week?
11:33:09
         17
         18
                      POTENTIAL JUROR: I'm actually fine. I appreciate
11:33:11
             that. It was a rather long and drawn-out illness, and said
         19
11:33:13
11:33:18
         20
             goodbyes many times before --
         21
                      THE COURT: Okay. All right.
11:33:19
         22
                      POTENTIAL JUROR: -- he actually passed. So I'll
11:33:20
         23
            be fine.
11:33:22
11:33:23
         24
                      THE COURT: Okay. You would feel okay?
         25
                      POTENTIAL JUROR: Yes, uh-huh.
11:33:26
```

11:33:28	1	THE COURT: Okay. All right. Any questions from
11:33:29	2	the Plaintiffs?
11:33:30	3	MR. CULBERTSON: No, Your Honor.
11:33:31	4	THE COURT: Any questions from Defendant?
11:33:33	5	MR. THOMPSON: No, Your Honor.
11:33:34	6	THE COURT: Okay. All right. For sure, we'll
11:33:39	7	for sure, we'll be done by Friday. Unless something
11:33:42	8	happened, we almost certainly will be done by Thursday.
11:33:46	9	POTENTIAL JUROR: Okay. Thank you.
11:33:47	10	THE COURT: All right. Thank you.
11:33:49	11	Let's see, we'll take you next, Mr. Stovall.
11:33:59	12	Ms. Hall, you can go ahead and take your break now
11:33:59	13	if you would like.
11:33:59	14	(Potential juror excused from courtroom.)
11:34:03	15	THE COURT: Yes, sir?
11:34:03	16	POTENTIAL JUROR: If it's going to be over Friday,
11:34:03	17	I'm okay. But my son has a college visit in Florida Friday
11:34:03	18	that I have to leave for.
11:34:03	19	THE COURT: Okay.
11:34:08	20	POTENTIAL JUROR: I've already had to reschedule
11:34:11	21	once.
11:34:11	22	THE COURT: Okay. Would you be leaving on Friday?
11:34:14	23	POTENTIAL JUROR: I would be leaving early Friday
11:34:16	24	morning.
11:34:16	25	THE COURT: Okay. I think this case will be

11:34:18	1	finished on Thursday.
11:34:19	2	POTENTIAL JUROR: Okay.
11:34:19	3	THE COURT: Any questions, Mr. Culbertson?
11:34:22	4	MR. CULBERTSON: No, Your Honor. Thank you.
11:34:23	5	THE COURT: Mr. Thompson?
11:34:24	6	MR. THOMPSON: No, Your Honor.
11:34:24	7	THE COURT: All right. Thank you, Mr. Stovall.
11:34:28	8	(Potential juror excused from courtroom.)
11:34:28	9	THE COURT: Ms. Gabbie, if you would come up to
11:34:31	10	the microphone, please.
11:34:38	11	Ms. Gabbie, all the other panel members are out
11:34:42	12	now, and everybody else here in the courtroom really is
11:34:44	13	entitled to be here in the courtroom. Is it something you
11:34:46	14	feel comfortable talking about from there?
11:34:50	15	POTENTIAL JUROR: I'll try.
11:34:51	16	THE COURT: All right. Would you pull the
11:34:53	17	microphone toward you a little bit?
11:34:55	18	POTENTIAL JUROR: I didn't realize how bad it was
11:34:58	19	until today. I have problems with short-term memory
11:35:03	20	THE COURT: Okay.
11:35:04	21	POTENTIAL JUROR: since COVID.
11:35:06	22	THE COURT: Yes, ma'am.
11:35:06	23	POTENTIAL JUROR: And I'm over my head.
11:35:13	24	THE COURT: Okay. Do you feel like this
11:35:15	25	POTENTIAL JUROR: I even forgot the question that

```
I had raised my hand --
11:35:17
          1
                      THE COURT: Okay.
          2
11:35:17
                      POTENTIAL JUROR: -- earlier.
11:35:18
          3
                      THE COURT: Okay. You had -- you had COVID
          4
11:35:18
             recently or sometime ago?
          5
11:35:24
          6
                      POTENTIAL JUROR: No, this was back in 2000 or --
11:35:25
             what, 2020, I mean.
          7
11:35:30
          8
                      THE COURT: Okay. Early then.
11:35:31
          9
                      POTENTIAL JUROR: But I've had -- I mean, I've
11:35:32
             noticed, but I'm really noticing --
11:35:35
         10
         11
                      THE COURT: All right.
11:35:39
         12
                      POTENTIAL JUROR: -- now.
11:35:40
                      THE COURT: And you feel like your short-term
11:35:42
         13
             memory has really been affected?
11:35:45
         14
                      POTENTIAL JUROR: Yes.
         15
11:35:47
                      THE COURT: Okay.
11:35:47
         16
                      POTENTIAL JUROR: This gentleman here, he was
         17
11:35:48
         18
             asking if we knew any of the witnesses. One -- when he
11:35:51
             said one name, I was, like, oh, that guy's dead. And then
         19
11:35:54
11:36:01
         20
             I forgot. I couldn't even remember his name.
                      THE COURT: Yes, ma'am.
         21
11:36:04
         22
                      POTENTIAL JUROR: Anyway...
11:36:07
         23
                      THE COURT: Okay. Do you -- do you feel like --
11:36:09
11:36:11
         24
             and I will tell you, in the grand scheme of things, this
         25
             case is a fairly straightforward case. It's really only
11:36:16
```

```
about damages. It's about what --
          1
11:36:20
          2
                      POTENTIAL JUROR: I wonder if I'll be able to
11:36:23
             remember what went on the day before --
11:36:26
          3
                      THE COURT: Understood.
          4
11:36:30
                      POTENTIAL JUROR: -- or the day before.
          5
11:36:32
                      THE COURT: Okay. I understand. I understand
11:36:34
          6
          7
             that -- I understand that perfectly well.
11:36:35
          8
                      Mr. Culbertson, any questions for you?
11:36:38
          9
                      MR. CULBERTSON: No, Your Honor. Thank you.
11:36:39
                      THE COURT: Mr. Thompson?
11:36:41
         10
         11
                      MR. THOMPSON: No, Your Honor.
11:36:42
         12
                      POTENTIAL JUROR: When I -- I didn't even remember
11:36:45
11:36:47
         13
             filling out the questionnaires, and I thought -- when I got
             this, I thought, okay, I can do this.
         14
11:36:49
         15
                      THE COURT: Okay.
11:36:51
                      POTENTIAL JUROR: I can do it. I can do it.
11:36:52
         16
             But --
11:36:54
         17
                      THE COURT: Well, I understand. It affects
         18
11:36:55
             different people in very different ways. And I appreciate
         19
11:36:57
11:37:00
         20
             you bringing that to my attention. I'm going to visit with
             the attorneys after you've gone off to start your break,
         21
11:37:03
         22
             and we'll get you back into the courtroom as quickly as we
11:37:06
         23
             can.
11:37:09
11:37:11
         24
                      Thank you, ma'am.
         25
                      POTENTIAL JUROR: Uh-huh.
11:37:17
```

```
(Potential juror excused from courtroom.)
11:37:19
         1
                      THE COURT: All right. Anybody have any objection
11:37:19
         2
            to releasing Ms. Gabbie?
11:37:32
         3
                      MR. CULBERTSON: No objection, Your Honor.
         4
11:37:34
                      MR. THOMPSON: Ms. Gabbie? No.
         5
11:37:36
                      THE COURT: All right. We'll release Ms. Gabbie.
11:37:37
         6
         7
            She was Juror No. 15.
11:37:40
         8
                      Let's see, I think that -- with respect to
11:37:41
            Ms. Hall, I think Ms. Hall is good. She didn't really --
11:37:56
            when she first started talking, I felt like for sure she
11:38:02
        10
            was going to ask to be completely released, but she was
11:38:06
        11
            definitely not doing that. But I'm open to your thoughts.
11:38:11
        12
                      MR. THOMPSON: Your Honor, I guess my biggest
11:38:13
        13
            concern is -- I mean, number one, I feel bad for her if her
11:38:14
        14
             father just died and the funeral is coming up, but I'm
        15
11:38:17
            hoping that she's not just saying she's okay because, you
        16
11:38:20
             know, she wants everyone to feel like she's okay, you know,
11:38:22
        17
             even though her father -- I don't know. It just worries me
        18
11:38:25
             that her father dies on Friday, we're having a trial in
        19
11:38:28
            between that and the funeral. That would be hard for me.
        20
11:38:32
        21
             I mean, obviously, we're different people, but that
11:38:34
        22
            concerns me.
11:38:36
                      MR. CULBERTSON: Your Honor, I understand the
        23
11:38:38
        24
            concern, but her answers were real clear. She said she's
11:38:41
11:38:44
        25
             fine and ready to serve, and there's not a scheduling issue
```

```
1
            or wasn't --
11:38:48
          2
                      THE COURT: They were real clear, but I question
11:38:49
            her ability to do that.
11:38:53
         3
          4
                      MR. CULBERTSON: Right.
11:38:54
                      THE COURT: I mean, we're just talking about three
          5
11:38:55
             days ago. I think I'm going to release her.
11:39:01
          6
          7
                      MR. CULBERTSON: Okay. Thank you, Your Honor.
11:39:03
                      THE COURT: All right. So that gets us through
         8
11:39:04
             16; is that right?
11:39:10
         9
                      MR. THOMPSON: That's what I have, Your Honor.
11:39:29
        10
        11
                      MR. CULBERTSON: That gets us to 17, doesn't it?
11:39:45
        12
                      THE COURT: 17?
11:39:48
                      MR. THOMPSON: That's right. I was -- I forgot
11:39:49
        13
             about Mr. Bennett.
11:39:51
        14
        15
                      THE COURT: All right. We agree. Okay. You all
11:39:53
             have 15 minutes to make your strikes and get them back to
11:40:07
        16
11:40:10
        17
             us.
        18
                      MR. THOMPSON: Okay.
11:40:10
                      THE COURT: Three peremptory strikes per side.
        19
11:40:11
11:40:32
        20
                      Oh, wait. For the record, the reason we got
             through 17 is that there was a motion -- or a motion that
        21
11:40:34
         22
             was I guess previewed at the bench. I don't think there's
11:40:39
        23
             going to be objection to it with respect to Mr. Bennett.
11:40:41
11:40:44
        24
             Let's put that on the record.
        25
                      MR. THOMPSON: That's right, Your Honor.
11:40:45
                                                                     The
```

11:40:47	1	Defendant moves to dismiss Mr. Bennett for cause based on
11:40:47	2	his answers regarding trust of China and the elaborations
11:40:52	3	he had.
11:40:52	4	THE COURT: Any objection to that?
11:40:53	5	MR. CULBERTSON: No objection.
11:40:54	6	THE COURT: All right. We'll strike Mr. Bennett
11:40:56	7	for cause, which puts us through the strike zone of
11:41:00	8	Juror No. 17.
11:41:02	9	All right. Thank you all.
11:43:28	10	(Recess.)
11:56:12	11	COURT SECURITY OFFICER: All rise.
11:56:15	12	THE COURT: Please be seated.
11:56:23	13	All right. All right. We have a jury.
11:56:31	14	Ms. Combs, if you would call the names of the
11:56:34	15	jurors.
11:56:37	16	COURTROOM DEPUTY: No. 4, Edward Griffin; No. 6,
11:56:42	17	Dylan Blair; No. 7, Amanda Petersen; No. 9, Joanna Thomas;
11:56:50	18	No. 10, Nathan Gonzalez; No. 11, Mario Salinas; No. 13,
11:56:58	19	Amanda Henderson; No. 14, Tyrone Hayes.
11:57:02	20	THE COURT: Is the jury good for the Plaintiff?
11:57:14	21	MR. FUSSELL: Yes, Your Honor.
11:57:15	2.2	THE COURT: Is the jury good for the Defendant?
11:57:16	23	MR. THOMPSON: Yes, Your Honor.
11:57:17	24	THE COURT: Okay. Good.
11:57:18	25	Mr. Grigsby, if you would have the panel brought

```
11:57:22
          1
             in.
          2
                      COURT SECURITY OFFICER: All rise.
11:57:22
                      (Venire panel in.)
11:57:28
          3
                      THE COURT: All right. Please be seated.
          4
11:57:30
                      Okay. Welcome back, ladies and gentlemen of the
          5
11:58:06
             panel. I've done a pretty good job of keeping my promise
11:58:12
          6
          7
             this morning. So that -- that is due in part to the -- or
11:58:16
          8
             that's due to the attorneys working well together and
11:58:24
             moving the process along. So I appreciate their efforts in
11:58:28
             that regard.
11:58:32
         10
         11
                      We have a jury selected.
11:58:32
         12
                      At this time, Ms. Combs is going to read off the
11:58:35
11:58:38
         13
             names of the jurors, and if your name is called, I would
             ask that you come forward and take a seat in the jury box
11:58:42
         14
         15
             and just stagger yourselves so that there's a chair between
11:58:47
             each of you.
         16
11:58:52
                      Ms. Combs, if you would call the names of the
11:58:52
         17
             jurors who have been selected.
         18
11:58:55
                      COURTROOM DEPUTY: Edward Griffin, Dylan Blair,
         19
11:58:58
11:59:07
         20
             Amanda Petersen, Joanna Thomas, Nathan Gonzalez, Mario
             Salinas, Amanda Henderson, Tyrone Hayes.
         21
11:59:30
         22
                      THE COURT: You can just take a seat.
11:59:36
         23
                      Mr. Grigsby, will get you -- yeah, that's fine,
11:59:51
         24
             that's just fine for now.
11:59:54
                     All right. All right. Very good.
         25
11:59:55
```

11:59:57	1	All right. Ladies and gentlemen of the panel, I
12:00:01	2	am going to release the rest of you at this time, and I do
12:00:05	3	so with the thanks of the Court. It's been a long morning.
12:00:10	4	As I explained earlier today, you all have
12:00:12	5	performed a great public service by being here today, and I
12:00:15	6	would simply say to you that the next time you are about to
12:00:21	7	appear for jury service, I hope you come with the same
12:00:25	8	positive and constructive attitude that you've shown today.
12:00:29	9	So I appreciate, again, your time this morning and
12:00:32	10	your service, and I wish you the best.
12:00:37	11	I'll excuse you at this time. If for any reason
12:00:39	12	you need a written excuse from your employer or you have
12:00:43	13	any questions, you can stop at the clerk's office on the
12:00:45	14	way out.
12:00:46	15	So thank you all very much, and you're excused.
12:00:52	16	(Venire panel out.)
12:00:55	17	THE COURT: Okay. Please be seated.
12:01:27	18	Ladies and gentlemen of the jury, if you would
12:01:31	19	please stand at this time, and Ms. Combs will swear you in.
12:01:35		
12:01:39	20	(Jurors sworn.)
	20 21	(Jurors sworn.)  THE COURT: All right. Please be seated.
12:01:52		
12:01:52 12:01:57	21	THE COURT: All right. Please be seated.
	21 22	THE COURT: All right. Please be seated.  All right. It has been a long morning, and I'm
12:01:57	21 22 23	THE COURT: All right. Please be seated.  All right. It has been a long morning, and I'm going to release you at this time. I'm going to give you

12:02:09

1 give you instructions in greater detail about what to

12:02:12

2 expect throughout the course of the next couple of days.

12:02:15

3 I think we will finish on Thursday, this case, so

12:02:20

12:02:24

12:02:27

12:02:29

12:02:33

12:02:40

12:02:44

12:02:45

12:02:48

12:02:52

12:02:58

12:03:05

12:03:10

12:03:13

12:03:18

12:03:21

12:03:25

12:03:29

12:03:34

12:03:37

12:03:39

12:03:43

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

we will begin this afternoon with the preliminary instructions that I have for you.

Then the parties will present their opening statements to you, which is their description of what they expect the evidence to -- to show. It's not evidence. It's just the parties' impressions about what the case is going to be about.

After that, we will begin with the presentation of evidence. That will probably take us through the end of the day tomorrow, possibly early on Thursday morning. But I think the case will be submitted to you by Thursday. So that's what I expect for that.

We will provide lunch for you today and tomorrow and Thursday. You don't have to eat lunch here if you don't want to. You're free to go do your own thing if you want to do that, but it does make it convenient for you, and your lunch is here and upstairs in the jury room.

As I said, I just have a couple of ground rules I want to go over with you, and then I'll talk about this in more detail when we come back this afternoon.

The first is when the jury retires at the end of the case to begin its deliberations, it will decide the

12:03:47

12:03:52

12:03:56

12:04:02

12:04:07

12:04:14

12:04:17

12:04:20

12:04:26

12:04:27

12:04:30

12:04:35

12:04:38

12:04:41

12:04:45

12:04:49

12:04:53

12:04:58

12:05:00

12:05:05

12:05:10

12:05:13

12:05:17

12:05:19

12:05:22

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

case based on two things and only two things, and that is
the evidence that has been presented from the witness stand
in the form of documents and other witness testimony which
may be presented to you by a deposition transcript that was
taken at a time prior to this and nothing else.

So no discussions you've had with each other or

So no discussions you've had with each other or anyone else, nothing you've read or anything like that should inform that decision-making process once deliberations begin.

So it's critically important that you not have any conversation with anyone about this case until you begin your deliberations at the end of the case.

By the same token, it's very important for you not to do any independent research or investigation. Don't go home and google the lawyers or the parties or any of the witnesses or anything about the law at the end of the day. Don't use your phone or your iPad to do any kind of Internet search for anything like that.

And then, finally, I'll ask you as a juror not to post anything about your involvement in this case on any social media website or app.

So those are the three big things. I'll go into more detail about them after lunch.

We have a little bit of work to do in the courtroom here, the attorneys and I, after -- well, before

12:05:26	1	we begin the afternoon. So I'm going to give you a little
12:05:29	2	longer lunch today.
12:05:32	3	I expect that if all goes well, we will be ready
12:05:36	4	to get you back into the courtroom at 1:30. That gives you
12:05:40	5	an hour and a half, so you all can eat lunch, run an
12:05:46	6	errand, get outside, get some fresh air. It's beautiful
12:05:51	7	weather we're having. So it is my plan to have you back
12:05:55	8	ready to go at 1:30.
12:05:56	9	I think that's all I have for now. Mr. Grigsby is
12:06:00	10	going to escort you upstairs to the jury room. And as I
12:06:02	11	said, I'll have more instructions for you this afternoon.
12:06:05	12	Thank you.
12:06:06	13	COURT SECURITY OFFICER: All rise.
12:06:08	14	(Jury out.)
12:06:09	15	THE COURT: Okay. Be seated.
12:06:52	16	I know that we have an issue some other issues
12:06:59	17	that needed to be raised. I don't Mr. Filbin was going
12:07:04	18	to address that, but what I was going to suggest is we take
12:07:06	19	a break now and come back at 1:15. That should would 15
12:07:11	20	minutes be an adequate amount of time for us to cover what
12:07:14	21	we need to before we start?
12:07:18	22	MR. AIRAN: It should be, Your Honor, but it
12:07:21	23	involves, I think, Dr. Putnam who is a damages expert so
12:07:23	24	that might be a little bit longer.
12:07:25	25	THE COURT: Okay.

```
MR. AIRAN: I'm not sure if we're going to get to
          1
12:07:26
             Dr. Putnam today, but we'll certainly try --
12:07:28
          2
                       THE COURT: Let's plan for 1:15 among us, and then
12:07:31
          3
             we'll have the jury with us at 1:30.
          4
12:07:34
                       Does that sound okay with the Plaintiff?
          5
12:07:36
                       MR. CULBERTSON: Yes, Your Honor.
12:07:38
          6
          7
                       THE COURT: All right. See you at 1:15.
12:07:39
                       COURT SECURITY OFFICER: All rise.
          8
12:07:41
          9
                       (Recess.)
12:07:43
01:04:06
         10
                       (Jury out.)
         11
                       COURT SECURITY OFFICER: All rise.
01:04:06
                       THE COURT: Please be seated.
01:04:09
         12
01:13:40
         13
                       Okay. Mr. Filbin?
01:13:46
         14
                       MR. FILBIN: Yes, Your Honor.
         15
                       Your Honor, so this is OnePlus's objections to
01:13:59
             Dr. Putnam's demonstrative.
01:14:02
         16
         17
                       The first objection really involves multiple
01:14:06
             slides. It's Slides 2, 7, 8, and 28.
         18
01:14:10
         19
                       THE COURT: Do you happen to have a clean copy of
01:14:17
01:14:25
         20
             them?
         21
                       MR. FILBIN: Yes.
01:14:26
         22
                       THE COURT: If you want to just put them on the
01:15:07
         23
             screen, that's fine, too.
01:15:09
01:15:14
         24
                      MR. FILBIN: Okay. Go to Slide 2.
                       Sorry about that, Your Honor.
         25
01:15:20
```

```
THE COURT: All right. So tell me, again, which
01:15:26
          1
          2
             slides this objection relates to.
01:15:29
                      MR. FILBIN: Yes, Your Honor. It's Slides 2, 7,
01:15:31
          3
             8, and 28.
          4
01:15:37
          5
                      THE COURT: Okay.
01:15:42
                      MR. FILBIN: So if we -- yeah, let's just start at
01:15:43
          6
             Slide 2. It just -- it's a theme that carries out --
          7
01:15:48
             perpetuates through the four slides.
          8
01:15:51
                      So if we could go to Slide 2.
01:15:54
                      At the top, you'll see the headline: Patent (sic)
01:15:56
         10
         11
             damages before adding certainty premium for validity and
01:15:59
         12
01:16:04
             infringement.
                      And there's two problems with that headline.
01:16:04
         13
                                                                         It's
             the "adding certainty premium," and then the second
01:16:08
         14
             component "for validity and infringement."
         15
01:16:10
                      The "adding certainty" component is just
01:16:12
         16
             Dr. Putnam's multiplier in a new clothing. That's not --
01:16:16
         17
         18
             that's contrary to MIL 14 and your Daubert order and is
01:16:25
             different from what his opinion was, which -- which was
         19
01:16:30
01:16:37
         20
             stricken, as far as removing litigation risk and
             uncertainty. He's allowed to talk about adding back in --
         21
01:16:40
         22
             or accounting for discounts but not -- not adding in
01:16:49
         23
             certainty premium.
01:16:54
01:16:55
         24
                      THE COURT: So I don't know what a certainty
             premium is.
01:16:56
         25
```

```
MR. FILBIN: It's a new -- nor do we. It's a
01:17:00
          1
             new -- it's a new item. It's not disclosed in his
01:17:02
          2
             report --
01:17:03
          3
                      THE COURT: Never been disclosed before?
01:17:04
          4
01:17:06
          5
                      MR. FILBIN: -- in that manner. No, sir. No,
          6
            Your Honor.
01:17:09
          7
                      And then the second component, of course, is just
01:17:09
             the validity and infringement aspect of it which we say
          8
01:17:11
             violates MIL 14.
01:17:13
                      THE COURT: Okay. All right.
01:17:14
         10
         11
                      MR. FILBIN: And MIL 9.
01:17:16
         12
                      THE COURT: All right. Do you want to -- are we
01:17:17
             going to just talk about these one at a time or --
01:17:20
         13
                      MR. FILBIN: I'm happy to go through the rest of
01:17:24
         14
         15
             them.
01:17:26
         16
                      THE COURT: Let's just do it one at a time.
01:17:26
                      Are you addressing it?
01:17:28
         17
         18
                      MR. TIDWELL: I am, Your Honor.
01:17:31
         19
                      THE COURT: All right.
01:17:32
01:17:33
         20
                      MR. TIDWELL: May I be heard?
                      THE COURT: Yes.
         21
01:17:36
         22
                      MR. TIDWELL: The Court's order, Docket 178,
01:17:38
         23
             Page 36 of 44. It's the multiplier the Court allowed
01:17:42
01:17:51
         24
             Mr. Putnam -- Dr. Putnam to testify that the royalty rate
             can be adjusted up or down.
01:17:53
         25
```

```
As the Court recalls, he has a statistical
01:17:54
          1
            multiplier. The Court didn't allow that.
01:17:58
          2
                      THE COURT: Right.
01:18:00
          3
01:18:02
          4
                      MR. TIDWELL: And so what's in this slide when you
             say "certainty premium" is just the counter of you can
01:18:04
             remove the discounts. There's nothing new here.
          6
01:18:09
          7
                      THE COURT: So that -- and so what is that number?
01:18:12
                      MR. TIDWELL: He doesn't have a -- just as the
          8
01:18:16
             Court had ordered, he's -- his testimony is the jury is
01:18:19
         9
             allowed to add that back in --
01:18:22
         10
                      THE COURT: Right.
         11
01:18:26
         12
                      MR. TIDWELL: -- because --
01:18:28
01:18:30
         13
                      THE COURT: And so where do you get that number?
                      MR. TIDWELL: From the factual witnesses about
01:18:32
         14
         15
             what the program rate was.
01:18:34
                      THE COURT: And are you going to propose this
01:18:35
         16
             number yourself?
01:18:37
         17
         18
                      MR. TIDWELL: I believe it will come -- Dr. Putnam
01:18:38
             will not. I believe it will come from the program rate
         19
01:18:41
         20
01:18:45
             that was discounted by the fact witness.
                      THE COURT: And what --
         21
01:18:48
         22
                      MR. TIDWELL: And then at the close, we are happy
01:18:49
         23
             to tell the Court this is what we think that is, and if
01:18:52
01:18:55
         24
             there's an issue before we say it, how's that?
         25
                      THE COURT: I'm not sure that's good enough.
01:19:01
                                                                         Was
```

```
it -- is this an opinion that was disclosed?
01:19:03
          1
                      MR. TIDWELL: It is -- it is an opinion that is
          2
01:19:06
             disclosed by Dr. Putnam. The Court struck part of that
01:19:07
          3
             opinion --
01:19:12
          4
          5
                      THE COURT: No, I recall that.
01:19:12
          6
                      MR. TIDWELL: -- and said that he can testify that
01:19:15
             those uncertainties can be removed.
         7
01:19:18
          8
                      THE COURT: Okay.
01:19:20
          9
                      MR. TIDWELL: And that's as far as he's going to
01:19:20
01:19:22
         10
             go.
         11
                      THE COURT: And so why are you not prepared to
01:19:22
         12
             tell me what that number is now?
01:19:25
                      MR. TIDWELL: Because I believe -- here's what I
01:19:27
         13
             think it is. I believe the testimony will come from the
01:19:28
         14
             stand that the program rate is .70. They reduced that to
         15
01:19:34
             .50 for SEPs, and that there's an early adopter that went
01:19:41
         16
             from .25 for NEPs to .15 for NEPs. But that is not an
01:19:46
         17
         18
             opinion Dr. Putnam will render. I believe the fact --
01:19:56
                      THE COURT: Is any witness going to render an
         19
01:19:59
01:20:01
         20
             opinion about that from this witness stand in the
         21
             Plaintiffs' case?
01:20:04
         22
                      MR. TIDWELL: I believe so.
01:20:05
         23
                      THE COURT: Who?
01:20:06
01:20:07
         24
                      MR. TIDWELL: I believe Dr. Yang-Won Jung has
             testimony about what their program rate is.
01:20:11
         25
```

```
THE COURT: Yeah, sure. But, I mean, who's going
01:20:13
          1
          2
             to tie that number to what the Plaintiffs are asking for in
01:20:16
             this case? Are we just going to -- is it just going to be
01:20:19
          3
             the wild, wild west when we get to closing?
01:20:21
                      MR. TIDWELL: When we get to closing, this is the
          5
01:20:26
             way I would envision it, Dr. Jung testified this is their
01:20:27
          6
                    They reduced it by this amount. That should be
          7
01:20:32
             added to Dr. Putnam's number.
          8
01:20:35
                      THE COURT: And that opinion was disclosed by
01:20:36
             which expert, and can you point me to -- may I finish?
01:20:39
         10
         11
                      MR. TIDWELL: I'm sorry, yes.
01:20:45
         12
                      THE COURT: Has any expert for the Plaintiff
01:20:46
01:20:48
         13
             disclosed that as a theory of damages in the case?
                      MR. TIDWELL: No, for -- for the numbers.
01:20:51
         14
         15
                      THE COURT: Well, that's what you're going to be
01:20:55
             asking the jury for, right?
01:20:57
         16
                      MR. TIDWELL: So our problem -- our problem is
         17
01:20:59
         18
             this --
01:21:01
                      THE COURT: Correct?
         19
01:21:02
01:21:03
         20
                      MR. TIDWELL: Yes.
         21
                      The problem is this. Dr. Putnam says what he
01:21:04
         22
             said. The Court struck his multiplier.
01:21:11
         23
                      THE COURT:
                                   Right.
01:21:14
01:21:15
         24
                      MR. TIDWELL: And so now the Plaintiff is relying
             upon factual testimony as to the program rate and then
01:21:17
         25
```

```
tying that together in closing. That's the --
01:21:22
          1
          2
                      THE COURT: If that's never been disclosed before,
01:21:25
             I don't think that's -- I don't think you're going to be
01:21:27
          3
             able to do that. I mean, this is not trial by ambush,
01:21:30
             Mr. Tidwell.
01:21:38
                      MR. TIDWELL: Can I respond to that?
01:21:40
          6
          7
                      THE COURT: Of course.
01:21:41
                      MR. TIDWELL: The program rate has been disclosed.
          8
01:21:41
             That is not an ambush.
01:21:45
         9
                      THE COURT: Well, it sounds like the rest of it is
01:21:47
         10
             an ambush. If these are theories that have not been
01:21:50
         11
         12
             disclosed before and we're hearing it for the first time
01:21:53
01:21:58
         13
             here today, I mean, I'll let Mr. Filbin speak for this, but
             if it's in an interrogatory response or somewhere else --
01:22:03
         14
             let's hear from Mr. Filbin.
         15
01:22:09
                      MR. TIDWELL: Before he's heard, I believe it is
         16
01:22:10
             Interrogatory -- is it 10 -- where this was all disclosed.
01:22:15
         17
         18
                      THE COURT: Mr. Jung's evidence, all of that was
01:22:21
             disclosed. Well, you can put it up after I hear from
         19
01:22:25
             Mr. Filbin.
01:22:27
         20
         21
                      MR. FILBIN: Thank you, Your Honor.
01:22:27
         22
                      Can we display Slide 7, please?
01:22:36
         23
                      And, of course, we're talking about Dr. Putnam's
01:22:40
01:22:43
         24
             demonstrative here, and none of that is in Dr. Putnam's
             report, and that's who would be presenting this
01:22:46
         25
```

```
demonstrative with his testimony.
          1
01:22:48
          2
                      THE COURT: No, I understand we've gotten --
01:22:49
                      MR. FILBIN: And you can see here at Slide 7 it
01:22:51
          3
             sets up how the testimony is going to present. In Step 5
01:22:56
          4
             is their add in the certainty premium, as if that is an
          5
01:23:00
             automatic application of some proxy for the stricken
01:23:04
          6
             multiplier that we don't know about, and it's simply
          7
01:23:09
             untethered right now to the facts of the case that I've
          8
01:23:14
             heard that Mr. -- Mr. Jung may be competent to present.
01:23:17
          9
                      THE COURT: Anything else?
01:23:27
         10
         11
                      MR. FILBIN: No, Your Honor.
01:23:29
         12
01:23:30
                      THE COURT: Okay.
                      MR. FILBIN: Oh, I mean, there's -- there's more
01:23:31
         13
01:23:33
         14
             issues.
         15
                      THE COURT: Anything -- yeah, well, let's go to
01:23:33
         16
             the next one.
01:23:35
         17
                      MR. FILBIN: Okay. Slide 6, the dispute has been
01:23:37
         18
             resolved.
01:23:41
                      THE COURT: 7?
         19
01:23:45
         20
                      MR. FILBIN: 7, 8, and 28 are all implicated by
01:23:46
         21
             the one we just discussed.
01:23:51
         22
                      Slide --
01:23:52
         23
                      THE COURT: Well, you need to tell me exactly
01:23:54
01:23:56
         24
             what's wrong with 7, 8 and 28.
         25
                     MR. FILBIN: Oh, sure, Your Honor.
01:24:00
```

```
Can you present Slide 7, please?
01:24:01
          1
          2
                       It's the same issue that we just discussed, it's
01:24:10
             the add in the certainty premium and then coupled with
01:24:13
          3
             validity and infringement.
          4
01:24:16
                      Your Honor, may I approach?
          5
01:24:24
                      THE COURT: I can see it now.
01:24:24
          6
          7
                      MR. FILBIN: All right. Thank you, Your Honor.
01:24:25
                      THE COURT: How about 8?
          8
01:24:26
          9
                      MR. FILBIN: 8 is -- the last row, of course,
01:24:28
             again, it's just parroted again.
01:24:31
         10
         11
                      THE COURT: Okay.
01:24:33
         12
                      MR. FILBIN: Certainty premium, patents determined
01:24:35
01:24:38
         13
             to be valid and infringed.
                      And then Slide 28, please.
01:24:39
         14
         15
                      The headline, same place, Pantech damages before
01:24:41
             adding certainty premium for validity and infringement,
         16
01:24:48
             again, making it seem like it's going to be an automatic
01:24:51
         17
             application.
         18
01:24:57
                       So that's -- those are the slides that are
         19
01:25:00
         20
             implicated by the first issue.
01:25:04
         21
                       THE COURT: Okay.
01:25:05
         22
                      MR. FILBIN: Shall I present to the second issue?
01:25:06
         23
                       THE COURT: I'd like you to respond to the issue
01:25:09
01:25:12
         24
             that came up with Mr. Tidwell, if you're prepared to do
         25
             that.
01:25:15
```

01:25:16	1	MR. FILBIN: Which is?
01:25:17	2	THE COURT: Where the damages number is going to
01:25:21	3	come through from in closing?
01:25:23	4	MR. FILBIN: That's the problem. That's exactly
01:25:24	5	the problem.
01:25:25	6	THE COURT: Help me out, Mr. Filbin.
01:25:26	7	MR. FILBIN: Yes, Your Honor. That's exactly the
01:25:28	8	problem. We don't know what that number might be. It's
01:25:30	9	subject only to the creativity of Mr. Tidwell at closing.
01:25:35	10	We don't have it in a we don't have it in a report.
01:25:37	11	THE COURT: Has it been disclosed in an
01:25:39	12	interrogatory response or anywhere like that?
01:25:40	13	MR. FILBIN: No, there's no there's no
01:25:42	14	there's no increase. The the number, once you remove
01:25:46	15	or once you add a certainty premium for validity and
01:25:49	16	infringement, that's not a disclosed theory that I know of.
01:25:52	17	THE COURT: All right. Mr. Tidwell?
01:25:55	18	MR. TIDWELL: Someone's going to need to get
01:26:08	19	Interrogatory 10 on the can you go to the bottom of 35?
01:26:52	20	Go to the next read over into 36.
01:26:55	21	Your Honor, may I proceed?
01:26:56	22	THE COURT: Yes.
01:26:58	23	MR. TIDWELL: The top of 36, this is what I said,
01:27:02	24	the .709, considering non-infringement and invalidity
01:27:08	25	risks, Pantech reduced the rate to .5, and including an

```
additional .25 for the non-LTE patents.
01:27:14
         1
                      So that's been disclosed, and people have
          2
01:27:19
             talked -- testified about the rate, but it is not an
01:27:23
          3
             opinion by Dr. Putnam because he used the statistical
01:27:29
             multiplier and that got struck.
01:27:33
          6
                      THE COURT:
                                   Right. So I think at the end of the
01:27:34
             day, what I need to know -- and I don't have to know it
         7
01:27:36
             right now -- but I need to know what -- what that math
         8
01:27:39
             looks like before we get to that point. So --
01:27:43
         10
                      MR. TIDWELL: I think that's fair.
01:27:46
         11
                      THE COURT: Yeah.
01:27:48
         12
                      MR. TIDWELL: I think we will get that to you.
01:27:49
             think our intention is to preview to you what we're going
01:27:51
         13
             to argue and close so that you don't think it's the wild,
01:27:56
         14
             wild west.
         15
01:28:00
                      THE COURT: Right. Good.
01:28:01
         16
         17
                      Okay. With respect to the -- with respect to the
01:28:03
         18
             slides, I think the question is, do you have any further
01:28:12
         19
             response you want to make about that?
01:28:18
01:28:20
         20
                      MR. TIDWELL: If -- I don't, other than that's
         21
             what he testified to. If the Court's offended by that
01:28:25
         22
             language, we can say: Before removing the discounts.
01:28:30
         23
                      THE COURT: I'm not -- I'm not offended by the
01:28:34
01:28:36
         24
             language, necessarily, but I -- it raises something that
         25
             I'm not sure is really necessary. So I'd take it off the
01:28:39
```

```
slide. I'd be more comfortable with that. And we'll
          1
01:28:44
             handle it question-by-question when we get to the
01:28:47
          2
             examination.
01:28:50
          3
                      MR. TIDWELL: Can I get a clarification?
          4
01:28:51
                      THE COURT: Yes.
          5
01:28:53
                      MR. TIDWELL: Can the number say this is the
01:28:54
          6
             number before removing the discounts so that the jury knows
          7
01:28:56
             that there's another step that Dr. Putnam is not doing?
          8
01:29:03
                      THE COURT: Right. I think you all could work out
01:29:06
             that kind of language.
01:29:10
         10
                      Mr. Filbin, you got any suggestions?
         11
01:29:11
         12
                      MR. FILBIN: Your Honor, my suggestion would be
01:29:14
01:29:21
         13
             that it's not in Dr. Putnam's testimony since he can't
01:29:24
         14
             testify to it.
                      THE COURT: Okay. I misunderstood that.
         15
01:29:25
                      Is that correct, Mr. Tidwell? If he can't put the
         16
01:29:27
             number on it and tell us what the number is, how are we
01:29:32
         17
             going to let him testify about it?
         18
01:29:35
                      MR. TIDWELL: Just as he did in the first trial,
         19
01:29:37
         20
             he says: Look, when -- when you're negotiating, you don't
01:29:39
         21
             know if a patent is valid and you don't know if the product
01:29:47
         22
             is infringed, and, therefore, you have that -- you have
01:29:50
         23
             that reduction because of uncertainty for risk.
01:29:54
01:29:58
         24
                      And all he's -- just as he said in the last trial,
01:30:02
         25
             once it's determined that it -- the patents are valid and
```

```
the products infringe, that discount no longer applies.
01:30:10
          1
             That's the extent of his testimony.
01:30:15
          2
                      THE COURT: Well, I mean, I think my concern is
01:30:16
          3
             that you -- you talk about what -- on these slides, you
01:30:18
          4
             talk about what the adjustment is, and he didn't talk
01:30:22
             about, you know, how it's to be adjusted. And he hasn't
01:30:24
          6
          7
             adopted that number.
01:30:27
                      So, I mean, I'm going to let you -- I'm
          8
01:30:29
          9
             going to -- I'm going to require you to stick to what he
01:30:33
             disclosed in his report, and you finesse that however best
01:30:36
         10
             you can.
01:30:41
         11
         12
                      MR. TIDWELL: And as issued by the Court's order
01:30:41
             that clarified what he can and can't do; is that fair?
01:30:44
         13
                      THE COURT: Let's see how -- I'm not sure I
01:30:49
         14
         15
             understand what you --
01:30:53
                      MR. TIDWELL: The Court's order struck the
01:30:54
         16
             multiplier.
01:30:56
         17
         18
                      THE COURT: Correct.
01:30:56
                      MR. TIDWELL: But then the Court said: He will be
         19
01:30:57
         20
01:30:59
             allowed to testify about removal of these discounts.
                      THE COURT: Right. Yeah, I think that's fine.
         21
01:31:03
         22
             But it troubles me a little bit that nobody -- we're here
01:31:05
         23
             on the first day of trial and nobody can tell me what that
01:31:08
01:31:11
         24
             number is, and he's not going to say what that number is,
             and you can't tell me as you stand here today what that
01:31:13
         25
```

```
number is. That's a problem.
01:31:16
         1
                      MR. TIDWELL: I thought I did, but I admit that it
          2
01:31:17
             was a bit fuzzy, partly because I thought we were going to
01:31:21
          3
             talk about what the slide is. But I believe it is, as I
          4
01:31:27
             said, 70 reduced to .5, and then the first adopter reduces
01:31:31
          6
             the NEP from .25 to .15. I believe that's been testified
01:31:36
         7
             to.
01:31:43
         8
                      THE COURT: All right. Okay.
01:31:44
         9
                      MR. AIRAN: Your Honor, I know the jury is coming
01:31:47
                  I have one issue I would like to raise on the
01:31:49
        10
        11
             testimony of Mr. Jung.
01:31:52
        12
                      Based on your rulings today, it's my understanding
01:31:55
             they're going to continue to try to use PX-37 which is that
01:31:59
        13
             same proposal. And so we've taken all of that out of the
01:32:02
        14
        15
             demonstratives. I don't think it would be appropriate to
01:32:05
             publish to the jury. So we're going to object to PX-37
01:32:08
        16
             coming in as evidence in that form.
01:32:09
        17
        18
                      So I don't know what their response is. We
01:32:11
        19
             provided them with -- that we were going to make this
01:32:13
01:32:17
        20
             objection. I don't know if they have --
         21
                      THE COURT: Sure. Who is putting that witness on?
01:32:18
         22
                      MR. CULBERTSON: I'm putting him on, Your Honor.
01:32:21
        23
             It wasn't clear to us if we had a ruling on the
01:32:25
01:32:28
         24
             admissibility of PX-37.
         25
                      THE COURT: I don't think it's been offered yet.
01:32:29
```

```
I mean, there were parts of 37 that were incredibly
01:32:31
         1
          2
             troublesome to me. But I don't -- I haven't ruled about
01:32:35
             whether it is admitted or not.
01:32:39
          3
          4
                      MR. CULBERTSON: Okay.
01:32:41
                      THE COURT: I don't think you all have made that
          5
01:32:42
             argument. I mean, you may have, but I haven't ruled on it.
01:32:44
          6
          7
                      MR. CULBERTSON: Understood. Understood.
01:32:49
                      THE COURT: So...
          8
01:32:50
          9
                      MR. CULBERTSON: You've -- you've -- at this point
01:32:51
             this morning, you said certain slides which are excerpts of
01:32:55
         10
         11
             37 are acceptable, and you've said certain slides are not.
01:32:58
         12
                                   That's what I've done so far.
01:33:02
                      THE COURT:
01:33:03
         13
                      MR. CULBERTSON: And so I think some guidance
01:33:08
         14
             and -- are we able to use those slides and say they come
         15
             from a presentation? It tends to be a bit artificial if we
01:33:11
             say they come from nowhere. I'm okay not admitting the --
01:33:17
         16
             the exhibit itself, or we could do it in redacted form for
01:33:22
         17
             just those slides that you've --
         18
01:33:27
                      THE COURT: Have trouble with?
         19
01:33:29
01:33:30
         20
                      MR. CULBERTSON: Yeah, correct.
                      THE COURT: Mr. Airan.
         21
01:33:32
         22
                      MR. AIRAN: Yes, I'm okay with a redaction, a
01:33:33
         23
             suitable redaction. What I'd ask is they not publish to
01:33:36
01:33:40
         24
             the jury those parts that are objected to.
         25
                      THE COURT: Oh, well, I don't think they would.
01:33:41
```

01:33:43	1	MR. CULBERTSON: Right. And we won't.
01:33:45	2	MR. AIRAN: Okay.
01:33:46	3	MR. CULBERTSON: I'm going to use what you've seen
01:33:48	4	in the slides. We'll need some time to properly redact the
01:33:51	5	document before we send it back to the jury.
01:33:53	6	THE COURT: Sure. Sure.
01:33:55	7	MR. AIRAN: That's acceptable.
01:33:56	8	THE COURT: So as long as both sides are paying
01:33:59	9	attention to the testimony and everybody is preserving
01:34:02	10	their record, we should be okay.
01:34:03	11	MR. CULBERTSON: Your Honor, I have one issue I'd
01:34:05	12	like to raise if you can indulge me.
01:34:07	13	During voir dire, it was twice said that at
01:34:11	14	least twice said that OnePlus admits that it infringes the
01:34:15	15	patents, and all we're here to do is decide the amount.
01:34:18	16	We are here to decide the amount. At no point
01:34:23	17	have they admitted infringement, and they have now left the
01:34:26	18	entire panel with the impression that the only dispute that
01:34:29	19	these parties have ever had is whether the amount that
01:34:33	20	is owed for this infringement.
01:34:35	21	I don't know what the correction is.
01:34:37	22	THE COURT: That is that is the only dispute at
01:34:40	23	this point.
01:34:41	24	MR. CULBERTSON: It is the only dispute, but they
01:34:43	25	certainly never admitted infringement.

```
THE COURT: All right. So --
01:34:44
          1
          2
                      MR. CULBERTSON: The impression they've created is
01:34:46
             that, is like, oh, you know what, we're using your patents,
01:34:48
          3
             let's go figure out what that value is.
          4
01:34:50
                      THE COURT: All right.
01:34:52
          5
          6
                      MR. CULBERTSON: And I raise it now because I
01:34:53
             don't want -- I don't think it should be said again in
          7
01:34:54
          8
             opening.
01:34:56
                      THE COURT:
                                    I agree.
01:34:56
                      MR. CULBERTSON: The preliminary instructions may
01:34:59
         10
         11
             be enough.
01:35:02
         12
                      THE COURT: Yeah.
01:35:02
01:35:02
         13
                      MR. CULBERTSON: But I -- it's an important --
             it's an important misimpression that has been made.
01:35:06
         14
                      THE COURT: Are you doing opening?
         15
01:35:10
                      MR. THOMPSON: I am.
01:35:12
         16
         17
                      THE COURT: Do you understand the objection?
01:35:13
         18
             a legitimate objection. I'm not going to issue any kind of
01:35:15
             instruction at this point. I don't think that the jury
         19
01:35:17
             caught that, but if it gets repeated, I will definitely
01:35:20
         20
             consider doing it.
         21
01:35:23
         22
                      MR. CULBERTSON: Thank you, Your Honor.
01:35:25
         23
                      THE COURT: All right.
01:35:27
01:35:29
         24
                      MR. FILBIN: Your Honor, just -- we went off of
             Putnam. There's a couple more issues on Putnam.
01:35:33
         25
```

01:35:36	1	THE COURT: Well, the jury is waiting now. If you
01:35:39	2	want it to eat into your time, I'm more than happy to do
01:35:43	3	that.
01:35:43	4	MR. FILBIN: No, Your Honor.
01:35:46	5	THE COURT: Just keep talking, Mr. Filbin.
01:35:48	6	All right. Let's have the jury brought down.
01:38:32	7	COURT SECURITY OFFICER: Please rise for the jury.
01:38:38	8	(Jury in.)
01:38:38	9	THE COURT: Please be seated.
01:39:05	10	Okay. Ladies and gentlemen, welcome back. I hope
01:39:11	11	you enjoyed your lunch. We're starting fairly close to
01:39:14	12	1:30, so that's good.
01:39:18	13	You've now been sworn as the jury to try the case,
01:39:21	14	and I'm going to go over some instructions with you.
01:39:25	15	As the jury, you'll decide disputed questions of
01:39:28	16	fact, and I will, as the Judge, decide questions of law and
01:39:33	17	procedure.
01:39:34	18	From time to time throughout the course of the
01:39:35	19	next couple of days, I will instruct you on the rules of
01:39:39	20	law that you must follow in making your decision.
01:39:43	21	I'm going to say a few words about your conduct as
01:39:46	22	jurors. The Constitution guarantees the right to trial by
01:39:52	23	an impartial jury, and that means that you, as the jury,
01:39:56	24	must decide the case based on the evidence that's presented
01:40:01	25	and the law that's given to you here in the courtroom, and

01:40:05

01:40:07

01:40:07

01:40:11

01:40:14

01:40:18

01:40:22

01:40:25

01:40:28

01:40:31

01:40:37

01:40:41

01:40:44

01:40:47

01:40:51

01:40:52

01:40:54

01:40:59

01:41:04

01:41:09

01:41:11

01:41:13

01:41:17

01:41:21

01:41:24

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

I want to walk through a few examples about what that means.

First, as I told you before we broke, please don't discuss the case with anyone, including members of your family, your friends, people involved in the trial, even your fellow jurors during the course of the trial, nor should anybody discuss the case with you. If anybody should try to talk to you about the case or approach you about the case, please inform me immediately.

Once deliberations begin, you will be allowed to discuss the case and the evidence you've seen and the law that I've given to you with your fellow jurors, but you should continue not to discuss the case with anyone else until you have reached a verdict, and the case has come to an end.

And, remember, these instructions are about all kinds of communications. So no in-person conversations, no phone calls, no emails, no texts, no tweeting, no status updates about the case or the fact that you're serving as a jury -- as a juror.

Please don't post pictures or any kind of updates or videos about the case, and that includes information about parties, witnesses, participants, claims, evidence, or anything else related to the case.

Second, don't conduct any independent

01:41:27

01:41:35

01:41:37

01:41:37

01:41:40

01:41:48

01:41:51

01:41:51

01:41:55

01:41:58

01:42:01

01:42:06

01:42:08

01:42:12

01:42:17

01:42:17

01:42:21

01:42:23

01:42:26

01:42:29

01:42:33

01:42:34

01:42:37

01:42:40

01:42:43

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

investigation or research into the case, the legal matters or issues, the attorneys, any of the parties involved in the case.

Don't learn anything about the case from any outside source, such as a newspaper article or something on the radio or television or something that is on the Internet.

Again, the reason for this is very important. It would violate your oath as a juror because you would be considering something other than the evidence that's been presented in the case, and it could result in a mistrial.

Third, if for any reason you need to communicate with me, just give a note to one of the Court Security

Officers, Mr. Grigsby in the morning and Mr. Goecke in the afternoon.

Fourth, don't make up your mind about what the verdict should be until the very end of the case after you've heard all of the evidence, you've heard my instructions on the law, and you've heard the parties' closing arguments. You should keep an open mind until then.

I'm going to remind you about these rules throughout the course of the next couple of days, not because I have any concern about your ability to follow them. I don't. But I do want to emphasize how important

01:42:48

01:42:55

01:43:00

01:43:00

01:43:03

01:43:07

01:43:09

01:43:12

01:43:17

01:43:18

01:43:22

01:43:25

01:43:31

01:43:36

01:43:40

01:43:45

01:43:48

01:43:50

01:43:54

01:43:59

01:44:02

01:44:05

01:44:08

01:44:12

01:44:16

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1 it is that you follow the rules. And I'll ask you to
2 forgive me for reminding you about those throughout the
3 trial.

As the jury, it's going to be your role and your duty to decide disputed questions of fact. I will decide questions of law and procedure. I'm giving you instructions now about your conduct and about the law that you must follow, and I will do that again at the end of the trial.

After I finish the instructions, the parties will present what we call opening statements. They are intended to assist you on -- in understanding what the parties expect the evidence to be. What they say in their opening statements, indeed what they say at any time during the course of the trial, is not evidence.

The opening statement is just a description of what they expect the evidence to show.

What you should base your decision on is the evidence that you'll hear from the witness stand and by deposition testimony and the exhibits that I admit into evidence. And you will rely on this evidence in making your decision as to what the verdict should be.

I want to tell you a little bit about the case.

It's a patent damages case. The party who brings a lawsuit is called the Plaintiff, or in this case, the

01:44:21

01:44:26

01:44:29

01:44:30

01:44:34

01:44:37

01:44:42

01:44:44

01:44:50

01:44:55

01:44:58

01:45:01

01:45:05

01:45:11

01:45:14

01:45:17

01:45:20

01:45:25

01:45:25

01:45:27

01:45:30

01:45:34

01:45:39

01:45:43

01:45:44

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Plaintiffs. And they are Pantech Corporation and Pantech
Wireless LLC. And we will refer to them as the Plaintiffs
or Pantech.

The party against whom the suit is brought is called the Defendant, and in this case the Defendant is OnePlus Technology (Shenzhen) Company Limited. And we will refer to them as the Defendant or OnePlus.

After they have presented their main cases, what we call their case-in-chief, they may be presented to --permitted to present what's called rebuttal evidence.

And after all of the evidence is in, I will instruct you on the law, and I will give you detailed instructions orally, as I am doing now, and written instructions, as well, so that you will have them to take with you to the jury room once you begin deliberations.

After I've given you those final instructions at the end of the case, you'll hear the parties' closing arguments.

And then after those closing arguments, you will return to the jury room to begin your deliberations on all of the evidence, consider my instructions on the law, and reach a unanimous verdict as to the questions that will be sent out on the verdict -- or set out on the verdict form for you.

It's important for you during the course of the

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

01:45:47

01:45:52

01:45:59

01:46:02

01:46:05

01:46:09

01:46:13

01:46:17

01:46:20

01:46:23

01:46:26

01:46:32

01:46:35

01:46:38

01:46:43

01:46:46

01:46:50

01:46:51

01:46:55

01:46:59

01:47:04

01:47:04

01:47:08

01:47:11

01:47:13

trial to keep an open mind. Don't decide any fact until you've heard all of the evidence and I have instructed you on the law and you've heard the parties' closing arguments.

You should pay close attention to the evidence.

Don't let bias or sympathy or prejudice play any part in your evaluation of the evidence. A corporation and all other persons are equal before the law and must be treated as equals in a court of justice.

You all should have notebooks there in the jury room with you. Feel free to take notes throughout the course of the trial if you wish to do so. And if you do, I would encourage you not to get so focused on your note-taking that you become distracted or miss part of the testimony. Your notes are really only aids to your memory, and if later on your memory differs from what your notes are, you should rely on your memory and not what you wrote down.

If you don't take notes, you should rely on your own independent recollection of what the testimony was, and you should not be unduly influenced by the notes of other jurors.

A juror's notes are not entitled to any greater weight than the recollection each individual juror has about what the testimony was.

One thing that is a source of confusion, sometimes

01:47:18	1	our court reporter, Ms. Holmes, is making stenographic
01:47:22	2	notes of everything that's said, but a typewritten
01:47:25	3	transcript will not be available for your use during
01:47:30	4	deliberations.
01:47:32	5	On the other hand, all of the exhibits that are
01:47:34	6	admitted into evidence will be available for your
01:47:39	7	examination and review during your deliberations.
01:47:42	8	I want to tell you a little bit about the parties
01:47:45	9	and the nature of the case. As I said, it's a patent
01:47:48	10	damages case, and it involves a dispute that's related to

bit about what a patent is and how you get one.

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

01:47:53

01:47:57

01:47:59

01:48:03

01:48:08

01:48:11

01:48:15

01:48:18

01:48:22

01:48:24

01:48:28

01:48:28

01:48:32

01:48:35

01:48:39

Our Constitution gives Congress the power to enact laws to promote the progress of science and useful arts by securing for a limited term to inventors the exclusive rights of their respective discoveries.

four U.S. patents, and I want to explain to you a little

And pursuant to that power, Congress has enacted patent laws, and patents are granted or issued by the Patent and Trademark Office, and you'll hear the parties refer to that office as the PTO, or the Patent and Trademark Office.

That's an agency of the Federal Government.

And a patent has a life for a limited amount of time, and once it expires, the invention becomes part of the public domain, and that means anyone is free to use it.

01:48:42

01:48:45

01:48:51

01:48:54

01:48:58

01:49:01

01:49:05

01:49:08

01:49:12

01:49:15

01:49:18

01:49:22

01:49:26

01:49:28

01:49:31

01:49:36

01:49:39

01:49:43

01:49:47

01:49:48

01:49:51

01:49:58

01:50:03

01:50:06

01:50:13

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

A patent owner at that point may no longer exclude anyone from making use of the invention that is claimed in the patent. Everyone has a right to use existing knowledge and principles, and a patent cannot remove from the public the ability to use what was known or obvious before the invention was made or patent protection was sought.

To be entitled to patent protection, an invention must be new, useful, and non-obvious.

A valid U.S. patent gives the patent owner the right to prevent others from making, using, offering to sell, or selling the patented invention within the U.S. or from importing the invention into the U.S. without the patent holder's permission.

The patent owner possesses this right for up to 20 years from the date the application was filed. A violation of those patent rights is what we call infringement, and the patent owner may try to enforce a patent against persons believed to be infringers by a lawsuit filed in federal court.

I want to talk about the patents involved in this case. There are four. They are Patent Nos. 10,869,247, and it'll be referred to as the '247. There is the 9,063,654, which will be referred to as the '654. There is the 11,012,954, which will be referred to as the '954. And there is the 9,548,839, which will be referred to as the

01:50:18	1	'839.
01:50:18	2	The patents may also be referred to collectively
01:50:22	3	as the Pantech patents. They may be referred to as the
01:50:27	4	asserted patents or the patents at issue or the
01:50:30	5	patents-in-suit. Those are just a short way to refer to
01:50:33	6	them collectively.
01:50:34	7	Now, it has been determined that certain OnePlus
01:50:40	8	products infringe Claim 1 of the '247 patent, Claims 6 and
01:50:45	9	9 of the '954 patent, Claim 9 and 11 of the '839 patent,
01:50:51	10	and Claims 1, 6, and 10 of the '654 patent.
01:50:54	11	Pantech is entitled to damages for this
01:50:58	12	infringement, and the parties disagree about what the
01:51:02	13	amount of those damages is or should be.
01:51:05	14	The amount of damages for the infringement by
01:51:09	15	OnePlus is the only issue you will decide in this case.
01:51:13	16	I'm going to give you a summary of the parties'
01:51:15	17	positions.
01:51:16	18	Pantech contends that it is entitled to money
01:51:19	19	damages that would compensate it for OnePlus's
01:51:24	20	infringement. OnePlus contends that Pantech is only
01:51:27	21	entitled to a reasonable royalty, which in the case of the
01:51:32	22	'247, '839, and '954 patents should not exceed what is
01:51:37	23	called a fair, reasonable, and non-discriminatory royalty
01:51:42	24	rate. It's also referred to as a FRAND rate.
01:51:45	25	Your job as a juror is going to be to decide money

01:51:52

01:51:55

01:51:56

01:52:01

01:52:04

01:52:07

01:52:12

01:52:19

01:52:24

01:52:29

01:52:33

01:52:39

01:52:44

01:52:48

01:52:51

01:52:54

01:52:55

01:52:59

01:53:03

01:53:07

01:53:07

01:53:11

01:53:15

01:53:19

01:53:21

1

2

3

4

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

damages to be awarded to the Plaintiff to compensate it for the infringement.

Now, what is evidence? Evidence that you consider in deciding what the facts are consists of the sworn testimony from the witness stand, which is right over here to my left, exhibits that are admitted into evidence, and any sworn statement that is presented to you by videotape or that is read to you by the attorneys, and then, finally, any facts that the parties have stipulated or agreed to.

You're going to see some exhibits, and some of those will have information that's been blacked out. We call that redactions, and documents are frequently redact -- redacted, and that's because they're just not relevant to the determination that you're going to be asked to make, and they would be distracting to you if they were not redacted.

So you should just ignore those redactions. Pay no mind to them at all. And don't speculate about what information has been redacted. Just focus on the rest of the document.

I want to talk to you about what is not evidence. The following things are not evidence, and you should not consider them to be evidence in terms of deciding anything at all about this case.

Other than a stipulated fact, any statement or

01:53:29

01:53:33

01:53:37

01:53:42

01:53:47

01:53:52

01:53:56

01:54:01

01:54:04

01:54:09

01:54:11

01:54:14

01:54:17

01:54:21

01:54:24

01:54:26

01:54:29

01:54:34

01:54:36

01:54:40

01:54:41

01:54:49

01:54:53

01:54:56

01:55:00

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

argument that an attorney makes is not evidence, and you must not consider them as evidence.

Any questions that the attorney asks or an objection that the opposing attorney makes, none of that is evidence. Any testimony that for whatever reason I ignore -- I instruct you to ignore or to disregard, you should ignore or disregard. That testimony is not evidence. Anything that you see or hear when you're not in the courtroom is not evidence and must be ignored.

Generally speaking, there's two types of evidence. There's what we call direct evidence, which is testimony of an eyewitness, and the other is something called indirect or circumstantial evidence, and that's evidence that proves a fact from which you can logically conclude that another fact exists.

As a general rule, the law makes no distinction between direct and circumstantial evidence. It just requires that you determine the facts from all of the evidence, whether it is direct, circumstantial, or any combination of the two.

In deciding the facts in the case, you may have to decide which testimony to believe and which not to believe.

And you may believe everything a witness says, you may believe part of it, and you may believe none of it.

In considering the testimony of a witness, you

01:55:02	1	must first take into account the opportunity and the
01:55:06	2	ability of the witness to see or hear or to know the things
01:55:10	3	that he or she testifies to.
01:55:13	4	Second, you must take into account the witness's
01:55:17	5	memory and how good it is or it is not.
01:55:21	6	Third, the witness's manner in testifying.
01:55:26	7	Fourth, the witness's interest in the outcome of
01:55:29	8	the case or any bias or prejudice that he or she may have.
01:55:34	9	Fifth, is there other evidence that contradicts
01:55:39	10	that witness's testimony.
01:55:41	11	Sixth, the reasonableness of that witness's
01:55:46	12	testimony in light of the other evidence that you see or
01:55:49	13	hear.
01:55:49	14	And, finally, any other factor that you believe
01:55:54	15	bears on credibility on the credibility of the witness.
01:55:58	16	The weight of the evidence as to a certain fact
01:56:02	17	does not necessarily depend on the number of witnesses who
01:56:08	18	testify. You must consider only the evidence in the case,
01:56:11	19	but you may be permitted to draw such reasonable inferences
01:56:14	20	from the testimony and the exhibits that you feel are
01:56:17	21	justified in the light of common experience.
01:56:20	22	You may make deductions and reach conclusions that
01:56:24	23	evidence and common sense lead you to make in light of the
01:56:28	24	testimony and the other evidence.
01:56:30	25	The testimony of a single witness may be

01:56:33

01:56:36

01:56:41

01:56:44

01:56:45

01:56:48

01:56:51

01:56:55

01:56:58

01:57:01

01:57:05

01:57:09

01:57:10

01:57:15

01:57:21

01:57:25

01:57:29

01:57:34

01:57:38

01:57:42

01:57:47

01:57:51

01:57:56

01:57:59

01:58:00

1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

sufficient to prove any fact, even if a greater number of witnesses have testified to the contrary, if after considering all of the evidence you believe that single witness.

When knowledge of a technical subject matter may be helpful to the jury, a person who has special training or experience in that field is called an expert witness.

An expert witness is permitted to state his or her opinion on those technical matters. However, you are not required to accept that opinion. As with any other witness, it is up to you as a juror to decide whether to accept it or not.

And, as I said, during trial, certain testimony will be presented to you in the form of -- of prior sworn testimony, and that's what happens when a witness testifies who for some -- has previously testified who for one reason or another cannot be here in the courtroom to testify, and the testimony is presented to you in that form either by video or by having the attorneys read the testimony to you.

It is testimony given under oath, just like all testimony, and it should be and is entitled to the very same consideration by you, insofar as possible, as if the witness had been present here in the courtroom testifying from the witness stand.

And you may judge that testimony as to its

01:58:05

01:58:08

01:58:13

01:58:13

01:58:16

01:58:22

01:58:24

01:58:26

01:58:28

01:58:31

01:58:36

01:58:39

01:58:42

01:58:48

01:58:51

01:58:51

01:58:55

01:58:59

01:59:02

01:59:05

01:59:10

01:59:10

01:59:16

01:59:22

01:59:27

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

credibility and weight and otherwise consider it just the same as you would if the testimony had occurred here in the courtroom.

It is the duty of the attorneys to advocate for their clients and their client's position, and it is their duty to object when the other side offers testimony or evidence that the attorney believes is not properly admissible.

And by allowing testimony or other evidence to be introduced over the objection of an attorney, I do not, unless I tell you otherwise, indicate any opinion at all about the weight or the effect of what the evidence is.

The jury is the sole credibility of all of the witnesses and the weight and the effect of all of the testimony.

If I sustain an objection to a question that has been asked, you just disregard the question entirely, and don't draw any inference from the wording of it or speculate about what the witness might have said or would have said if he or she had been permitted to answer the question.

Now, we talked about the burden of proof in -- in the morning. The attorneys asked you about it. It is the standard by which facts have to be proven. You all are familiar with proof beyond a reasonable doubt. You've

01:59:30

01:59:35

01:59:39

01:59:41

01:59:44

01:59:47

01:59:49

01:59:51

01:59:54

01:59:58

01:59:59

02:00:02

02:00:06

02:00:10

02:00:14

02:00:18

02:00:24

02:00:28

02:00:32

02:00:37

02:00:40

02:00:45

02:00:47

02:00:49

02:00:52

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

heard that on television, I'm sure. That's the highest burden of proof, and it's used only in criminal cases. It does not apply in this case.

In a patent case like this that addresses only the question of damages, the relevant proof is what we call the preponderance of the evidence, and it just means that you must be persuaded by the evidence that the claim or defense is more likely true than not true. And you should base your decision on all of the evidence, regardless of which party presented it.

In this case, Pantech has the burden of proving its damages by a preponderance of the evidence.

Now, I have given the parties a very limited amount of time. I fully expect we will conclude this trial on Thursday, the day after tomorrow. It is an amount of time that I think gives them an opportunity to adequately present their case. There are strict timelines. They will not be wasting your time. I will not be wasting your time.

I'm going to ask you to be here tomorrow morning a little bit before 9:00 o'clock so that you can get into the building, get up to the jury room, get situated and settled, and then we'll get you down here and plan to start at 9:00 o'clock in the morning.

We will go somewhere until the middle morning and take a break. Somewhere around noon we will break for

1 lunch and come back. And then go until 3:00 o'clock or so

102:01:06
2 in the afternoon, somewhere in that neighborhood, and we'll

102:01:08
3 take an afternoon break.

102:01:09
4 As you know, we're providing lunch for you every

102:01:12
5 day. Again, if you don't want to participate in that,

02:01:16

02:01:19

02:01:23

02:01:26

02:01:28

02:01:34

02:01:38

02:01:41

02:01:45

02:01:51

02:01:53

02:01:55

02:02:02

02:02:07

02:02:12

02:02:17

02:02:19

02:02:24

02:02:27

02:02:29

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

day. Again, if you don't want to participate in that, that's not a problem. Just let us know that, and we can accommodate that. And if any of you have any dietary restrictions, please just let us know, and we will do our best to accommodate that as well.

As I told you, we are on strict timelines. There will inevitably be things that arise in the next couple of days that do require me to visit with the attorneys outside the presence -- outside of your presence, for the most part. We will do that in the mornings or over the lunch hour or over a break.

There will be times during the trial where I visit with them over at the sidebar over here at the bench. And I will ask you just not to concern yourself about that.

Those times when we keep you waiting are inevitable in the trial, but I can assure you, we will do our very best to limit them as much as possible.

And, as I said, the parties have streamlined their case, and they are prepared to put them on in a very efficient manner.

All that is to say if anybody has any kind of a

02:02:34	1	scheduling issue in the evenings, tomorrow or Thursday, do
02:02:42	2	please let us know that, and we can work around that. But
02:02:45	3	we will roughly go from 9:00 to 5:00 until the case is
02:02:51	4	resolved.
02:02:56	5	I think that's all that I have. I appreciate your
02:03:00	6	attention.
02:03:01	7	And, at this time, the Plaintiff may present its
02:03:07	8	opening statement.
02:03:08	9	MR. FUSSELL: Your Honor, if I may have a
02:03:15	10	five-minute warning.
02:03:16	11	THE COURT: Yes.
02:03:16	12	MR. FUSSELL: May it please the Court.
02:03:17	13	Good afternoon, ladies and gentlemen of the jury.
02:03:20	14	My name is Tripp Fussell, and it's my honor to represent
02:03:23	15	Pantech in this very important case.
02:03:24	16	Growing up right here in Texarkana, I shared the
02:03:28	17	same values of hard work and fairness that I'm sure you all
02:03:32	18	hold dear. And we are here today to uphold those values
02:03:36	19	and ensure that Pantech receives just compensation for the
02:03:39	20	unauthorized use of its intellectual property.
02:03:41	21	I want to echo what the Judge has said about
02:03:45	22	sacrifice. We know that it is a sacrifice for y'all to be
02:03:48	23	here today, both personally and financially, and we
02:03:52	24	appreciate your time and commitment to this case.
02:03:53	25	I would like to, again, introduce my colleagues.

02:03:57

1 With me is Mr. Kelly Tidwell and Mr. Geoff Culbertson, also
02:04:00

2 from right here in Texarkana. And I have with me from my
02:04:03

3 firm, Ms. Tiffany Miller, Ms. Courtney Krawice, and Gray
02:04:09

4 Buccigross, back here, as well. We're excited to present
02:04:12

5 our case.

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

02:04:12

02:04:15

02:04:20

02:04:23

02:04:24

02:04:27

02:04:28

02:04:34

02:04:37

02:04:40

02:04:45

02:04:49

02:04:52

02:04:56

02:05:00

02:05:03

02:05:07

02:05:10

02:05:13

02:05:17

We also have and y'all were introduced to him earlier, Dr. Yang-Won Jung, and he's here as the VP of Pantech, and he's come all the way from Seoul, South Korea, to be with us here today.

We're here because Pantech's essential technology, which is critical to the operation and the competitiveness of modern-day smartphones is being used by OnePlus -- OnePlus Technology (Shenzhen) without their permission.

This isn't just any technology. The patents are foundational to 4G and 5G standards and enables smartphones to operate and communicate over the wireless network effectively and efficiently. Without this technology, OnePlus smartphones would not work properly, if at all, and U.S. carriers, such as Verizon and AT&T, wouldn't sell their phones because they wouldn't operate on the network.

As the Court has just informed you, it has been determined that certain OnePlus products infringe Pantech's valid United States patents. So your task is only to determine the appropriate amount of damages OnePlus must pay for Pantech's patents -- using Pantech's patents

without permission. 02:05:19 1 2 The law mandates OnePlus must pay no less than a 02:05:20 reasonable royalty for this infringement. Therefore, we'll 02:05:27 3 be asking you to carefully consider the evidence this week 02:05:29 and decide the fair amount of money that OnePlus owes 5 02:05:32 6 Pantech. 02:05:37 7 Imagine, if you will, a person who has been using 02:05:37 someone's property without permission. If that property 8 02:05:43 9 owner discovers the unauthorized use, he's entitled to fair 02:05:46 compensation. That is the same -- that's the same thing 02:05:49 10 11 that's happened here. 02:05:51 12 OnePlus has unauthorizedly used our technology, 02:05:54 and Pantech is entitled to compensation for that. And 02:05:59 13 because the trial is only about damages, OnePlus is going 02:06:02 14 15 to try to minimize the amount that they have to pay. 02:06:05 Right? 02:06:08 16 17 They're going to come up with all these excuses, 02:06:08 18 but that's only excuses to keep from paying the fair 02:06:11 amount. And ask yourself throughout this trial, if 19 02:06:15 20 02:06:19 Pantech's technology was worth so little, why are they using it? 21 02:06:22

In this courtroom, we must remember that OnePlus's actions have deprived our client of the fair benefits and rewards of their intellectual property. Just as a landowner deserves fair compensation for the use of its

22

23

24

25

02:06:26

02:06:28

02:06:33

02:06:35

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

02:06:38

02:06:41

02:06:41

02:06:46

02:06:48

02:06:51

02:06:54

02:06:59

02:07:01

02:07:04

02:07:07

02:07:10

02:07:15

02:07:17

02:07:23

02:07:28

02:07:32

02:07:35

02:07:38

02:07:42

02:07:45

02:07:47

02:07:52

02:07:54

02:07:57

land, Pantech deserves fair compensation for the use of its intellectual property.

We will present evidence showing the value of Pantech's patented technology. We will demonstrate the fair value for the infringement. And we will demonstrate what -- what's necessary to uphold the principles of justice and protect the rights of innovators and to foster further innovation in this country.

The infringed patents in this case are part of a large portfolio of patents that Pantech owns, about 1,800 patents. These patents are not just pieces of paper. They represent years of research, development, and innovation.

The patents at issue in this case are referred to by the last three digits. They are the '247, the '954, the '839, and the '654 patents. They cover critical aspects of wireless communication and user interface technology.

For instance, the '247, the '954, and the '839, they are standard essential patents. We often refer to these as SEPs, and they relate to the 4G and 5G's technology, meaning that phones can't comply with the standard without using this patented technology.

The '654 patent relates to user interface and app functionality on a smartphone.

You'll hear a lot about standards this week, so what exactly is a standard? Imagine a wireless network is

02:08:01	1	a highway system. For cars to travel smoothly across our
02:08:06	2	highways, you have to have standardized rules. We have
02:08:10	3	speed limits, traffic signs, lane markings.
02:08:13	4	In the same way, wireless standards are the rules
02:08:15	5	that allow smartphones from different manufacturers like
02:08:18	6	OnePlus, Apple, or Samsung, to communicate seamlessly with
02:08:22	7	and even across different networks.
02:08:25	8	So when you make a call or text someone, you don't
02:08:29	9	have to worry about what kind of phone they have or even if
02:08:32	10	they're on the same network as you are to know that it is
02:08:34	11	going to work properly, and without these standards, the
02:08:37	12	functionality that we take for granted in our phones would
02:08:40	13	not even exist.
02:08:41	14	The technology landscape has evolved significantly
02:08:44	15	over the years. We started with 2G technology which
02:08:50	16	allowed your phone to just make a call or text message.
02:08:55	17	And then we progressed to 3G which introduced
02:08:55	18	Internet, although it was very slow.
02:08:57	19	And then we have 4G technology which introduced
02:09:01	20	high-speed Internet which enables video streaming and
02:09:04	21	online gaming and more.
02:09:06	22	And now we're in the era of 5G technology, which
02:09:08	23	promises even faster speeds and more reliable
02:09:11	24	communication.
02:09:11	25	Pantech's patents are integral to the 4G and 5G

02:09:17

02:09:20

02:09:20

02:09:24

02:09:27

02:09:31

02:09:36

02:09:43

02:09:46

02:09:50

02:09:53

02:09:57

02:09:59

02:10:04

02:10:08

02:10:12

02:10:17

02:10:18

02:10:21

02:10:21

02:10:24

02:10:27

02:10:31

02:10:36

02:10:38

1

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

advancements that are the backbone of modern wireless communications.

Here are some other key facts to consider. You'll see the patent applications that ultimately led to these — the patents—in—suit go back as far as 2004. To put that into context, Apple didn't even launch its first iPhone until — 2G phone until the end of 2007, and it didn't launch a 4G phone until September of 2012.

And OnePlus, it did not even exist until 2013. The inventors were investing in, working on, and developing and notably patenting 4G and 5G technology almost a full decade before OnePlus even existed.

These are the SEPs that OnePlus infringes. These improve the way phones communicate with each other and with cell towers. OnePlus also infringes a patent that improves the phone's user interface, the way it communicates — the way users communicate and interact with the phone. This is the '645 (sic) patent, as I mentioned. And we'll talk more about that later.

But keep in mind that all these patents are part of a larger patent portfolio that Pantech owns.

You're going to hear from Pantech's VP, Dr. Jung, as he -- he has a Ph.D. in electrical engineering and has assisted companies in licensing their intellectual property for many years. He's going to tell you about Pantech's

02:10:41	1	patent portfolio and about how they came up with their
02:10:43	2	standard licensing rate.
02:10:45	3	Mr. Jung is from Seoul, Korea, as you've heard,
02:10:48	4	and he speaks great English, but he's going to be using the
02:10:52	5	assistance of an interpreter for clarity.
02:10:53	6	Then you will hear the testimony of Mr. B.J. Kim.
02:10:58	7	Mr. Kim is the CEO of Pantech, Inc. That is the
02:11:01	8	predecessor to Pantech. And, unfortunately, Mr. Kim is
02:11:05	9	unable to be with us live this week, so we will be reading
02:11:08	10	his prior sworn testimony.
02:11:09	11	His testimony will cover Pantech, Inc.'s attempts
02:11:14	12	to relaunch the company and how they were simply unable to
02:11:17	13	break back into the market, unable to compete with the
02:11:21	14	behemoths, and ultimately had to shut down their
02:11:25	15	operations.
02:11:25	16	His testimony will also inform you about Pantech,
02:11:26	17	Inc., entering into agreements with Apple and Samsung to
02:11:28	18	get through this hard time.
02:11:30	19	So I've talked to you about the Plaintiff in this
02:11:34	20	case, Pantech.
02:11:35	21	Who is the Defendant?
02:11:37	22	Well, the Defendant is a company called OnePlus
02:11:42	23	Technology (Shenzhen) Company Limited. Its headquartered
02:11:44	24	in Shenzhen, China, and imports its infringing products
02:11:48	25	into the United States, selling them through its

subsidiary, OnePlus USA.

02:11:50

02:11:52

02:11:55

02:12:00

02:12:04

02:12:07

02:12:11

02:12:14

02:12:18

02:12:22

02:12:24

02:12:28

02:12:32

02:12:35

02:12:40

02:12:43

02:12:47

02:12:47

02:12:52

02:12:56

02:12:59

02:13:02

02:13:05

02:13:09

02:13:12

1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

You may not have heard of OnePlus before, but it advertises as one of the top 50 global brands and boasts a 500 percent growth in North America just in Q3 2021 alone. This success is not only due to their market efforts and brand appeal, it is also a direct result of the advances in 4G and 5G technology embedded in their smartphones.

Pantech's patents play a critical role in enabling the high-speed, reliable performance that OnePlus advertises and that its consumers expect.

And OnePlus was very excited when it first was able to offer 5G technology in its smartphones. Here's a part of a press release from OnePlus's website talking about how great it is to put 5G technology in their smartphones, noting that the achievement is a significant step for bringing the power of 5G stand-alone to the United States.

Here's another part of the website touting all the advantages that 5G brings to consumers. And while OnePlus touts the technology in its advertising, you won't see or hear anything from OnePlus that it invented, patented, or otherwise developed any 4G or 5G technology itself.

You'll hear from two technical experts, Professor Cooklev and Mr. Mauro. They're here today.

If y'all don't mind standing up.

Thank you.

02:13:15

02:13:17

02:13:23

02:13:25

02:13:28

02:13:30

02:13:35

02:13:38

02:13:40

02:13:43

02:13:46

02:13:51

02:13:56

02:13:57

02:14:00

02:14:04

02:14:09

02:14:10

02:14:13

02:14:17

02:14:21

02:14:21

02:14:24

02:14:28

02:14:32

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Professor Cooklev received his Ph.D. from Tokyo
Institute of Technology and is currently a professor of
electrical and computer science engineering at Purdue
University. He worked in the industry for decades and
actually participated in standards setting organizations.

Professor Cooklev analyzed the standard essential patents that we will tell you more about, and he will tell you more about the technological value of the 4G and 5G standards and the phones that use those. He'll explain how the patents increase data speed, decrease wait time, and reduce operational costs to users so they have a better experience with their phones.

The first patent that you see here, the '247 patent, reflects a valuable improvement to 5G technology. It simplifies how phones know when to do or not do a retransmission.

The next patent, the '839 patent, also helps phones determine if they need to retransmit data, cutting down on interference when people are in -- have a really weak signal.

The last standard essential patent, the '954 patent, ensures that hundreds of thousands of phones communicating with the cell tower at once are all in sync.

The cellular industry spent years developing the

4G and 5G standards, trying to use the best technology and 1 02:14:35 choose to -- chose not to incorporate these -- this 02:14:38 2 standard technology into the standard. 02:14:41 3 In addition to the SEPs, Pantech holds patents 02:14:43 that relate to user interface of the smartphone. The '654 5 02:14:47 patent is one of these patents. 02:14:51 Mr. Charles Mauro will describe the '654 patent to 7 02:14:54 you. Mr. Mauro has an extensive background in human 8 02:14:57 factors engineering, a field dedicated to research, design, 02:15:02 and the implementation of user interfaces. He will explain 02:15:07 10 how the '654 patent improves the smart touch interface 02:15:09 11 02:15:13 12 making it more intuitive and user friendly. 02:15:17 13 The innovations claimed in this patent enhance the user experience making smartphones more functional and 02:15:19 14 15 enjoyable to use. Specifically, Mr. Mauro will describe 02:15:22 the problems graphical user interface designers faced prior 16 02:15:26 to the '654 patent and how the patent helped solve these 02:15:29 17 18 problems. 02:15:34 As I mentioned earlier, it has been determined 19 02:15:34 20 that OnePlus's most advanced phones used the technology 02:15:38 covered by these patents. Your job is to determine how 21 02:15:41 22 much OnePlus owes Pantech. 02:15:44 23 To help you with that -- determine that amount, we 02:15:46 02:15:50 24 will present the expert testimony of Dr. Jonathan Putnam. 25 Dr. Putnam is here, I believe. 02:15:53

Thank you. 02:15:55 1 2 Dr. Putnam has a Ph.D. in economics from Yale 02:15:57 University, and is one of the foremost experts in licensing 02:16:00 3 intellectual property, specifically standard essential 4 02:16:04 patents like we have here. He will explain the minimum 5 02:16:06 6 amount that OnePlus owes Pantech is based on established 02:16:09 7 agreements with other smartphone manufacturers who have all 02:16:12 8 agreed to similar terms. 02:16:15 Dr. Putnam will walk you through the methodology 02:16:17 used to determine the amount OnePlus owes Pantech based on 02:16:21 10 11 the royalty rate that Pantech's prior -- from Pantech's 02:16:25 02:16:28 12 prior agreements. 02:16:30 13 You may be wondering exactly what is a royalty. Think of it like this. If someone extracts oil from your 02:16:33 14 land, they pay you for a portion of every barrel of oil 15 02:16:37

Likewise, in the context of patent infringement, a royalty is a payment made for each product that uses the patented technology. This ensures that patent holders are fairly compensated for their innovation and their investment.

that they take. These payments are called royalties.

02:16:40

02:16:45

02:16:47

02:16:51

02:16:55

02:16:58

02:16:59

02:17:01

02:17:06

02:17:08

16

17

18

19

20

21

22

23

24

25

Dr. Putnam will show you how the rate is not arbitrary but it is based on the comparable license agreements and the value that Pantech's technology brings to OnePlus's smartphones.

02:17:10

02:17:14

02:17:19

02:17:22

02:17:23

02:17:27

02:17:31

02:17:34

02:17:37

02:17:40

02:17:44

02:17:45

02:17:48

02:17:51

02:17:55

02:17:58

02:18:01

02:18:02

02:18:05

02:18:09

02:18:13

02:18:16

02:18:19

02:18:22

02:18:24

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

His analysis will demonstrate that the royalty rates we are seeking is fair, reasonable, and reflects the market value of the technology or what others are -- others are paying.

You will also hear a lot about FRAND in this case. FRAND stands for fair, reasonable, and non-discriminatory. When a company like Pantech contributes its technology to industry standards, it agrees to license its patent on FRAND terms. This ensures that the technology is accessible to all manufacturers, fostering innovation and competition.

However, FRAND is a two-way street. Pantech allows OnePlus to use its patented technology, and in turn, OnePlus is expected to pay a fair and reasonable royalty -- royalty rate just like the other phone manufacturers using Pantech's technologies that have taken a license under similar circumstances.

OnePlus is going to offer their own damages expert, Dr. Lopez. Dr. Lopez and Dr. Putnam, they both agree that OnePlus owes Pantech a fair and reasonable royalty, but both damages experts also agree that looking at comparable license agreements is an appropriate way to determine the amount OnePlus owes.

There is also no dispute between the parties regarding how much OnePlus's revenue is at issue here.

Here, you can see those sales broken out for each of 02:18:30 1 Pantech's patents. 02:18:33 2 What this whole dispute is really -- centers 02:18:36 3 around is which license agreements you should consider to 4 02:18:39 determine how much money OnePlus owes. 5 02:18:42 6 This process of comparing licenses is similar to 02:18:44 7 buying or renting a home. When you're trying to determine 02:18:48 the value of a home, comparability is key, right? You 8 02:18:51 wouldn't look at a comparable home for Texarkana by looking 02:18:56 at the price of a home in Dallas, for example. That 02:18:59 10 11 wouldn't make sense. Instead, you would look for 02:19:03 12 comparable homes in your neighborhood that sold recently. 02:19:05 02:19:09 13 That's the same analysis that Dr. Putnam has done here. Dr. Putnam relies on Pantech's recent licenses 02:19:11 14 15 with Sony, BLU, Coolpad, and GNJ to support his royalty 02:19:15 rate. These agreements cover all of Pantech's patents that 02:19:21 16 02:19:24 17 it currently owns. 18 Critically, these are the only license agreements 02:19:26 that you will hear about during this trial that cover all 19 02:19:28 02:19:30 20 the patents at issue. And based on these agreements, 21 Dr. Putnam has determined the minimum royalty rate for each 02:19:33 22 of the patents at issue here. 02:19:36 23 Based on this analysis, Dr. Putnam will show that 02:19:38 02:19:41 24 the minimum amount that OnePlus owes Pantech, the floor, is 25 \$1.1 million. However, what is critical about this number 02:19:46

02:19:50	1	is it does not take into account the uncertainty discounts
02:19:53	2	that Pantech incorporated into its prior license
02:19:58	3	agreements.
02:19:58	4	On Thursday, when you are determining how much
02:20:01	5	Pantech how much OnePlus should pay, the Court will
02:20:04	6	instruct you that the case is not about infringement and
02:20:06	7	validity. Those determinations have already been made.
02:20:09	8	But when Pantech entered into its license agreements with
02:20:13	9	Sony and BLU and Coolpad and GNJ, those determinations had
02:20:17	10	not been made. So those agreements naturally had discounts
02:20:20	11	for the uncertainty.
02:20:22	12	This uncertainty no longer exists now. So what
02:20:26	13	does what does OnePlus say? OnePlus wants you to ignore
02:20:31	14	Pantech's recent licenses that cover Pantech's entire
02:20:35	15	patent portfolio, including all the patents in this case.
02:20:37	16	They want you to look only at two agreements that Pantech's
02:20:39	17	predecessor, Pantech, Inc., entered into with Apple and
02:20:43	18	Samsung. But this approach is flawed.
02:20:44	19	As Dr. Putnam will explain to you, the Apple and
02:20:48	20	Samsung agreements reflect very different circumstances,
02:20:51	21	making them non-comparable agreements.
02:20:54	22	Listen to Dr. Putnam explain how these agreements
02:20:56	23	are different. He'll explain how these agreements were
02:21:00	24	with different Pantech entity under different
02:21:04	25	circumstances, and the agreements do not cover all

1 Pantech's patents. 02:21:09 2 You'll also hear about how Apple and Samsung, how 02:21:10 02:21:13 3 02:21:15 At the end of the day, OnePlus doesn't want to pay 5 02:21:16 its fair share. OnePlus doesn't want to pay for using 02:21:18 6 7 Pantech's patents. OnePlus wants to pay next to nothing. 02:21:21 And the best excuse that OnePlus can come up with is these 8 02:21:25 Apple and Samsung agreements. And when you unpack it, it 02:21:28 just doesn't hold water. 02:21:32 10 11 In closing, I would like to reiterate that this is 02:21:33 an important case. It is not just about numbers and 12 02:21:36 02:21:39 13 royalties. It is about recognizing about the value of innovation. 14 02:21:42 15 Thank you for your service. And we look forward 02:21:43 to presenting our case. 16 02:21:46 17 02:21:47 THE COURT: Thank you. Defendant may present its closing -- I mean, its 18 02:21:51 19 opening statement at this time. 02:21:55 20 MR. THOMPSON: Thank you, Your Honor. May it 02:21:57 21 please the Court. 02:21:59 22 Good afternoon again. My name is Blake Thompson, 02:21:59 23 as I told you in voir dire. And I'm one of the lawyers 02:22:02 24 here representing OnePlus. You're not going to hear from 02:22:04 me every time, so don't be worried. 02:22:07 25

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

02:22:09

02:22:14

02:22:18

02:22:20

02:22:26

02:22:27

02:22:30

02:22:33

02:22:35

02:22:38

02:22:38

02:22:42

02:22:45

02:22:48

02:22:51

02:22:55

02:23:00

02:23:02

02:23:03

02:23:06

02:23:08

02:23:12

02:23:16

02:23:19

02:23:22

I also have my partners over here, David Airan and Paul Filbin, and they'll be helping me present OnePlus's case over the next, you know, day and a half, two days.

And we also have here from OnePlus, Mr. Christopher Vick, and he'll be here during the duration of the trial.

And like Mr. Fussell said, we appreciate your attention. I'm sure there's other things you'd rather be doing, but this is important to us, it's important to the parties, and we appreciate your attention as we try to put forth our case.

Now, OnePlus is a manufacturer of phones, and I know that probably some, if not all of you, really didn't know who OnePlus was when you came into the courthouse this morning. But they are a manufacturer of smartphones, just like Apple and Samsung and others. And, you know, the reality is they have a very small share of the U.S. market at this time. And so that's why you really haven't heard from them.

But we anticipate at the end of this case, you're going to be given a couple of questions from the Court, and those are going to ask you to fill in dollar amounts of the amount we owe to Pantech for using their patents, okay?

And so over the next couple of days, we're going to present our side of the case, just like Pantech is going to present theirs. And, ultimately, this relates to

1

2

3

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

02:23:25

02:23:28

02:23:31

02:23:31

02:23:34

02:23:38

02:23:42

02:23:46

02:23:48

02:23:51

02:23:55

02:23:56

02:23:59

02:24:03

02:24:07

02:24:11

02:24:12

02:24:17

02:24:20

02:24:21

02:24:28

02:24:30

02:24:35

02:24:37

02:24:42

three -- or to four patents, three standard essential patents, like you just heard, and one patent that's not a standard essential patent.

Now, like I said, both sides are going to present evidence, and both sides have hired what's economists or damages experts. You heard about Dr. Putnam, Pantech's expert. And we also have Dr. Lopez that's here in the back of the courtroom who is our expert. And both of these gentlemen are going to go through a lengthy analysis of what they believe to be the appropriate royalty amount that OnePlus is supposed to pay.

And you're going to get -- you're going to get a range, okay? You just heard from Pantech that their number is going to be around 1.1, \$1.2 million, and you're going to hear a much lower number from Mr. Lopez. That's why we're here in the courtroom in this dispute today.

And ultimately, it'll be your -- it'll be your decision and your job to decide what that appropriate amount of money is.

Now, as Mr. Fussell said, in order -- the way this kind of works, in order for you to determine what the appropriate amount is, we look at these other license agreements. And they're basically agreements that Pantech has entered into with other companies to use their patents.

And both of the experts, Dr. Lopez and Dr. Putnam,

are going to go through their analysis and explain to you 1 02:24:45 why they think one is a better, more comparable license 02:24:47 than the other. 02:24:51 3 Now, there's three things I would like for you to 02:24:52 keep in mind as we go through this case and you hear about 5 02:24:54 these various licenses. 02:24:58 7 One is, all of the licenses you're going to hear 02:25:01 about, they're for over a thousand patents, because Pantech 8 02:25:04 has a lot more patents than what we're -- than what this 02:25:09 dispute is about. We're here on four patents. Pantech 02:25:12 10 has, I believe, maybe 1,600 patents. 02:25:16 11 12 So all of these licenses you're going to hear 02:25:18 02:25:20 13 about are for a lot more patents, over a thousand patents. But please keep in mind, this case is just about four 14 02:25:23 15 patents. 02:25:26 All of the licenses you're going to hear about, 16 02:25:27 except I think one, are not just for here in the United 02:25:29 17 They're for selling phones in other countries, as 18 States. 02:25:33 well. Maybe in Asia, Europe, depends on the license. 19 02:25:36 20 But, here, the decision you're going to make at 02:25:39 the end of the trial is how much is owed for U.S. sales 21 02:25:41 22 only. So that's the second thing I want you to -- would 02:25:45 ask for you to keep in mind. 23 02:25:49 24 The third is all of these licenses are for past 02:25:50 02:25:53 25 and future sales. So when they were entered into, they

1

3

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

02:25:57

02:26:00

02:26:02

02:26:04

02:26:08

02:26:10

02:26:15

02:26:17

02:26:18

02:26:22

02:26:25

02:26:27

02:26:31

02:26:33

02:26:37

02:26:40

02:26:43

02:26:45

02:26:50

02:26:53

02:26:55

02:26:57

02:27:02

02:27:03

02:27:06

covered all the sales that happened before and all the sales that were to come.

In this case, we're just talking about past sales up until the time of trial. So those are sort of the -- sort of the three big differences in this case. This case is about four patents just in the United States, just for past sales only. And I would just ask that you keep that in mind as you hear the evidence.

Let's look at our first slide.

Okay. The first slide we have here is very similar to the one you just saw. There's four patents in this case, three standard -- what's called standard essential patents and one that's not standard essential.

And these patents -- these -- this technology, these patents were not invented by the Plaintiff Pantech here. They purchased these patents, and that's fine. But that's what -- that's the way this came about.

And the law requires that all patents -- the amount we should pay OnePlus should be reasonable, okay?

And what is a standard essential patent? You heard Mr. Fussell talk about that. It's basically just a patent that must be complied with in a certain industry, okay? In this case, smartphones.

So if you're going to be in this industry and do whatever, then you have to have -- you have to use these

patents, okay, these standard essential patents. 1 02:27:09 2 And once you declare your patent to be standard 02:27:11 essential, which is what Pantech has done, then you are 02:27:13 3 obligated to provide what's called a FRAND royalty rate to 02:27:17 anyone in the industry, okay? 02:27:22 6 And let's go to the next slide. 02:27:25 7 What is FRAND? Well, it stands for fair, 02:27:26 reasonable, and non-discriminatory. Okay? This is the 8 02:27:32 obligation under the law what Pantech has to offer. And it 02:27:33 can't just be one of these. It has to be all three. 02:27:37 10 right? It has to be fair, reasonable, and 02:27:41 11 12 non-discriminatory. 02:27:43 And the principle is kind of simple. If you're in 02:27:43 13 an industry and you have to use these patents, then it 02:27:47 14 15 should be a level playing field. Everyone should have to 02:27:50 pay roughly the same amount of money. That's the principle 16 02:27:52 behind FRAND. 02:27:55 17 And our position is and the evidence you're going 18 02:27:58 to hear from us is once you take a rate for your patents, 19 02:28:00 20 you've set that rate in the industry, and that's the rate 02:28:06 that everyone else should have to pay, too. That's 21 02:28:08 22 basically the gist of the opinions you're going to be 02:28:10 23 hearing from us. 02:28:13 02:28:13 24 And so do we think you should look Okay. Well, OnePlus believes you should look at the 02:28:18 25 at?

entered into by the two biggest 1 02:28:22 players in the smartphone business. These two companies 2 02:28:26 control over -- or have over 70 percent of the market 02:28:31 3 share. If I asked all of you to pull your phone out and 02:28:34 lay it on the counter, there's a good chance that you have 02:28:36 a phone made by one of these two companies. 02:28:40 6 7 And who are they? They're Apple and Samsung. And 02:28:43 that we think are the most 8 02:28:47 comparable licenses. 9 02:28:49 And we believe since they control over 70 percent 02:28:50 10 of the market, they are the market rate. And that's the 11 02:28:55 rate that everyone should have to pay, including OnePlus. 12 02:28:58 02:29:00 13 So let's look at this slide here about the Apple 14 and Samsung 02:29:06 This is the sales for 2022. And you can see Apple 15 02:29:07 and they sold approximately \$75 16 02:29:12 billion worth of phones, 73 million phones. That's the red 02:29:17 17 18 bar. 02:29:21 The blue bar is what Dr. Lopez has calculated as 19 02:29:22 20 the effective rate 02:29:25 21 The next row is \$27 billion for approximately 39 02:29:29 22 million phones from Samsung. Again, the blue bar next to 02:29:35 23 that is what Dr. Lopez has calculated as the effective rate 02:29:39 24 that Pantech received for , its 02:29:43 02:29:46 25 portfolio.

And then you go over to OnePlus. OnePlus had 1 02:29:47 2 in sales. Like I told you, much smaller player in 02:29:51 the market in 2022 for , but the rate 02:29:54 3 that you're going to hear Dr. Putnam propose is this on the 02:29:59 right side over here. 5 02:30:01 Now, this is -- this is not FRAND. This is not 02:30:03 6 7 fair and reasonable, and it's certainly not 02:30:06 non-discriminatory. In fact, Dr. Lopez is going to have 8 02:30:09 calculated, and you'll hear from him, that the rate -- one 02:30:16 of the rates that Dr. Putnam proposes is over times 02:30:19 10 what the rate for Apple and Samsung paid. And our position 02:30:23 11 12 is that's not fair, that's not reasonable, and that's 02:30:26 02:30:29 13 certainly not non-discriminatory. Now, why is it that Pantech doesn't want to use 02:30:31 14 ? Well, because if you 15 these 02:30:33 calculate the per-phone price, it's much lower, and they 16 02:30:35 don't want to use it. They want to find 02:30:41 17 where they can make the four -- the per-phone price much 18 02:30:43 19 higher. 02:30:47 20 Now, Mr. Fussell said -- he showed you a sign of 02:30:47 oil wells and said, you know, this is kind of like taking 21 02:30:55 royalties or oil from your land. The problem is this is 22 02:31:01 23 like saying that oil closed at \$75 a barrel, and we want 02:31:03 02:31:08 24 you to pay thousands of dollars a barrel. And that's our problem with Pantech's position in this case. 02:31:13 25

02:31:14	1	Now, what you're going to hear from Dr. Putnam and
02:31:16	2	from Pantech's witnesses is that they entered into
02:31:21	3	Samsung because of some other extraneous
02:31:23	4	issues, financial issues, money problems, other things like
02:31:27	5	that. And that's fine. You can listen to that. But those
02:31:30	6	excuses do not excuse the FRAND obligation. And our
02:31:34	7	position is once you once you
02:31:36	8	biggest players in the industry, that's the rate, and
02:31:40	9	that's the rate everybody else should get.
02:31:42	10	We can all think about and look and say, well,
02:31:44	11	there's reasons for everything you do, but when you take
02:31:48	12	70-plus percent of the industry, that's
02:31:54	13	the rate. That's the FRAND rate. And that's the rate that
02:31:57	14	we should have to pay.
02:31:58	15	So if they don't want to if Pantech doesn't
02:32:00	16	want to look at Apple and Samsung, who do they want to look
02:32:03	17	at?
02:32:04	18	These are the four licenses you're going to hear
02:32:06	19	are the comparable licenses that they want you that
02:32:10	20	Pantech wants you to look at to make your decision. Some
02:32:12	21	of these companies you may not have ever heard of. In
02:32:15	22	fact, Coolpad and GNJ, they're in the center, they have
02:32:19	23	left the U.S. market. They don't even sell they don't
02:32:22	24	even sell phones here in the United States anymore.
02:32:24	25	Yeah, all right. Next slide.

02:32:30

02:32:34

02:32:39

02:32:43

02:32:46

02:32:48

02:32:55

02:32:59

02:33:01

02:33:03

02:33:07

02:33:09

02:33:12

02:33:16

02:33:18

02:33:22

02:33:24

02:33:27

02:33:31

02:33:34

02:33:38

02:33:39

02:33:42

02:33:45

02:33:49

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Okay. And so here's a market share comparison.

As you see, you got Samsung and Apple with about 72 percent of the market share. And you see that Coolpad and GNJ, they did take a license from Pantech, but they left the market, right? And so you have the other two players that are left selling phones, Sony and BLU in the little purple over here, and they have a very small market share, much like OnePlus has a very small market share.

But the reason Dr. Putnam wants to focus on these is because it makes the per-phone rate much higher, meaning that Pantech would get much more money. And OnePlus's position in this case is that's not fair. The Samsung, the Apple rate, the 70 plus percent of the rate is the proper rate, and that's what we should have to pay.

Mr. Fussell gave you an example of home sales, looking at comparable home sales. Well, here's the problem with this, here's the problem with Pantech's position. It would be sort of like going to a neighborhood of 200,000 dollar homes and somebody -- somebody puts their home for sale, and someone comes from outside, wherever, and pays a million dollars for that house.

The problem is that doesn't make all the other houses worth a million dollars. That's an aberration. And the reality is here we should pay the same price as Samsung and Apple. Samsung and Apple, the two biggest players in

```
the industry, shouldn't get a better deal, and then the
          1
02:33:53
             guys with the smaller market share get a worse deal.
02:33:56
          2
02:33:59
                      That's our position, and we look forward to
          3
          4
             presenting our case to you over the next day and a half.
02:34:01
          5
                      Thank you.
02:34:03
                      THE COURT:
                                   Thank you, Mr. Thompson.
02:34:03
          6
          7
                      Ladies and gentlemen of the jury, I think the
02:34:08
          8
             thing that makes the most sense is for us to go ahead and
02:34:09
             recess at this time a little bit early from what we will
02:34:12
             probably do tomorrow, but we'll plan to be in recess about
02:34:16
         10
         11
             15 minutes, and then when we come back at 2:45, we'll plan
02:34:23
         12
             to go hopefully all the way until 5:00 o'clock or close to
02:34:27
02:34:31
         13
             it.
                      So let's go ahead and take our recess at this
         14
02:34:31
         15
             time. And as a reminder, don't discuss the case among
02:34:35
             yourselves until all of the evidence has been presented,
         16
02:34:39
             and I've instructed you on the law. Don't do any
02:34:41
         17
             independent research or investigation into anything you've
         18
02:34:45
         19
             heard about the case, the parties, the attorneys,
02:34:48
         20
             witnesses, the law, anything like that. And, finally,
02:34:51
             don't post anything, please, about your involvement as a
         21
02:34:55
         22
             juror on any social media website or app.
02:34:58
         23
                      We'll get you back into the courtroom in about 15
02:35:01
02:35:04
         24
             minutes.
         25
                      COURT SECURITY OFFICER: All rise.
02:35:05
```

```
(Jury out.)
02:35:06
          1
          2
                      THE COURT: I don't know if this is even
02:35:48
             applicable, but does either party wish to invoke the Rule?
02:35:50
          3
             Does it even matter?
          4
02:35:53
                      MR. FUSSELL: No, sir. Not for the Plaintiff,
          5
02:35:56
             Your Honor.
02:36:00
          6
          7
                      MR. THOMPSON: No, Your Honor.
02:36:00
                      THE COURT: Doesn't matter to y'all.
          8
02:36:01
          9
                      Okay. And then have -- are you all prepared to
02:36:02
             move exhibits in at this time, or do you want to handle
02:36:04
         10
            that later?
         11
02:36:07
         12
                      Are you ready, Ms. Miller? Do you want to do it
02:36:12
02:36:14
         13
             now, or do you want to wait until the jury comes back?
                      MS. MILLER: Now is fine with me.
02:36:17
         14
                      THE COURT: Okay. Go ahead.
         15
02:36:19
                      MS. MILLER: Your Honor, Tiffany Miller for the
         16
02:36:20
             Plaintiffs.
02:36:26
         17
         18
                      Pantech would like to identify the following
02:36:26
         19
             exhibits as pre-admitted:
02:36:31
                      PX-1, 2, 4, 5, 16, 17, 18, 40, 41, 42, 43, 103,
02:36:34
         20
             and 104.
         21
02:36:48
         22
                      THE COURT: All right. Any objection to any of
02:36:49
         23
             those?
02:36:51
02:36:55
         24
                      MR. SCHUBERT: No, Your Honor.
         25
                      THE COURT: All right. Those will be received.
02:36:57
```

02:37:00	1	All right. We'll take a short break.
02:37:02	2	COURT SECURITY OFFICER: All rise.
02:37:04	3	(Recess.)
02:37:04	4	(Jury out.)
02:37:04	5	COURT SECURITY OFFICER: All rise.
02:37:05	6	THE COURT: All right. Mr. Goecke, if you would
02:56:15	7	have the jury brought down.
02:56:35	8	COURT SECURITY OFFICER: Please rise for the jury.
02:56:52	9	(Jury in.)
02:56:53	10	THE COURT: Please be seated.
02:57:23	11	All right. Ladies and gentlemen, as I mentioned
02:57:26	12	before we broke, we will plan to go about two more hours
02:57:32	13	until 5:00 o'clock, and that's a little longer than we
02:57:38	14	normally would go without a break. So if we get somewhere
02:57:41	15	along the way and anyone needs a break, just give me a
02:57:44	16	signal, and we will do that.
02:57:45	17	But my plan is for us to go until somewhere about
02:57:51	18	5:00 o'clock today before we break for the evening.
02:57:53	19	At this time, the Plaintiffs may call their first
02:57:57	20	witness.
02:58:00	21	MR. CULBERTSON: Your Honor, Plaintiffs call
02:58:02	22	Dr. Yang-Won Jung.
02:58:05	23	THE COURT: All right. We'll have the witness
02:58:13	24	sworn in first actually, let's have the interpreter
02:58:17	25	sworn in first, and then we'll have the witness sworn.

02:58:28	1	(Interpreter Ann Park sworn.)
02:58:38	2	THE COURT: And, sir, if you would come forward.
02:58:41	3	(Witness sworn.)
02:58:46	4	THE COURT: All right. You can take a seat on the
02:58:49	5	witness stand.
02:58:50	6	And, ma'am, you're set up over there.
02:58:52	7	All right. Whenever you're ready, Mr. Culbertson,
02:58:55	8	you may proceed.
02:58:56	9	MR. CULBERTSON: Thank you, Your Honor.
02:58:56	10	YANG-WON JUNG, PLAINTIFFS' WITNESS, SWORN
02:58:56	11	(INTERPRETED)
02:58:56	12	DIRECT EXAMINATION
02:58:58	13	BY MR. CULBERTSON:
02:58:58	14	Q. Good afternoon. Would you introduce yourself to the
02:59:00	15	jury, please?
02:59:01	16	A. (In English) Good afternoon. My name is Yang-Won Jung,
02:59:03	17	and I'm honored to be here.
02:59:05	18	Q. Where do you live, sir?
02:59:07	19	A. (In English) Seoul, South Korea.
02:59:10	20	Q. Do you have a family?
02:59:11	21	A. (In English) My wife is a high school teacher, and I
02:59:13	22	have two kids, boy and girl.
02:59:14	23	Q. What is your native language?
02:59:17	24	A. (In English) Korean.
02:59:20	25	Q. And we're speaking in English, so I take it you do

```
understand English?
          1
02:59:25
                 (In English) I do. I also speak English, but my accent
02:59:26
          2
             is strong, so I believe the jury can understand my answer
02:59:29
          3
             better through the interpreter. It is important, so I want
02:59:33
             to make sure that the jury can understand my answers.
02:59:37
                 Where do you work, sir?
02:59:41
          6
          7
                 I work for IdeaHub and Pantech, and Pantech is a
             Α.
02:59:43
             subsidiary of IdeaHub.
          8
02:59:53
                 Do you also work for Pantech Wireless?
             Q.
02:59:55
                 I'm not an employee of Pantech Wireless, but Pantech
02:59:57
         10
         11
             Wireless is a subsidiary of Pantech, so I work on some
03:00:07
             matters related to Pantech Wireless, as well.
03:00:10
         12
                 Where are Pantech Corp and Pantech Wireless located?
03:00:14
         13
             Q.
             A. Pantech Corporation is located in Korea, and it has its
         14
03:00:24
         15
             employees in both Korea and the United States. Pantech
03:00:31
             Wireless is located in Austin, Texas.
03:00:38
         16
             Q. Can we refer to them today together as Pantech, unless
03:00:43
         17
         18
             there's a reason to distinguish between the two?
03:00:49
         19
             Α.
                Yes.
03:00:50
         20
                 What do you do for IdeaHub and Pantech?
03:00:53
             Q.
                 I oversee research activities and also manage the
         21
03:00:57
         22
             patent portfolio. Since I have technical background, I
03:01:12
         23
             also work on technical matters relating to licensing.
03:01:15
03:01:18
         24
             Q.
                Do you have any degrees?
```

I have bachelor's, master's, and Ph.D., electrical

03:01:22

25

Α.

```
engineering.
03:01:31
          1
                 Dr. Jung, are you a named inventor on any U.S. patents?
03:01:31
          2
             Α.
                 I am listed as an inventor in over 100 U.S. patents.
03:01:36
          3
             And, actually, in the TV -- the LG TV in this courtroom
03:01:50
             includes my technology that I developed.
03:01:56
                 The TV over here?
03:01:59
          6
             Q.
          7
                 That's right.
             Α.
03:02:01
          8
                 How many patents are in Pantech's portfolio?
             Q.
03:02:06
                 We have about 1,800 patents in our portfolio.
             Α.
03:02:10
                 And when did -- is that between the Pantech Corp and
03:02:17
         10
             Pantech Wireless?
03:02:22
         11
             A. That's correct.
03:02:23
         12
                 Okay. When did Pantech Corp acquire the patents in its
03:02:25
         13
             Q.
03:02:31
         14
             portfolio?
         15
             A. We acquired those patents from Pantech, Inc., in 2020.
03:02:31
             And Pantech Wireless acquired patents from RnB, and that
         16
03:02:54
             was in 2021, and those patents were originally from
03:02:59
         17
             InterDigital?
         18
03:03:03
             Q. At a very high level, how do you describe the patents
         19
03:03:03
03:03:09
         20
             that are in the portfolio?
         21
             A. A lot of patents that Pantech has are included in
03:03:10
         22
             smartphones, and that relates to LTE or 5G communication
03:03:32
         23
             technologies in that these patents are referred to as
03:03:37
         24
             standards essential patents, or SEPs.
03:03:41
         25
03:03:57
                      And we also have patents that are included in the
```

	1	
03:04:01	1	smartphones, such as for UI, and these are what is referred
03:04:05	2	to as feature patents or sometimes non-standards essential
03:04:10	3	patents, or non-SEPs.
03:04:14	4	MR. CULBERTSON: And could we have, Mr. Ebersole,
03:04:16	5	Plaintiffs' Demonstrative 3-2, please?
03:04:20	6	Q. (By Mr. Culbertson) Does this slide identify the four
03:04:24	7	patents that have been determined to be infringed in this
03:04:26	8	case?
03:04:26	9	A. That's right. And '247 patent here was developed by
03:04:41	10	InterDigital. And 9 the '954 and the '654, these
03:05:01	11	patents were developed by Pantech Company Limited, which is
03:05:06	12	the former entity. And the '839 patent was developed by LG
03:05:19	13	Electronics.
03:05:19	14	Q. Who owns the '247?
03:05:19 03:05:21	14 15	Q. Who owns the '247?  A. Pantech Wireless does.
03:05:21	15	A. Pantech Wireless does.
03:05:21 03:05:27	15 16	A. Pantech Wireless does.  Q. And who owns the other three patents?
03:05:21 03:05:27 03:05:29	15 16 17	<ul><li>A. Pantech Wireless does.</li><li>Q. And who owns the other three patents?</li><li>A. Pantech Corporation does.</li></ul>
03:05:21 03:05:27 03:05:29 03:05:32	15 16 17 18	<ul><li>A. Pantech Wireless does.</li><li>Q. And who owns the other three patents?</li><li>A. Pantech Corporation does.</li><li>Q. Why did Pantech decide to acquire these patents and the</li></ul>
03:05:21 03:05:27 03:05:29 03:05:32 03:05:44	15 16 17 18	A. Pantech Wireless does.  Q. And who owns the other three patents?  A. Pantech Corporation does.  Q. Why did Pantech decide to acquire these patents and the larger portfolios that they're in?
03:05:21 03:05:27 03:05:29 03:05:32 03:05:44 03:05:46	15 16 17 18 19 20	A. Pantech Wireless does.  Q. And who owns the other three patents?  A. Pantech Corporation does.  Q. Why did Pantech decide to acquire these patents and the larger portfolios that they're in?  A. These patents, as I mentioned before, were developed by
03:05:21 03:05:27 03:05:29 03:05:32 03:05:44 03:05:46 03:06:02	15 16 17 18 19 20 21	A. Pantech Wireless does.  Q. And who owns the other three patents?  A. Pantech Corporation does.  Q. Why did Pantech decide to acquire these patents and the larger portfolios that they're in?  A. These patents, as I mentioned before, were developed by the companies, such as LG Electronics, InterDigital, and
03:05:21 03:05:27 03:05:29 03:05:32 03:05:44 03:05:46 03:06:02 03:06:07	15 16 17 18 19 20 21 22	A. Pantech Wireless does.  Q. And who owns the other three patents?  A. Pantech Corporation does.  Q. Why did Pantech decide to acquire these patents and the larger portfolios that they're in?  A. These patents, as I mentioned before, were developed by the companies, such as LG Electronics, InterDigital, and the former Pantech Company Limited, and these companies are
03:05:21 03:05:27 03:05:29 03:05:32 03:05:44 03:05:46 03:06:02 03:06:07 03:06:13	15 16 17 18 19 20 21 22 23	A. Pantech Wireless does.  Q. And who owns the other three patents?  A. Pantech Corporation does.  Q. Why did Pantech decide to acquire these patents and the larger portfolios that they're in?  A. These patents, as I mentioned before, were developed by the companies, such as LG Electronics, InterDigital, and the former Pantech Company Limited, and these companies are technologically advanced companies.

```
it is a -- they are a representative company known for
          1
03:06:33
             their communication technology in the United States. And
03:06:37
          2
             as for Pantech Company Limited, they were the second to
03:06:59
          3
             Samsung Electronics, and they were known for their
          4
03:07:05
             excellent technological advancement, and they are known for
          5
03:07:10
             investing heavily in their R&D activities before they filed
03:07:13
          6
          7
             bankruptcy.
03:07:18
                      So we believe that these patents were highly
          8
03:07:23
             valuable, which is the reason why we purchased them.
          9
03:07:26
03:07:29
         10
             Q. Was it Pantech's intention to monetize the patent
             portfolios?
03:07:32
         11
             A. That's right.
         12
03:07:35
03:07:37
         13
                      MR. CULBERTSON: If we could call up Plaintiffs'
             Demonstrative 3-3, please, Mr. Ebersole.
         14
03:07:40
         15
                 (By Mr. Culbertson) I'm showing you the first page
03:07:44
             entitled: Pantech Intellectual Property Licensing Program.
         16
03:07:46
             Can you describe for the jury what this -- what this
03:07:52
         17
             document is?
         18
03:07:55
             A. This is our presentation material that we prepared so
         19
03:07:55
         20
             that we can present our licensing program to our
03:08:06
         21
             counterpart -- the patents of Pantech to our counterpart.
03:08:11
         22
             And in this material, as well, it explains this question
03:08:18
         23
             how we came up with our royalty rates.
03:08:24
         24
                And who would Pantech provide this document to?
03:08:26
                This is material that we provided to OnePlus.
03:08:29
         25
             Α.
```

```
O. Well, is it material that you would provide to any
          1
03:08:38
             smartphone manufacturer to whom you were introducing the
03:08:42
          2
             portfolio?
03:08:44
          3
               Yes. We also give this type of presentation material
03:08:47
             when we work with smartphone manufacturers as well.
          5
03:08:58
                      MR. CULBERTSON: If we look at PDX-3-4, please,
03:09:03
          6
          7
             Mr. Ebersole.
03:09:08
          8
                 (By Mr. Culbertson) Is this an excerpt from the same
             Q.
03:09:09
             presentation?
03:09:11
             Α.
03:09:12
         10
                 That's right.
         11
                 And it's entitled: Standard Licensing Rates.
03:09:16
         12
                      What is Pantech communicating in this page here?
03:09:20
03:09:23
         13
                 When we discuss our royalty rates with smartphone
             manufacturers for SEPs, we -- the rate we suggested is
03:09:45
         14
         15
             0.5 percent of the sales price, and for the feature
03:09:50
             patents, non-SEPs, the rate we suggested was 0.25 percent.
         16
03:09:55
             So all together, it is -- it amounts to 0.75 percent which
03:10:05
         17
             is our standard royalty rates.
         18
03:10:11
         19
                 For the entire portfolio?
03:10:13
             Q.
03:10:16
         20
             Α.
                 That's right.
         21
             Q.
                 How did Pantech develop its standard rate?
03:10:17
         22
                 We used what's called a top-down approach.
03:10:24
         23
                      MR. CULBERTSON: If we could look at PDX-3-5.
03:10:28
03:10:34
         24
                 (By Mr. Culbertson) Can you describe at a high level,
03:10:37
         25
             Mr. Jung, the approach that Pantech took to developing its
```

```
SEP standard rate?
03:10:42
          1
             A. When I talk about this top-down approach, first of all,
03:10:43
             for LTE users, we would actually come up with the -- the
03:10:58
          3
             total royalty rates for these smartphone manufacturers.
03:11:05
             And for those information -- for the information, we use
03:11:16
             the information from various economists who are experts in
03:11:21
          6
          7
             the industry.
03:11:27
                      And next step is that we will determine the total
          8
03:11:42
             number of LTE standard SEPs on a worldwide basis, and we
03:11:46
          9
             also look at the number of SEPs held by Pantech so that we
03:11:52
         10
             can come up with a royalty rate that Pantech is supposed to
03:11:57
         11
         12
03:12:01
             receive.
                      And -- and for us to determine the number of LTE
03:12:12
         13
             standard SEPs, we use the judgment that was rendered, the
03:12:26
         14
         15
             famous judgment that was rendered on the worldwide basis.
03:12:32
                      And -- and for us to come up with the number of
03:12:38
         16
             Pantech's SP -- SEPs, we looked at our own internal
03:12:44
         17
         18
             documents.
03:12:48
                      And for us to determine the reasonable royalty
         19
03:12:56
         20
             rate that we're supposed to receive, we looked at other
03:12:59
         21
             companies' royalty rates as well.
03:13:03
         22
                      MR. CULBERTSON: Can we look at PDX-3-6, please,
03:13:09
         23
             Mr. Ebersole?
03:13:12
03:13:13
         24
             Q.
                 (By Mr. Culbertson) Is there room for negotiation in
             Pantech's standard rates?
03:13:18
         25
```

03:13:21	1	A. Yes, for non-SEPs. And in terms of our negotiations,
03:13:40	2	sometimes we also provided or provided reduction in
03:13:43	3	terms of the rate from 0.25 to 0.15 percent.
03:14:02	4	But for SEPs, it is set at 0.5 percent, which
03:14:09	5	already reflects a sufficient discount that has been given,
03:14:13	6	and also we are under the obligation of FRAND. So we have
03:14:18	7	been trying our best to maintain the rate.
03:14:21	8	Q. What does FRAND mean?
03:14:23	9	A. It refers to fair, reasonable, and non-discriminatory,
03:14:39	10	and that refers to an obligation that an SEP patent holder
03:14:44	11	has.
03:14:44	12	Q. Since Pantech acquired the SEPs, has it offered the
03:14:50	13	same .5 percent rate on its SEP patents to all smartphone
03:14:56	14	manufacturers with which it has had discussions?
03:15:00	15	A. That's correct.
03:15:00	16	Q. What do you mean in this demonstrative under the SEPs
03:15:07	17	that discounts are applied?
03:15:09	18	A. When we took the top-down approach that I explained to
03:15:28	19	you about a moment ago and when we set the SEP rate based
03:15:35	20	on that, the number that we came up with was a lot bigger
03:15:40	21	than what you see here. So the rate that we calculated was
03:15:47	22	0.71 percent.
03:15:49	23	MR. CULBERTSON: Can we look, please, at PDX-3-7?
03:15:53	24	Q. (By Mr. Culbertson) Does 3-7 explain how Pantech
03:15:58	25	determined that its SEP rate should be 0.71?

```
03:16:06
          1
            Α.
                 That's right.
          2
                 And why is it that Pantech decided to discount from
03:16:06
             what it believed its true rate to be to .5 percent as a
03:16:24
          3
             standard rate?
03:16:28
                 So when we offer our proposal in terms of licensing, we
03:16:29
             wanted to be conservative to the extent possible because in
03:16:55
          6
             case there might be some occasion where the patent might
          7
03:17:01
             get invalidated or found non-infringed. So we wanted to be
          8
03:17:04
             prepared -- prepare for that which is the reason why we
03:17:10
             provided the discount.
03:17:13
         10
         11
                 Is it a negotiation tool?
03:17:16
                It is.
03:17:18
         12
             Α.
                 And have you compared your .5 standard rate against the
03:17:21
         13
             rates that are published by other SEP holders?
03:17:36
         14
                       So that we can find out if our rate is reasonable
         15
03:17:38
                 Yes.
             or not, we also looked at other companies' royalty rate
03:18:03
         16
             that have been published. And what we were able to find
03:18:08
         17
             out when we did that is that -- what we looked at is the
         18
03:18:23
             company's royalty rate who had similar number of SEPs as
         19
03:18:28
03:18:34
         20
             us, and what we found out was that our rate was much lower
             than theirs.
         21
03:18:38
         22
             Q. At the time that Pantech developed its .5 percent SEP
03:18:44
         23
             rate, how many SEP families did Pantech believe it owned?
03:18:49
03:18:56
         24
                We identified that we had 21 standard patent families.
         25
03:19:09
             Q. Is that still the case today?
```

```
03:19:11
         1
            A. No, that is not.
             Q. How many SEP families does Pantech believe it owns
03:19:14
          2
            today?
03:19:20
          3
            A. We have been able to identify that we have over 30 SEP
03:19:20
            patent families.
03:19:29
                 So what changed from the time you developed your rate
03:19:31
         7
             until today?
03:19:34
             A. The year that we determined our rate was in 2020, as I
         8
03:19:44
             told you earlier, but we acquired patents from InterDigital
03:19:50
             in 2021. And we kept on our analysis work so that we were
03:19:55
        10
             able -- so we could identify there were some more standards
03:20:09
        11
03:20:15
        12
             patents in the prosecution process.
03:20:19
        13
             Q. Has Pantech changed or -- in any way its .5 percent
             standard rate for SEPs since the number has increased from
03:20:25
        14
             22 to 30?
        15
03:20:30
             A. No, that's not the case. We have always maintained a
03:20:31
        16
             0.5 percent.
03:20:38
        17
             Q. Has Pantech had any success licensing its patents at
        18
03:20:42
             its standard rate?
        19
03:20:45
03:20:46
        20
            A. Yes.
         21
                      MR. CULBERTSON: Your Honor, we're going to need
03:20:50
         22
             to go on the confidential record now, please.
03:20:51
        23
                      THE COURT: All right. And so we will
03:20:54
03:20:57
         24
             seal the courtroom at this time. And anyone who is not
             subject to the protective order that's entered in this case
03:21:02
         25
```

```
or an attorney working on the case or expert will need to
          1
03:21:06
             excuse themselves at this time. We'll get you back into
03:21:11
          2
             the courtroom as quickly as we can.
03:21:13
          3
          4
                      (Courtroom sealed.)
03:21:15
                      (This portion of the transcript is Sealed and
          5
03:21:15
                      filed under separate cover as Sealed Portion
03:21:15
          6
          7
                      No. 1.)
03:45:36
          8
                      (Courtroom unsealed.)
03:45:36
          9
                      THE COURT: All right. You may proceed.
03:45:37
                 (By Mr. Airan) So as Pantech's stance today, its
03:45:39
         10
             primary business is acquiring and licensing patents,
03:45:43
         11
         12
             correct?
03:45:46
             A. Currently, yes.
03:45:46
         13
         14
             Q. Okay.
03:45:47
         15
                     MR. AIRAN: Can we have DDX-16-2 up, please?
03:45:48
             16-2.
         16
03:45:51
             Q. (By Mr. Airan) So up on the screen, we have a summary
03:45:51
         17
             of what I believe you testified about earlier.
         18
03:46:13
                      Did your company acquire 1,400 patents from
         19
03:46:16
         20
             Pantech, Inc., and GoldPeak in the spring of 2020 for about
03:46:20
         21
             $7
                    ? Does that seem accurate to you?
03:46:28
             A. That's right.
03:46:32
         22
         23
             Q. And you acquired about another 200 in the spring of
03:46:33
         24
             2021 from RnB Wireless for about $ ; is that
03:46:36
         25
             correct?
03:46:41
```

```
1
            Α.
               Yes, we did.
03:46:41
         2
                Okay. So you acquired about 1,600 patents for about
03:46:42
                    is that fair?
03:46:46
         3
            A. When it comes to the lump-sum payment, it is as
03:47:01
            indicated in the document. However, we agreed to share the
03:47:04
            licensing revenue from the -- with the patent holders, so I
03:47:09
         6
         7
            don't think that is quite right.
03:47:15
            O. So in -- in connection with your deal with GoldPeak,
         8
03:47:16
            for example, of the licensing revenue goes back
03:47:20
            to GoldPeak or Pantech, Inc.; is that correct?
03:47:23
        10
            A. Not to the Gold -- not to GoldPeak, but to Pantech,
03:47:32
        11
        12
            Inc., would go to Pantech, Inc.
03:47:38
            Q. So there was a cash outlay of $ _____, and then a
03:47:40
        13
                             of licensing income to Pantech,
        14
            promise to pay
03:47:46
        15
            Inc.?
03:47:50
        16
            A. Pantech, Inc., yes.
03:47:50
               Okay. Thank you.
03:47:51
        17
            Q.
        18
                     And in connection with the RnB Wireless deal,
03:47:52
            there's an acquisition cost of for that entire
        19
03:47:56
        20
03:48:01
            portfolio; is that correct?
        21
            Α.
                That's right.
03:48:03
        22
                And that was for 200 patents, right?
03:48:03
            Q.
        23
            Α.
               (In English) Over 200.
03:48:05
03:48:09
        24
            Q. Over 200, okay.
                     Now, Pantech has never attempted to value or have
        25
03:48:11
```

```
any valuation done for any of its individual patents,
          1
03:48:15
             correct?
03:48:22
          2
             A. When you say valuation, if you're talking about the
03:48:22
          3
             monetary value of patents, then "no" is my answer. But if
03:48:34
             you're talking about patent analysis, my answer is "yes."
03:48:39
             Q. Okay. I'm talking about the money value. So you've
03:48:41
          7
             never had any monetary valuation of the patents, correct?
03:48:44
                No. Correct. Correct.
          8
             Α.
03:48:47
                 And you acquired these approximately 1,600 patents for
03:48:50
             Q.
             the purpose of licensing them, right?
03:48:52
         10
                Yes, that's right.
03:48:55
         11
             Q. And did you ever attempt to determine which patent in
         12
03:48:59
             the portfolio of these 1,600 patents was the most valuable?
03:49:04
         13
         14
             A. No, that was not the case.
03:49:09
         15
                      MR. AIRAN: We may need to seal the courtroom,
03:49:24
            Your Honor.
         16
03:49:26
                      THE COURT: Okay. We'll seal the courtroom at
03:49:26
         17
         18
             this time.
03:49:28
                      (Courtroom sealed.)
         19
03:49:29
03:49:29
         20
                      (This portion of the transcript is Sealed and
         21
                      filed under separate cover as Sealed Portion
03:49:29
         22
                      No. 2.)
03:49:29
         23
                      (Courtroom unsealed.)
03:49:29
04:15:05
         24
                      MR. FUSSELL: The Plaintiffs call Mr. Byeong Jin
                   Pantech's next witness, Mr. Byeong Jin Kim, is the
04:15:13
         25
             Kim.
```

04.15.10	1	CEO of Dontock Inc. o third porty in this cose. Mr. Kim
04:15:19	1	CEO of Pantech, Inc., a third-party in this case. Mr. Kim
04:15:21	2	was not able to testify this week, as I mentioned to you
04:15:24	3	earlier, so Pantech's lawyer will read portions from his
04:15:29	4	prior sworn testimony.
04:15:33	5	THE COURT: All right. Whenever you're ready.
04:15:46	6	MR. FUSSELL: Thank you, Your Honor.
04:15:46	7	(Deposition testimony of BYEONG JIN KIM.)
04:15:46	8	(Direct Examination Questions read by Mr. Fussell;
04:15:46	9	Answers read by Ms. Krawice.)
04:15:50	10	Q. Would you please state your full name and introduce
04:15:52	11	yourself to the jury?
04:15:54	12	A. Yes. My name is Byeong Jung Kim. I'm from Korea. I
04:15:59	13	live in the city of Sungnam, S-u-n-g-n-a-m, in Seoul,
04:16:06	14	Korea. And currently I work as the CEO of the company,
04:16:11	15	Pantech, Inc.
04:16:11	16	Q. How long have you been with Pantech, Inc., Mr. Kim?
04:16:15	17	A. I've been working at Pantech, Inc., since 2015.
04:16:20	18	Q. And, briefly, could you tell the jury why you're here
04:16:22	19	today?
04:16:23	20	A. Yes. The company that I am the CEO of, which is the
04:16:29	21	Pantech, Inc., sold all the patents that it held as of
04:16:33	22	March of 2020 to Pantech Corp Corporation. And to my
04:16:38	23	knowledge, some of those patents that were sold are at
04:16:41	24	issue in this case.
04:16:42	25	And when the Pantech Corporation has generated

04:16:46	1	revenue based on these patents that we sold it, Pantech,
04:16:51	2	Inc., my company, is supposed to share the revenue. So we
04:16:55	3	have some financial interest in that regard, so that's why
04:16:58	4	I'm here today.
04:17:00	5	Q. Thank you.
04:17:00	6	Before becoming CEO of Pantech, Inc., did you have
04:17:04	7	any other positions?
04:17:05	8	A. Yes. I served as the CFO before I became the CEO of
04:17:12	9	Pantech, Inc.
04:17:13	10	Q. And when did you become the CFO?
04:17:14	11	A. That was when Pantech, Inc., was formed in 2015 that I
04:17:19	12	served as the CFO of the company.
04:17:22	13	Q. Why was Pantech, Inc., formed?
04:17:24	14	A. So at the time at in 2015, the company that I was
04:17:30	15	with inherited assets and personnel from Pantech Co
04:17:35	16	Limited, and that's how the Pantech, Inc., was formed.
04:17:38	17	Q. And what was its purpose?
04:17:41	18	A. This Pantech Co Limited used to be a very large cell
04:17:45	19	phone manufacturer in Korea, but at the time we took over
04:17:48	20	the business, they were in court receivership. So if we
04:17:54	21	were to acquire the assets and the resources of the Pantech
04:17:58	22	Co Limited at the time, we thought that we'd be able to
04:18:00	23	grow in the market of smartphones that were actually
04:18:04	24	growing at the time, and also receive the brand of Pantech
04:18:09	25	Co Limited, which was the reason why Pantech, Inc., was

```
formed.
04:18:12
          1
                Who was Pantech Co Limited?
04:18:13
          2
             A. Pantech Co Limited was one of the cell phone
04:18:15
          3
             manufacturers, like Samsung and LG in Korea, and they used
04:18:18
             to actually sell their products to Verizon and AT&T in the
          5
04:18:23
             United States. And at one point in time, actually their
04:18:26
          6
          7
             sales volume was much more than that of LG Electronics.
                                                                            So
04:18:32
             it was a pretty large company.
          8
04:18:36
                      But early 2010s, their financial situation got
          9
04:18:38
             worsened -- got worse, and they ended up in court
04:18:43
         10
             receivership.
04:18:46
         11
         12
                      So, ultimately, the company, Pantech, Inc., was
04:18:46
             formed and inherited and acquired the assets that -- and
04:18:49
         13
             the personnel from Pantech Co Limited.
04:18:53
         14
         15
             Q. And when you say court receivership, is that like
04:18:55
         16
             bankruptcy?
04:18:59
             A. Yes, I think. I can say it's a similar concept.
04:18:59
         17
             Q. Okay. After Pantech, Inc., acquired the assets of
         18
04:19:03
             Pantech Co Limited, how did that work out for Pantech,
         19
04:19:07
04:19:11
         20
             Inc.?
         21
             A. So after acquisition of assets and personnel from
04:19:11
         22
             Pantech Co Limited, although we were -- we had limited
04:19:15
         23
             resources, we actually worked very hard in terms of our R&D
04:19:17
         24
             activities. And at the end of the day, we were able to
04:19:21
             release a new product in the market in June of 2016. But
04:19:25
         25
```

```
it didn't sell very well.
04:19:29
          1
          2
                      So it was -- it was very difficult -- very
04:19:33
             different from our expectation. The phones didn't sell
04:19:35
          3
                    So we ran into more financial difficulties because
04:19:39
             we were not able to get the revenue generated by selling
          5
04:19:43
             those phones.
04:19:45
          6
          7
                And what did you do then?
04:19:46
             Ο.
             A. Actually, from the beginning of taking over the
          8
04:19:48
             business, we were already in financial difficulties at the
04:19:51
             time. So the most urgent and most important challenge for
04:19:56
         10
             us to get funds -- to get financing, but this company,
04:19:58
         11
         12
             Pantech Co Limited had already filed bankruptcy, so we
04:20:03
             couldn't go through the general route to get financing.
04:20:06
         13
                                                                            So
             one of the ways that we employed for financing was to
         14
04:20:09
         15
             leverage the patents that Pantech had. And Pantech at the
04:20:12
             time had thousands of patents.
04:20:16
         16
         17
                      However, we were a cell phone manufacturer selling
04:20:19
         18
             cell phones, so we didn't have any expertise in IP
04:20:22
             licensing -- intellectual property licensing. So rather
         19
04:20:25
         20
             than we directly engage in licensing, we got to collaborate
04:20:29
         21
             with a company called GoldPeak who had expertise in that
04:20:33
         22
             area.
04:20:36
         23
             Q. So let me make sure I understand that. So you were --
04:20:37
         24
             you were setting out to license your IP as a revenue
04:20:41
         25
             source?
04:20:45
```

```
So when you say "revenue," if you use a term to mean
          1
04:20:46
             the same thing as financing, yes.
04:20:49
             Q. And you said you engaged with a company called
04:20:53
          3
             GoldPeak; is that correct?
04:20:56
             A. That's correct.
04:20:58
                 And why exactly did Pantech, Inc., not handle the
04:20:59
          6
          7
             licensing efforts itself?
04:21:02
          8
            A. Because we were a cell phone manufacturer. We were
04:21:04
             selling the cell phones, and if you leverage our patents
04:21:07
             and -- and actually file claims against another company
04:21:11
         10
             through licensing, actually what that meant is that we
04:21:14
         11
             might be able to receive that on the receiver's end. So it
         12
04:21:18
04:21:22
         13
             was -- we thought it was -- it would be difficult for us to
             do that directly. That was the first reason.
         14
04:21:26
         15
                      And the second thing is that we thought it would
04:21:29
             be better to work with somebody who had expertise in
         16
04:21:31
             leveraging IPs or patents, so who had expertise in that
04:21:34
         17
         18
             regard.
04:21:38
             Q. So were these efforts successful?
         19
04:21:39
         20
             A. It was not successful to our satisfaction -- to our
04:21:42
         21
             expectation.
04:21:46
         22
                And why do you say that?
             Q.
04:21:47
         23
             A. Basically, the reason why we wanted to leverage patents
04:21:48
         24
             so that we can get financing through this is because we
04:21:51
            needed to cover our operation costs. Even though we
04:21:54
         25
```

```
released our phone in the market, it was not a significant
          1
04:22:01
             result that we were able to achieve.
04:22:03
          2
                      So even after that, the financial situation that
04:22:05
          3
             the company was experiencing was getting worse, and -- but
04:22:08
          4
             towards the end of 2017, we were able to get some financing
04:22:11
             to a certain degree, and I think it was only possible
04:22:15
          6
          7
             because we actually applied -- you know, it was really
04:22:18
             urgent, so we applied some pressure so that we can get
          8
04:22:22
             close successfully.
04:22:26
             Q. Was Pantech, Inc., able to license any of its
04:22:29
         10
             intellectual property with your efforts with GoldPeak?
04:22:33
         11
         12
             A. Yes, there was an agreement with
                                                             that took place
04:22:35
             at the end of 2017.
04:22:37
         13
                      MR. FUSSELL: At this point, Your Honor, I believe
         14
04:22:44
         15
             we need to seal the court.
04:22:46
                      THE COURT: All right. We'll seal the courtroom.
         16
04:22:48
                      (Courtroom sealed.)
04:22:50
         17
                      (This portion of the transcript is Sealed and
         18
04:22:50
         19
                      filed under separate cover as Sealed Portion
04:22:50
         20
                      No. 3.)
04:22:50
         21
                      (Courtroom unsealed.)
04:34:03
         22
                      THE COURT: Let me -- before we do that, is
04:34:03
         23
             everybody good to go another 30 minutes? Good to go?
04:34:05
         24
                      MR. BUCCIGROSS: Thank you, Your Honor.
04:34:09
             Plaintiffs call Professor Todor Cooklev.
04:34:10
         25
```

04:34:27	1	(Witness sworn.)
04:35:07	2	TODOR COOKLEV, Ph.D., PLAINTIFFS' WITNESS, SWORN
04:35:07	3	DIRECT EXAMINATION
04:35:08	4	BY MR. BUCCIGROSS:
04:35:08	5	Q. Good afternoon, Professor Cooklev. Will you please
04:35:13	6	introduce yourself to the jury?
04:35:13	7	A. Good afternoon, my name is Dr. Cooklev, and I prepared
04:35:19	8	the set of slides that you see here on the screen.
04:35:22	9	I'm professor of electrical and computer
04:35:25	10	engineering at Purdue University in Indiana. I teach
04:35:28	11	undergraduate and graduate courses in the area of
04:35:31	12	communication systems. I also do research related to
04:35:35	13	hardware and software aspects of wireless devices and
04:35:38	14	radios, and I publish.
04:35:39	15	Q. What is your educational background?
04:35:41	16	A. I have Ph.D. in electrical engineering from Tokyo
04:35:46	17	Institute of Technology.
04:35:47	18	Q. Are you involved in any professional activities outside
04:35:49	19	of your teaching and research?
04:35:50	20	A. Yes, I am. For many years, I have been involved with
04:35:56	21	the IEEE, which is the largest professional organization of
04:36:03	22	electrical and electronics engineers. I've served on the
04:36:06	23	Board of Governors of the IEEE Standards Association and
04:36:06	24	also on the editorial board of journals in the field of
04:36:11	25	communications standards.

```
Do you do any writing?
04:36:12
          1
             Q.
          2
                       I am authored on more than 100 publications, and
04:36:13
                 Yes.
             also I have written some textbooks.
04:36:18
                Have you received any professional recognition?
04:36:21
             0.
             A. Yes, I have. For example, several years ago, I was
04:36:24
          6
             inducted into the Purdue Innovator Hall of Fame.
04:36:30
             inventor on 32 issued U.S. patents.
          7
04:36:35
          8
                Have you received any research grants?
             Q.
04:36:39
             A. I received a number of research grants. One example,
04:36:42
             my research was funded by the Office of Naval Research, and
04:36:47
         10
         11
             several years ago, I was also a Navy fellow.
04:36:51
         12
                      MR. BUCCIGROSS: Your Honor, at this time, we
04:36:56
04:36:57
         13
             proffer Professor Cooklev as an expert in the field of
             cellular communications.
04:37:01
         14
                      MR. FILBIN: No objection, Your Honor.
         15
04:37:02
                      THE COURT: Very well.
04:37:03
         16
                 (By Mr. Buccigross) What are you here to testify about
04:37:04
         17
             today, Professor Cooklev?
         18
04:37:09
             A. I'm here to help the jury understand the technical
         19
04:37:11
04:37:17
         20
             value of Pantech's standard essential patents that they
         21
             bring into 4G and 5G technology.
04:37:23
         22
             Q. Now, let me ask you, we've seen in a few of the
04:37:25
         23
             documents today something called LTE, or long-term
04:37:29
         24
             evolution. Does that relate to 4G or 5G technology?
04:37:32
04:37:35
         25
             A. Yes, LTE is -- is synonymous with 4G.
```

04:37:40	1	Q. Could you please explain to the jury from a basic level
04:37:43	2	what a cellular network is?
04:37:45	3	A. Here on the slide, we see a relatively large geographic
04:37:52	4	area. That's divided into a number of smaller areas called
04:37:59	5	cells. And, generally speaking, in each cell, there is a
04:38:04	6	base station, and phones communicate with these base
04:38:08	7	stations. The base stations coordinate everything.
04:38:11	8	Q. And is a base station also known as a cell tower?
04:38:16	9	A. That's correct.
04:38:17	10	Q. Will you please explain what cellular standards are?
04:38:20	11	A. So cellular standards are basically sets of published
04:38:26	12	technical technical specifications that define how a
04:38:32	13	network operates.
04:38:34	14	So the goal is to ensure interoperability. In
04:38:38	15	this way, different types of phones can communicate on a
04:38:41	16	cellular network.
04:38:43	17	Q. We've been calling three of Pantech's patents that are
04:38:46	18	at issue in this case standards essential. Will you please
04:38:50	19	explain what that means?
04:38:51	20	A. This means that Pantech's patents have been
04:38:58	21	incorporated into the standards. So a phone cannot comply
04:39:04	22	with the standards unless it uses Pantech's patents.
04:39:09	23	Q. What if a phone doesn't comply with a 4G or 5G
04:39:13	24	standards?
04:39:14	25	A. It cannot be sold in the United States. Service

04:39:18	1	providers do not allow phones that do not comply with the
04:39:22	2	standards on their networks.
04:39:24	3	Q. Could you please give us a little bit of background on
04:39:27	4	how cellular standards are made?
04:39:29	5	A. There is an organization called 3GPP. It's made up of
04:39:38	6	industry partners that work together to identify the best
04:39:46	7	technical improvements and solutions and develop the
04:39:50	8	standards.
04:39:51	9	Q. Have you participated yourself in 3GPP standards
04:39:56	10	setting activities?
04:39:57	11	A. Yes, I have. I participated during the time
04:40:02	12	improvements to 4G were considered by 3GPP.
04:40:06	13	Q. We've heard that there are different standards with
04:40:09	14	names like 4G and 5G. Would you please provide an overview
04:40:14	15	of how cellular technology has evolved?
04:40:19	16	A. Yes. There have been so far five generations of
04:40:25	17	cellular technology. And shown on this slide, G stands for
04:40:30	18	generation.
04:40:32	19	Well, up to 3G, you couldn't connect to the
04:40:37	20	Internet using a cell phone. With 3G, you could do that,
04:40:43	21	but at the very low data rate.
04:40:45	22	Now, things really started speeding up when we got
04:40:51	23	to 4G.
04:40:55	24	At the bottom of the slide, I'm showing the data
04:40:59	25	rates here. And we see that 4G, generally speaking,

achieves a data rate that's a hundred times larger than the 1 04:41:04 data -- data rate of 3G. 04:41:09 2 Well, now we are in the 5G era, and 5G, again, 04:41:12 3 generally speaking, achieves a data rate that is 10 times 4 04:41:18 greater than the data rate of 4G, which means it's a 04:41:21 thousand times greater than 3G. So now we have really 04:41:24 6 7 high-speed Internet, and in addition, we have low power 04:41:28 8 consumption. 04:41:31 Q. Can you summarize what the main benefits of 4G and 5G 04:41:32 04:41:36 10 are compared to 3G? A. So the first main benefit is data rate. That's the 04:41:37 11 speed of a connection. So this relates to how fast you can 12 04:41:45 04:41:49 13 download a movie or how fast you can just access different websites. 14 04:41:54 15 The second benefit -- second main benefit is 04:41:56 latency, which is synonymous with the delay. So that's 16 04:42:01 like the delay to connect to a website before even you 04:42:05 17 download anything there. And while data rate has been 18 04:42:08 going up, the latency has been going down. 19 04:42:13 20 And the third main benefit is due -- is the cost 04:42:18 21 to operate the network, and that has been going down, as 04:42:22 22 well. And so this is why we, as consumers, have been 04:42:25 23 getting better services and normal applications. 04:42:29 24 Q. Do the inventions reflected in the standards essential 04:42:36 04:42:39 25 patents in this case contribute to the benefits that you

```
just told us about?
          1
04:42:41
             A. Yes, they do, absolutely.
04:42:43
                      So all of the three patents here contribute to the
04:42:47
          3
             increased data rate.
04:42:53
                      Well, there are two main ways to increase the data
          5
04:42:56
             rate. The first one is by providing more bandwidth.
04:42:59
          6
          7
                      Well, the second one, and equally important or
04:43:05
             very important, is how is this expensive bandwidth used?
          8
04:43:10
             And these patents help tremendously with the efficient use
04:43:16
             of bandwidth. They also contribute to the reduced latency.
04:43:20
         10
         11
                      And the '954 patent contributes to the cost
04:43:27
         12
             effective operation of a cellular network.
04:43:29
04:43:33
         13
             Q. Which OnePlus phones use Pantech's standards essential
             patents in this case?
         14
04:43:37
         15
                 I have slides that summarizes which phones use which
04:43:38
         16
             patents.
04:43:45
04:43:49
         17
             Q. I'd like to talk about each patent now. Could you
             please introduce the '839 patent?
         18
04:43:52
         19
             A. Here is the title page of the '839 patent, which is
04:43:57
         20
             Plaintiff Exhibit 005.
04:44:03
         21
                      So this patent helps reduce the interference at
04:44:05
         22
             the edge of a cell where service isn't that good.
04:44:10
         23
             Q.
                 Which standard is the '839 patent essential to?
04:44:15
         24
             Α.
                 And this -- this patent is essential to 4G.
04:44:18
04:44:23
         25
             Ο.
                Say I'm using my phone and I want to post a picture on
```

```
Facebook, is the entire picture just sent all at once the
          1
04:44:26
             way we might put a picture in the U.S. mail?
          2
04:44:29
                      It is broken down into relatively small data
04:44:32
          3
            A. No.
             blocks. I'm showing here two pieces of data, Data 1 and
04:44:40
             Data 2.
04:44:46
             Q. Does the phone need to know if the base station
04:44:46
          6
          7
             actually gets those data blocks?
04:44:49
          8
                Yes.
                       This is very important.
            Α.
04:44:51
                How does the phone know that?
             Q.
04:44:53
             A. Well, when the phone sends the first data block, if the
04:44:54
         10
             base station receives it successfully, the base station
04:45:03
         11
         12
             will respond with something that's called an ACK, or a
04:45:08
04:45:11
         13
             positive acknowledgement. And then the phone can proceed
             with the second data block that's Data Block 2.
04:45:17
         14
         15
                      But now suppose that the base station does not get
04:45:23
             Data Block 2 successfully, then it will respond with what
         16
04:45:26
             is called a NACK, or a negative acknowledgement. So the
04:45:30
         17
             phone knows that it has to retransmit Data Block 2.
         18
04:45:34
                 And this is in the 4G standard?
         19
04:45:37
         20
             Α.
                And this is how the 4G standard operates.
04:45:39
         21
             Q. What improvements does the '839 patent contribute to 4G
04:45:44
         22
             technology?
04:45:48
         23
                 Well, a base station has to send these ACKs and NACKs
04:45:52
         24
             to thousands of different phones. And so to accomplish
04:45:58
             this, it uses what is called a PHICH, which is like a
04:46:01
         25
```

```
supply line with shipping containers.
          1
04:46:08
          2
                      And there is one precise mathematical formula in
04:46:11
             the patent which helps the phones find these shipping
04:46:20
          3
             containers and find the ACKs and the NACKs that are aimed
04:46:25
             for the phone.
04:46:30
                 How often is this invention used in 4G?
04:46:31
          7
                 Well, every time the phone sends data.
04:46:33
             Α.
          8
                Will you please introduce the '247 patent now?
             Q.
04:46:38
                Here is the title page of the '247 patent.
             Α.
04:46:42
04:46:47
         10
                      From the title page, we -- we can see that the
         11
             earliest applications from which this patent issued were
04:46:54
         12
             filed in 2003 and 2004. And the '247 patent is essential
04:46:57
             to 5G.
04:47:07
         13
                Is this Plaintiffs' Exhibit 1, the '247?
         14
             Ο.
04:47:07
         15
                Yes, that's correct. It is Plaintiff Exhibit 1.
04:47:11
         16
             Q. What improvements does the '247 patent provide to --
04:47:14
             provide?
04:47:20
         17
             A. Well, remember that 4G was using these ACKs and NACKs.
         18
04:47:21
         19
             Well, in 5G, the phone decides to retransmit based on
04:47:30
             scheduling information. This scheduling information
         20
04:47:38
         21
             contains what is called an NDI, or a new data indicator.
04:47:42
         22
             So this is how the phone decides to help perform the
04:47:53
         23
             transmission.
04:48:04
         24
                And why is this a better solution?
04:48:04
04:48:07
         25
             Α.
                Well, first, a phone isn't allowed to send anything to
```

a base station without receiving basically an authorization 1 04:48:13 from the base station as scheduling information. 04:48:18 2 And so the '247 patent gets rid of the ACK, NACK, 04:48:22 3 and the PHICH, which is like an entirely different 04:48:28 4 signaling, and instead, uses the scheduling information, 5 04:48:31 which is required anyway. So this -- this is simpler and 04:48:37 6 reduces overhead. 7 04:48:45 And, second, the base station performs scheduling 8 04:48:46 9 over the good channels. And this -- this increases the 04:48:48 likelihood of successful transmission. 04:48:54 10 11 Q. How often is the patented invention of the '247 patent 04:48:56 12 used in 5G? 04:48:59 04:49:00 13 It's used every time the phone sends data. Will you please introduce the '954 patent now? 14 Ο. 04:49:05 15 The '954 patent is the title page that's Plaintiff 04:49:09 Exhibit 004. And this patent helps phones and base 16 04:49:15 stations synchronize when an improvement to 4G is used 04:49:29 17 called carrier aggregation. 18 04:49:35 So this patent is essential to the improved 19 04:49:37 20 version of 4G, and it's also essential to 5G. 04:49:41 Q. So I'd like to talk a little bit about the background 21 04:49:44 22 technology to help the jury understand. 04:49:47 23 Can you please explain what carrier aggregation 04:49:49 24 is? 04:49:55 A. So a carrier here is a frequency band that's used for 04:49:55 25

04:50:02	1	cellular communication. So carrier aggregation groups
04:50:06	2	several of these carriers or frequency bands just like
04:50:13	3	multiple narrow roads are grouped into one multi-lane
04:50:24	4	highway. This increases the bandwidth and increases speed.
04:50:26	5	Q. Can you also explain a concept called timing advance?
04:50:31	6	A. Yes. So a base station requires that all signals from
04:50:40	7	all phones arrive at the same time at the base station.
04:50:45	8	Well but some phones are closer to the base station, and
04:50:48	9	some phones are further away.
04:50:51	10	So, for example, suppose that we all needed to get
04:50:55	11	to the courthouse at the same time. Well, those that live
04:51:02	12	close to the courthouse can leave a little bit later, but
04:51:08	13	those that live further away from the courthouse, they
04:51:13	14	should leave earlier. Well, phones do something similar
04:51:17	15	when they transmit.
04:51:19	16	Q. Now that we have that background, can you summarize the
04:51:22	17	invention of the '954 patent?
04:51:25	18	A. Well, suppose that I will use an analogy. Suppose
04:51:30	19	that lots of people need to get to the courthouse at the
04:51:33	20	same time. Instead of each one driving separately to the
04:51:41	21	courthouse, those that live close together carpool.
04:51:51	22	Well, in the '954 patent, there is something
04:51:53	23	that's called a "delegate," which is like every carpool
04:52:00	24	having a driver that picks people up. And this
04:52:06	25	accomplishes synchronization, and it does it in an

```
04:52:11
         1
             efficient way.
                 So how often is this phone used when carrier
04:52:12
          2
             aggregation is used?
04:52:16
          3
             A. Well, when carrier aggregation is used, this is used
04:52:17
             all the time.
04:52:21
                 Switching gears, can you explain the concept of patent
04:52:23
         7
             forward citations, for the jury?
04:52:27
             A. Yes. So forward citations is essentially the number of
         8
04:52:29
             times a patent has been cited by later issued patents.
04:52:37
             Q. Can the number of forward citations that a patent
04:52:44
         10
             receives indicate the technical quality of that patent?
04:52:47
         11
             A. Well, it's much more complicated than that. It's not
         12
04:52:50
04:52:59
         13
             just -- it's not just counting. And there are people who
             really do that. But, generally speaking, the number of
         14
04:53:03
         15
             citations is -- is related to the technical value.
04:53:08
             Q. And when you say there are people who really do that,
         16
04:53:15
             what do you mean by people who really do that?
04:53:18
         17
         18
             A. Well, I mean that there are people who specialize in
04:53:20
         19
             this type of analysis.
04:53:25
         20
             Q. Have Pantech's standards essential patents in this case
04:53:27
             received forward citations?
         21
04:53:31
         22
             A. Yes, they have. They've received numerous citations,
04:53:33
         23
             including from leading companies in the cellular business,
04:53:37
         24
             such as Ericsson, Nokia, and Qualcomm.
04:53:42
```

Q. Does that indicate to you anything about the

04:53:44

25

```
correctness of the technical analysis that you did when you
          1
04:53:48
             went through and analyzed Pantech's patents and the
          2
04:53:51
             standards in detail?
04:53:54
          3
             A. Well, yes. I rely primarily on my detailed technical
04:53:56
          4
             analysis, but the forward citation analysis supports my
          5
04:54:01
             analysis about the technical value of Pantech's standard
04:54:07
          6
          7
             essential patents.
04:54:16
          8
             Q. Thank you, Professor Cooklev.
04:54:16
                      MR. BUCCIGROSS: Your Honor, we'll pass the
04:54:21
04:54:23
         10
             witness.
         11
                      MR. FILBIN: Thank you, Your Honor.
04:54:38
         12
                                     CROSS-EXAMINATION
04:54:40
             BY MR. FILBIN:
04:54:41
         13
                Good afternoon, Dr. Cooklev. How are you?
04:54:41
         14
             Ο.
         15
                Good afternoon.
04:54:47
             Α.
                You're an electrical engineer, correct?
         16
04:54:48
             Α.
04:54:50
         17
                Yes.
                 And with respect to assigning money value to the SEPs,
         18
             Ο.
04:54:51
             you would defer to the economic experts; is that fair?
         19
04:54:54
         20
             A. Yes, I think that's fair.
04:54:57
         21
                      MR. FILBIN: Could we show PDX-4.5, please?
04:55:04
         22
                 (By Mr. Filbin) This is your slide presentation that
             Q.
04:55:08
         23
             you prepared, correct, sir?
04:55:10
             A. That's correct.
         24
04:55:12
             Q. And 3G, 4G, and 5G, they each have their own standards,
04:55:13
         25
```

```
1
            correct?
04:55:19
            A. Yes.
04:55:19
                And they all operate differently; is that right?
04:55:20
          3
             Q.
             Α.
                Yes.
04:55:25
             Q. Now, in the 4G standard, there are thousands of patents
04:55:25
             relating to that standard; is that correct?
04:55:32
          7
             A. Well, I -- it depends what do you mean by related. I
04:55:35
             don't think that's -- that's accurate, and I don't know how
          8
04:55:46
            many patents.
04:55:49
             Q. You don't know how many -- that there are no patents
04:55:50
         10
             related to 4G standards; is that right?
         11
04:55:53
            A. Well, I didn't say that there are no patents.
         12
04:55:56
04:56:03
         13
             Q. So there are some? There are -- there are patents that
            are related to the 4G standard?
         14
04:56:06
         15
            A. No, I -- I do have an understanding that there are
04:56:09
             patents. And, I mean, you use the word "relate" that I
         16
04:56:16
04:56:21
         17
             think is -- I think is not that precisely defined. It's a
         18
             little unclear. But, yeah, I could agree that there are a
04:56:30
         19
             number of patents.
04:56:32
         20
             Q. Okay. Thank you.
04:56:34
         21
                      So there's -- you would agree there are thousands
04:56:34
         22
             of patents related to the 4G standard, correct?
04:56:37
         23
             A. I don't know that there are necessarily thousands and
04:56:40
         24
            thousands.
04:56:45
04:56:46
         25
            Q. Uh-huh. There are thousands of patents declared to be
```

```
essential to the 4G standard, correct?
          1
04:56:50
                 I don't know how many have been declared.
04:56:55
                Would you agree that there are many?
04:57:00
          3
             Q.
                 I would agree that there are many.
04:57:03
             Α.
             Q.
                And that applies to the 5G standard, correct? There
04:57:05
             are many hundreds, thousands of patents that are related to
04:57:08
          7
             the 5G standard, correct?
04:57:15
             A. Well, again, I don't know how many, but, yes, there
          8
04:57:16
             are -- there are many patents.
04:57:25
                And, I mean, there's -- there's more than two, right?
04:57:28
         10
             Q.
                 I think I would agree with that.
04:57:35
         11
             Q. Okay. And then there's -- and with respect to 5G,
         12
04:57:37
04:57:40
         13
             there's more than one patent related to 5G, correct?
             A. I think that that's true.
         14
04:57:46
             Q. Okay.
         15
04:57:51
                      MR. FILBIN: Let's go to -- let's go to PDX-4.8,
         16
04:58:01
04:58:10
         17
             please.
             Q. (By Mr. Filbin) So you would say that the '247 is
         18
04:58:10
             directed to 5G, correct?
         19
04:58:13
         20
             A. No, I think I said that the '247 is essential to 5G.
04:58:16
         21
             Q. Okay. And the '839 patent, in your opinion, is
04:58:21
         22
             essential to 4G?
04:58:23
         23
             A. Yes.
04:58:24
         24
             Q. And the '954 is essential, in your opinion, to 4G, as
04:58:25
             well, correct?
04:58:30
         25
```

```
A. It's related I said to an improvement of 4G.
04:58:31
          1
             that's -- the technical name is LTE-Advanced, and also
04:58:37
             essential to 5G.
04:58:44
          3
             Q. You would agree that the asserted patents here, the
04:58:46
             '247, the '839, and the '954 patents, they're not written
          5
04:58:53
             for a general audience of folks, right?
04:58:58
          6
                 Excuse me, general audience of what?
          7
04:59:00
             Α.
                They're not easily understandable; is that correct?
          8
             Q.
04:59:06
                I think that that's -- I would agree with that, that
             Α.
04:59:13
             many patents are not that easily understandable.
04:59:19
         10
         11
             Q. And particularly in this technology, you would need
04:59:23
             some technical training in order to read and understand
         12
04:59:27
             these documents, correct, the '247, the '839, and the '954?
04:59:30
         13
             A. I think -- I think, yes.
         14
04:59:34
             Q. And often it's referred to as somebody who -- the skill
         15
04:59:38
             level would be somebody of having ordinary skill in the
         16
04:59:43
             art; are you familiar with that term?
04:59:45
         17
                 I am familiar with that term, yes.
         18
             Α.
04:59:47
         19
             Q. Okay. And so you understand that patents are normally
04:59:50
         20
             read from that perspective, of somebody who has ordinary
04:59:53
         21
             skill in the art or industry in which the subject matter
04:59:56
         22
             rests, correct?
05:00:02
         23
             A. Yes.
05:00:06
05:00:07
         24
             Q. Okay. So let's just take the case of the '247 patent.
         25
05:00:11
                      Would you agree that a person of ordinary skill in
```

```
the art would have this kind of technical background, at
          1
05:00:15
             least a bachelor's degree in electrical engineering,
05:00:18
          2
             telecommunications engineering, or related field, with at
05:00:22
          3
             least two years of experience in the field of networking
05:00:25
             and wireless devices?
05:00:28
                 That sounds to me about right.
05:00:30
          6
             Α.
          7
             Q. Okay.
05:00:41
          8
                      MR. FILBIN: Could we go to Slide 4 -- PDX-4.13,
05:00:43
             please?
          9
05:00:50
             Q. (By Mr. Filbin) And so I believe you just stated, it's
05:00:50
         10
             your view that the '247 patent is standard essential to 5G,
05:00:57
         11
         12
             correct?
05:01:06
05:01:06
         13
             A. Yes.
             Q. And as you're explaining your slide here, 4.13, one
         14
05:01:06
         15
             aspect of the '247 patent is that it doesn't use a negative
05:01:13
             acknowledgement, or a NACK signal; is that correct?
05:01:16
         16
             A. Well, the -- the determination whether to retransmit is
05:01:18
         17
             done based on scheduling information.
         18
05:01:25
                And not a NACK, correct?
         19
             Q.
05:01:27
05:01:29
         20
             Α.
                And not a NACK.
         21
             Q. Okay. Now, a NACK signal is used in the 3G standard,
05:01:30
         22
             correct?
05:01:36
         23
             A. If we -- I mean, we will have to really look at some
05:01:36
             documents. I think I -- it's -- I haven't reviewed the
05:01:47
         24
05:01:57
         25
             documents that maybe you are talking about.
```

```
Q. Well, let's look at PDX-4.11.
05:02:01
          1
          2
                      You agree that the '839 patent includes using an
05:02:10
             ACK and a NACK, correct?
05:02:17
          3
                 Of the '839 patent is essential to 4G.
             Α.
05:02:18
                So you would agree?
             Q.
05:02:24
          6
             Α.
                Yes.
05:02:28
          7
                And that is one way the 5G standard is different from
05:02:28
             Q.
             the 4G standard, correct?
          8
05:02:34
             A. Yes.
05:02:36
             Q. Okay. So you have not formed an opinion that the '247
05:02:39
         10
             patent is essential to the 3G standard, correct?
05:02:47
         11
             A. I don't think I have offered an opinion about that.
         12
05:02:59
05:03:05
         13
             Q. Okay. And in order for you to do that, you would need
             to under -- undertake other study that you haven't done; is
05:03:10
         14
         15
             that correct?
05:03:15
             A. Well, yes, I would need to do similar analysis that I
         16
05:03:15
             have done.
05:03:23
         17
                And you haven't done that analysis, correct?
         18
05:03:24
             A. At the moment, I do not recall having done that
         19
05:03:36
05:03:39
         20
             analysis.
         21
             Q. Okay.
05:03:47
                      MR. FILBIN: Let's look at Slide 3.
         22
05:03:48
         23
             Q. (By Mr. Filbin) Let's look at the '247 patent.
05:03:51
05:03:53
         24
                      On the left-hand side of the cover page, there's a
             section titled: Related U.S. Application Data.
05:04:01
         25
```

```
1
                      Do you see that, sir?
05:04:07
             A. Yes, I do.
05:04:08
          2
                Okay. And that section describes other related patents
05:04:12
          3
             Q.
             and patent applications that are part of the same family as
05:04:16
             the '247 patent; is that your understanding?
05:04:21
                Yes, that's generally my understanding of that section.
05:04:23
          7
             Q. Okay. So in the case of the '247, that information
05:04:28
             starts on the first page, and it carries over to the second
          8
05:04:32
             page.
05:04:34
05:04:35
         10
                      MR. FILBIN: So if we could go to the next slide,
05:04:40
         11
             please.
         12
             Q. (By Mr. Filbin) We've put it together here on the
05:04:40
05:04:42
         13
             right-hand side. Do you see that it's from Page 1 and
             Page 2, and it's collected?
05:04:44
         14
             A. Yes, I do.
05:04:46
         15
         16
             Q. Do you see that, sir?
05:04:50
                      And so these are all the different family members
05:04:51
         17
             of the '247 patent, correct?
         18
05:04:54
             A. I think we can call them as different -- we can call
         19
05:04:58
05:05:03
         20
             them different family members.
         21
             Q. Okay. And so how many do we have, one, two, three,
05:05:05
         22
             four, five, six, seven, eight, eight different family
05:05:08
         23
             members? Is that right?
05:05:14
05:05:15
         24
             A. I haven't counted, but I will take your word.
             Q. And these earlier members of the '247 patent family,
05:05:21
         25
```

```
they were declared essential to 3G's standard, correct?
          1
05:05:26
          2
                      MR. BUCCIGROSS: Objection, Your Honor. If we
05:05:30
             could have a sidebar.
05:05:32
          3
                      THE COURT: Sure.
          4
05:05:33
                      (Bench conference.)
          5
05:05:36
                      MR. BUCCIGROSS: I'm going to object, Your Honor,
05:05:49
          6
          7
             to the relevance of this. And, also, it appears that it's
05:05:50
             going to violate a MIL about infringement and validity.
          8
05:05:53
                      And I think where we're going with this is
05:05:55
             basically Mr. Filbin is trying to make the point that some
05:05:57
         10
         11
             family member was declared essential to 3G. And that, to
05:06:01
             me, seems like it's going to waste a lot of time and
05:06:04
         12
05:06:08
         13
             mislead and confuse the jury on that inference.
                      MR. FILBIN: It's not a waste of time. It's true
05:06:11
         14
         15
             that they are related to 3G technology, and it has to do
05:06:13
             with his forward citation analysis that he just said was
05:06:16
         16
             indicative of quality.
05:06:19
         17
                      THE COURT: Okay. I gave you all fairly broad
         18
05:06:21
             leeway into getting into the background of the patents.
         19
                                                                            So
05:06:27
05:06:30
         20
             I'm going to give him the same amount of leeway.
         21
                      MR. BUCCIGROSS: Okay.
05:06:33
         22
                      MR. FILBIN: Thank you, Your Honor.
05:06:34
         23
                      (Bench conference concluded.)
05:06:35
         24
                 (By Mr. Filbin) Dr. Cooklev, the earlier members of
05:06:49
             the '247 patent family were declared essential to the 3G
05:06:54
         25
```

```
standard, correct, not the 5G standard?
          1
05:06:57
             A. But I think you -- we were just discussing that I do
05:07:07
            not recall making that analysis at all.
05:07:16
                 So you are not aware that the earlier family members in
05:07:23
             the '247 patent family were declared to be essential to 3G,
05:07:27
             not 5G; is that correct?
05:07:32
          7
                 I mean, I think the -- I do not recall undertaking this
05:07:39
             Α.
          8
             analysis and providing that opinion.
05:07:45
                 Is TS 25.309 one of the 3G standards, sir?
             Q.
05:07:50
                 Excuse me, which document?
05:07:56
         10
         11
                 Standard TS 25.309, is that one of the 3G standards?
05:08:00
             A. I mean, based on -- it seems right based on some -- my
05:08:10
         12
05:08:25
         13
             recollection of the numbering system and the documents.
             Obviously, it's a very large number of documents. So
05:08:30
         14
         15
             occasionally, I could be wrong, but I think that's --
05:08:33
             that's right.
         16
05:08:38
             Q. Thank you, sir.
05:08:39
         17
         18
                      And are you aware that Pantech stated in a sworn
05:08:40
         19
             interrogatory response that both U.S. Patent Application
05:08:44
05:08:51
         20
             No. 11/434,330, which is one, two -- the fourth row from
             the bottom, and Patent No. 7,046,648, which is the last row
         21
05:08:57
         22
             at the bottom -- at the bottom were both declared essential
05:09:10
         23
             to TS 25.309? Were you aware of that?
05:09:13
05:09:21
         24
            A. I do not recall.
             Q. So sitting here today, you have no memory of ever being
05:09:32
         25
```

```
apprised of that information; is that correct?
         1
05:09:36
             A. Yeah, I -- I mean, it seems it's something that's not
05:09:39
             going to change my opinion, but I do not recall at the
05:09:47
          3
            moment about this.
05:09:55
             Q. Okay. Thank you.
05:09:59
          6
                      So you understand that Pantech is not seeking
05:09:59
         7
             damages from OnePlus in this lawsuit for any of these other
05:10:03
             family members of the '247 patent, correct?
         8
05:10:06
             A. You're asking whether my understanding is that Pantech
05:10:12
             is not seeking damages.
05:10:18
        10
             Q. And that's -- that's true. The other two SEPs, the
05:10:22
         11
             '839 and the '954, it's your understanding that Pantech is
05:10:26
        12
05:10:30
        13
             not seeking damages in this lawsuit for those family
             members, the family members -- the other family members of
05:10:35
        14
         15
             the '839 patent and the '954 patent, correct?
05:10:38
             A. Excuse me. Maybe the question got a little bit too
05:10:44
         16
             long for me, and I am not exactly sure what...
05:10:47
        17
             Q. Sure. I'll do it in pieces.
        18
05:10:52
                      So Pantech is not seeking damages from OnePlus in
        19
05:10:53
05:10:57
         20
             this lawsuit for any of the other family members of the
             '839 patent; isn't that correct?
         21
05:11:02
         22
                      MR. BUCCIGROSS: Object, Your Honor. This is
05:11:06
             beyond the scope of a role of a technical witness --
         23
05:11:07
05:11:12
         24
                      THE COURT: This is beyond the scope of what?
         25
                      MR. BUCCIGROSS: Beyond the role -- a scope of a
05:11:14
```

```
technical witness and calls for speculation.
05:11:15
         1
                      THE COURT: Overruled.
          2
05:11:19
            A. Whether Pantech is seeking -- seeking damages for other
05:11:31
          3
             family members belonging to the '839 family is -- is -- in
05:11:38
             short, I don't know at the moment.
05:12:00
          6
                 (By Mr. Filbin) And do you understand whether or not
05:12:02
             Pantech is seeking damages from OnePlus in this lawsuit for
         7
05:12:07
             any of the other family members in the '954 patent?
05:12:10
         8
            A. I don't know. As a technical expert, I analyze the
05:12:14
             '839, the '954, as well as the '247 patents.
05:12:21
         10
             Q. And so as part of your work in this lawsuit, it was not
05:12:24
        11
             your assignment to assess whether or not OnePlus is using
05:12:28
        12
             the technology in the other family members of the '247
05:12:32
        13
            patent, correct?
05:12:36
        14
        15
                 I do not recall investigating this.
05:12:50
             Q. And the same question for the '839. As part of your
05:12:56
         16
             assignment in this lawsuit, were you tasked with
05:13:01
        17
        18
             determining whether or not OnePlus uses the technology of
05:13:04
             the other families in the '839 patent family?
        19
05:13:07
         20
05:13:17
             A. I do not recall investigating this, to answer your
             question.
         21
05:13:31
         22
             Q. Okay. And the same question for the '954 patent
05:13:33
         23
             family. As part of your assignment in this lawsuit, were
05:13:37
05:13:39
         24
             you tasked with determining whether or not OnePlus uses the
             technology of the other family members in the '954 patent
05:13:43
         25
```

```
family?
05:13:47
          1
             A. Well, here, you -- you used the word "use" multiple
05:13:47
             times. So what do you mean by "use"?
05:14:00
          3
             Q. That they were practicing the technology claimed in
05:14:09
             those respective family members, sir.
05:14:11
                 I do not recall this -- this being my assignment.
05:14:13
          6
             Q. So you are unable today to offer any opinions as to
          7
05:14:26
             whether or not OnePlus uses the technology of any of the
          8
05:14:29
             other family members in the three SEP patent families that
05:14:33
             we're talking about, the '247, the '839, and the '954; is
05:14:39
         10
         11
             that correct?
05:14:43
                 I think I already answered to the best of my ability.
05:14:43
         12
             Q. Okay. Fair enough.
05:14:54
         13
                      So you discussed talk -- forward patent citations?
05:14:57
         14
         15
            A. Yes.
05:15:04
             Q. And you conducted a patent citation analysis. Is that
05:15:04
         16
             your testimony?
05:15:16
         17
             A. No, not quite. My testimony is that the -- as I said,
         18
05:15:20
             the -- it's fairly complicated, the patent citation
         19
05:15:32
05:15:37
         20
             analysis. And I said that there are people that specialize
             in this analysis. But, generally speaking, the number of
         21
05:15:45
         22
             citations is -- is an indication of technical value.
05:15:50
         23
                      MR. FILBIN: Could we display PX-1 at Page 2,
05:15:57
05:16:06
         24
            please?
         25
             Q. (By Mr. Filbin) So it may be helpful to just amplify
05:16:06
```

```
what this is exactly that we're referring to with this
05:16:12
          1
             forward patent citations.
05:16:15
          2
                      You see the -- on the left-hand column at PX-1.002
05:16:17
          3
             the second page where it says references cited?
05:16:27
          4
             A. Yes.
05:16:29
             Q. Okay. So that's what we're talking about, right, it's
05:16:31
          6
          7
             when the later filed patent applications cites earlier
05:16:36
          8
             filed applications; is that correct?
05:16:41
             A. Yes.
05:16:42
             Q. And then if we could just -- you can see that in the
05:16:43
         10
             '247, for example, there are -- I mean, it starts in the
         11
05:16:48
             left-hand column on Page 2, and it just goes -- carries
         12
05:16:52
05:16:55
         13
             over. If you can toggle through, you can see it's on
             Page 3, Page 4, and Page 5. Correct?
05:16:58
         14
         15
             A. That's correct. Of those pages, it cites other
05:17:02
             publications there, not just patents.
         16
05:17:06
             Q. Right. So we're talking about U.S. patent documents
05:17:09
         17
             are cited, foreign patent documents are cited, and then
         18
05:17:12
         19
             this category other, right?
05:17:15
             A. That's correct.
05:17:17
         20
         21
             Q. Okay. And so you looked -- you stated that the '247
05:17:17
         22
             patent was cited multiple times by Nokia, Ericsson, and
05:17:29
         23
             Qualcomm; is that right?
05:17:35
05:17:39
         24
             A. The '247, I said that for all of the -- so all three of
             the -- of Pantech's standard essential patents have been
05:17:46
         25
```

```
cited.
05:17:52
         1
             Q. Okay. So your testimony is that each of the asserted
05:17:52
             patents is referenced multiple times by patents -- or owned
05:17:55
          3
             by Nokia, Ericsson, and Qualcomm; is that correct?
05:17:59
             A. Well, I think that's not entirely correct. Not
          5
05:18:04
             necessarily that each one is being cited by each one of
05:18:08
          6
         7
             these companies. But, generally speaking, these patents
05:18:11
             have been cited by patents owned by leading companies.
05:18:20
         8
             Q. Okay. And in preparing -- you prepared an expert
05:18:28
             report in this case, right, that contained your opinions?
05:18:30
         10
             A. Yes.
05:18:34
         11
             Q. And when you did that, you were -- you didn't provide
05:18:36
        12
05:18:39
         13
             any materials that showed where these patents were cited;
             is that right?
05:18:48
        14
         15
                 I did not provide any materials?
05:18:48
             Q. You didn't identify the other patents that we're
05:18:52
         16
             citing, say, the '247, the '839, or the '954.
05:18:56
        17
                                                                Isn't that
        18
             correct?
05:18:56
             A. Well, it's -- it's been -- it's been a long time since
        19
05:19:03
05:19:09
         20
             I submitted the expert report. So I wouldn't necessarily
             remember everything that I did, but I have checked since
         21
05:19:14
         22
             then, and I can testify that these patents have been cited
05:19:19
         23
             by a number of -- by a number of patents.
05:19:26
05:19:33
         24
             Q. And you're aware that the materials provided to us by
             Pantech's damages expert show that the 8 --
05:19:39
         25
```

```
MR. FILBIN: Could you show that? Slide 6,
05:19:45
         1
            please.
05:19:49
          2
             Q. (By Mr. Filbin) -- that the -- that the material --
05:19:49
          3
             the information provided by Pantech shows that the actual
05:19:55
             number of citations for the '247 patent are two, and the
          5
05:20:00
             actual number of citations for the '839 patent are five,
05:20:05
          6
             and that the actual number of citations for the '954 are
         7
05:20:09
             zero. Are you aware of that?
         8
05:20:13
             A. No, I'm -- why would I be aware? Who's -- I'm not
05:20:15
             aware of this slide. I am not sure where even it comes
05:20:28
        10
        11
             from. And not only that, but, I mean, based on my
05:20:32
             understanding, I -- I'm not sure these numbers are correct.
05:20:41
        12
             Q. And as you sit here today, you cannot identify the
05:20:47
        13
             other patents that have actually cited the '247 patent; is
        14
05:20:51
             that correct?
        15
05:20:58
             A. I don't think I can agree. That I cannot identify?
         16
05:20:58
                      I think the -- first, regarding citations, I think
05:21:12
        17
             I said that it's more complicated than just counting. I
        18
05:21:16
        19
             mean, I think you need to -- there is some counting, but
05:21:25
        20
             that counting needs to be done taking into account patent
05:21:29
             families, it's more complicated than just counting.
         21
05:21:34
         22
                      So I think in response to your last question, I
05:21:40
        23
             don't think I can agree.
05:21:47
         24
             Q. So as you sit here today, you cannot say whether or not
05:21:49
             the actual patents-in-suit here, the '247 patent, the '839
05:21:54
         25
```

```
patent, and the '954 patent, you cannot say how many times
          1
05:22:00
             those three actual patents have been cited by other
05:22:05
          2
             patents, correct?
05:22:09
          3
             A. Well, these -- I don't think that I can agree with
05:22:20
             that.
05:22:28
             Q. Okay. Let's switch topics. Let's go to another point.
05:22:30
          6
          7
                      In performing your work in this litigation, you
05:22:34
             only provided opinions regarding the three SEPs, correct?
          8
05:22:37
             A. As I said, I submitted my report a long time ago to
05:22:46
             recall everything in it, but to the extent that I recall,
05:22:55
         10
05:22:57
         11
             yes.
             Q. And you did not offer any opinion regarding the value
         12
05:22:57
             of the '654 NEP, correct?
05:23:01
         13
                I don't think I analyzed that patent.
         14
05:23:08
         15
             Q. At the time you formed your opinions relating to this
05:23:10
             matter, you had not read the '654 patent; is that correct?
         16
05:23:15
                 I don't -- I don't -- I never said that my analysis
05:23:18
         17
             extends to the '654 patent, I think.
         18
05:23:30
             Q. And as you sit here today, you do not recall ever
         19
05:23:33
         20
             having read the '654 patent, correct?
05:23:35
             A. I think -- I think that's correct.
         21
05:23:40
         22
             Q. And you have not provided any opinion that compares the
05:23:46
         23
             technology of the '247 patent to that of the '654 patent,
05:23:49
         24
            correct?
05:23:55
             A. But why would I have even done that? That's not --
05:23:55
         25
```

```
that has not been part of my assignment.
          1
05:24:00
                 So it was not part of your assignment, right?
05:24:02
                Excuse me, I did not hear.
05:24:04
          3
             Α.
             Q. So you're agreeing that that was not part of your
05:24:07
             assignment, correct?
05:24:10
                 I think I explained my assignment. I think it wasn't.
05:24:11
          7
             Q. Okay. And so because that was not part of your
05:24:19
          8
             assignment, you didn't review any technical documents or
05:24:22
             internal patent -- Pantech documents, market reports, any
05:24:25
05:24:29
         10
             materials that compare the '247 patent with the '654
             patent, correct?
05:24:34
         11
             A. I mean, again, my analysis does not extend to the '654
         12
05:24:40
05:24:46
         13
             patent. I mean, you are asking me about a patent that was
             never mentioned in -- during my direct testimony.
05:24:51
         14
05:24:54
         15
                 Okay. So that's a "yes"?
             Q.
                Well, yes.
         16
             Α.
05:24:58
                You agree?
05:24:58
         17
             Q.
                It wasn't mentioned during my direct testimony, so I
         18
             Α.
05:24:59
             did not analyze the '654 patent.
         19
05:25:02
         20
             Q. Okay. And you never spoke with Dr. Putnam in
05:25:04
         21
             connection with his work in this litigation, correct?
05:25:06
         22
                 I may have spoken with him.
05:25:11
         23
             Q. Sorry, sir. Sorry, Dr. Cooklev.
05:25:40
         24
                      Do you recall giving a deposition in this
05:25:50
             litigation?
05:25:51
         25
```

```
1
             A. Generally, yes.
05:25:52
             Q. Okay. And it was in November of '23, does that sound
05:25:58
          2
             right?
05:26:07
          3
             A. It sounds about right.
05:26:08
                 So do you recall being asked this question and giving
05:26:10
             this answer:
05:26:14
          6
          7
                       Have you spoken with any of the other experts in
05:26:15
             this case?
          8
05:26:18
                       Answer: I have not.
05:26:19
05:26:21
         10
                       Do you recall that?
                 I mean, it's -- it was -- I'm confident it was the
05:26:25
         11
         12
             truth. I have known Dr. Putnam for -- for a while now.
05:26:36
             And now you asked me about my recollection, and so when
05:26:45
         13
             I -- when I gave that answer, that's -- that's the correct
         14
05:26:54
         15
             answer.
05:26:58
             Q. Okay. So that helps refresh your --
         16
05:26:59
                That helps refresh my recollection.
05:27:02
         17
             Α.
                 So we can confirm that you never spoke with Dr. Putnam
         18
             Ο.
05:27:04
             in connection with his work in this litigation, right?
         19
05:27:07
         20
             A. Well, thank you for essentially refreshing my
05:27:11
             recollection.
         21
05:27:17
         22
             Q. Thank you, Dr. Cooklev.
05:27:18
         23
                       MR. FILBIN: Pass the witness.
05:27:21
05:27:23
         24
                      THE COURT: Redirect?
         25
05:27:37
                                   REDIRECT-EXAMINATION
```

```
BY MR. BUCCIGROSS:
          1
05:27:40
             Q. Professor Cooklev, based on your experience, can
05:27:40
          2
             aspects of the different standards be incorporated into
05:27:46
          3
             subsequently developed standards?
05:27:51
                Yes.
             Α.
05:27:53
                 So, in other words, could -- there is some -- is there
05:27:53
          6
          7
             some overlap between the different standards?
05:27:57
          8
                That is possible -- entirely possible, yes.
             Α.
05:28:01
                Would you need to actually take a look through the
05:28:05
             Q.
             standard -- at the particular standards section and do an
05:28:07
         10
             analysis on that?
05:28:11
         11
             A. Of course.
05:28:12
         12
05:28:16
         13
                And so is it possible that aspects of 3G could be
             incorporated into 4G?
         14
05:28:20
         15
             Α.
                Yes.
05:28:23
                 Is it possible that some of the technology in 3G could
         16
05:28:24
             be moved forward from 4G and into 5G?
05:28:27
         17
         18
                That is possible, yes.
             Α.
05:28:31
         19
             Q. Are you familiar with the concept of a patent
05:28:32
         20
             specification?
05:28:37
             A. Yes, I am.
         21
05:28:39
         22
                 Okay. Can you just briefly explain to the jury
05:28:40
         23
             what's -- what's a patent specification?
05:28:42
         24
             A. Well, clearly I'm not -- I'm not a lawyer, but as a
05:28:49
```

technical expert, I have some understanding.

05:28:55

25

05:29:00	1	So the patent specification is the text that
05:29:08	2	describes the in short, the problem that is solved by
05:29:12	3	the patent, describes the prior art. It doesn't describe
05:29:22	4	details that are known, but in describing the problem, then
05:29:29	5	it the goal is to support the claims of that patent.
05:29:38	6	And the claims of a patent, which is the other
05:29:41	7	major part of a patent, they should be read given the
05:29:48	8	specification.
05:29:49	9	Q. So when we're talking about different family members,
05:29:53	10	related family members of a patent, do related continuation
05:29:57	11	family members share the same written specification?
05:30:03	12	A. Yes, it's again, my understanding is that the
05:30:12	13	so-called family members so it's which is sometimes
05:30:20	14	the case, family members share specifications. So these
05:30:27	15	are patents that have the same specification and
05:30:31	16	basically the same specification, but different claims.
05:30:35	17	Q. And can family members also, therefore, share forward
05:30:46	18	citations?
05:30:46	19	A. Yes, yes. That is an important aspect actually of
05:30:48	20	forward citation analysis, and it's one reason why I said
05:30:51	21	it's not just about counting, but it's a much more
05:30:59	22	complicated analysis.
05:31:00	23	Q. And could a patent that was declared, meaning so
05:31:03	24	when a patent is declared essential to something, does that
05:31:07	25	just mean someone writes a letter and says, I think this is

```
essential?
05:31:10
          1
                 I mean, that's -- that's basically what it is, yes.
05:31:10
             Q. And, in this case, with Pantech's three standards
05:31:13
          3
             essential patents, you've gone through and done the
05:31:16
             analysis and confirmed they are, in fact, essential?
05:31:22
             A. That's correct.
05:31:24
          7
             Q. Is it possible that a patent that someone had just
05:31:25
             simply made a good-faith effort to declare as essential to
          8
05:31:28
             3G actually be essential to 5G?
05:31:29
                      THE COURT: Hold on just a moment.
05:31:32
         10
                      MR. FILBIN: Objection, calls for speculation.
05:31:32
         11
         12
                      THE COURT: Can you rephrase the question and not
05:31:36
             lead the witness?
05:31:38
         13
                      MR. BUCCIGROSS: Yeah.
05:31:41
         14
         15
             Q. (By Mr. Buccigross) Is -- is it possible that a patent
05:31:41
             that was declared essential to 3G, in fact, be essential to
05:31:47
         16
             5G?
05:31:55
         17
                      MR. FILBIN: Objection, leading.
         18
05:31:55
                      THE COURT: Sustained.
         19
05:31:56
         20
                 (By Mr. Buccigross) Professor Cooklev, is it -- is
05:31:57
             Q.
             it -- have you had experience where a patent might be
         21
05:32:01
         22
             declared essential to one standard but actually is
05:32:04
         23
             essential to a different standard?
05:32:06
05:32:08
         24
             A. Yes.
             Q. Have you spoken with Professor -- with Dr. Putnam since
05:32:08
         25
```

```
your deposition in this case?
05:32:13
          1
             A. And I said, I've known Dr. Putnam for a while. I don't
05:32:19
             specifically recall the dates, but, yes, I have, I think.
05:32:26
          3
             Q. Thank you.
05:32:29
          5
                      THE COURT: Recross?
05:32:31
                      MR FILBIN: Can we show PX-1, please? Go to
05:32:49
          6
          7
             Figure 3, if you would. Yeah, just toggle through, I'll
05:32:54
             find it -- you can find it. There you go. You passed it.
05:33:03
          8
             One more. One more back. There you go. Can you rotate
05:33:08
             it?
05:33:11
         10
         11
                                   RECROSS-EXAMINATION
05:33:11
         12
             BY MR. FILBIN:
05:33:14
             Q. Dr. Cooklev, we've displayed PX-1. That's the '247
05:33:14
         13
             patent and Figure 3. It's your opinion that Figure 3 of
         14
05:33:21
         15
             the '247 patent describes a system that uses a NACK,
05:33:24
             correct?
         16
05:33:45
                      MR. BUCCIGROSS: I'm going to object, Your Honor.
05:33:45
         17
         18
                      THE COURT: What's the objection?
05:33:46
                      MR. BUCCIGROSS: I think we're getting a little
         19
05:33:47
         20
             far afield into issues that might touch on things that are
05:33:49
         21
             the subject of the motion in limine.
05:33:55
         22
                      THE COURT: I'll overrule that. I think based on
05:33:55
         23
             the redirect, this is fair game.
05:33:58
05:34:03
         24
             A. So, counsel, the question is whether there is a NACK in
             Figure 3?
05:34:07
         25
```

```
(By Mr. Filbin) The question is, it's your opinion
05:34:08
         1
             Q.
          2
             that Figure 3 of the '247 patent describes a system that
05:34:11
             uses a NACK; isn't that correct?
05:34:14
          3
            A. Well, first, my testimony today was about the technical
05:34:58
             value of Pantech's standard essential patents, including
05:35:07
             the '247 patent. It was not about issues of infringement
05:35:14
          6
         7
             or validity. And, if I may, counsel, I sense that your
05:35:23
             question is directed to those two technical issues.
         8
05:35:32
             Q. Can you answer the question? I'll take your silence as
05:35:39
             a "no" just in the interest of time, sir.
05:36:00
        10
        11
             A. Well, as I said, it seems to me the question is -- is
05:36:06
        12
             related to technical issues that were not part of my direct
05:36:34
05:36:43
        13
             testimony.
             Q. All right, sir. Let's -- you understand that the
05:37:08
        14
        15
             claims of the '247 require that there is no NACK, correct?
05:37:10
            A. That the determination whether to retransmit is based
        16
05:37:16
             on scheduling information and not NACK, yes.
05:37:21
        17
             Q. Okay. And do you recall that your prior opinion in
        18
05:37:22
        19
             your expert report states: The embodiment corresponding to
05:37:26
        20
             Figure 3 describes a system that uses an ACK/NACK to
05:37:29
             determine whether to re -- to retransmit the data block?
         21
05:37:34
         22
                      Do you remember that?
05:37:37
        23
                      MR. BUCCIGROSS: I'll object, Your Honor. Can we
05:37:38
         24
            have a sidebar on this?
05:37:40
         25
                      THE COURT: Yes.
05:37:41
```

05:37:52	1	MR. FILBIN: Your Honor, I'll withdraw the
05:37:53	2	question.
05:37:54	3	THE COURT: All right.
05:37:54	4	MR. FILBIN: Pass the witness.
05:37:55	5	THE COURT: Anything further, Mr. Buccigross?
05:37:57	6	MR. BUCCIGROSS: No, Your Honor.
05:37:57	7	THE COURT: All right. You may step down.
05:37:59	8	All right. Ladies and gentlemen of the jury, we
05:38:01	9	went quite a bit past the time I had planned for us to
05:38:05	10	stop. So we are moving along very nicely.
05:38:10	11	I hope you all have a nice evening. I'm going to
05:38:13	12	ask you to be back just a few minutes before 9:00 o'clock
05:38:16	13	so you can get upstairs to the jury room, get settled, and
05:38:20	14	we'll have you down here in the courtroom as close to 9:00
05:38:24	15	o'clock as possible and be ready to go.
05:38:25	16	Based on the time we have spent today, we
05:38:31	17	definitely will finish all of the testimony tomorrow. So,
05:38:35	18	as I said, we're moving along quite nicely, and I
05:38:39	19	anticipate we'll have this in your hands on Thursday
05:38:42	20	morning.
05:38:42	21	So as a reminder, don't discuss the case with
05:38:46	22	anyone, family members, friends, including among
05:38:50	23	yourselves, until all of the evidence has been presented
05:38:52	24	and I've instructed you on the law.
05:38:55	25	Don't do any independent research or investigation

05:38:57	1	this evening or in the morning about any matter associated
05:39:01	2	with this case, the parties, the witnesses, the attorneys,
05:39:06	3	the law, anything of that nature.
05:39:08	4	And, finally, don't post anything on any social
05:39:11	5	media website or app about your involvement as a juror in
05:39:14	6	this case.
05:39:14	7	You all have a nice evening, and we'll see you
05:39:17	8	back about 9:00 o'clock in the morning.
05:39:19	9	COURT SECURITY OFFICER: Please rise for the jury.
05:39:21	10	(Jury out.)
05:39:22	11	THE COURT: Okay. Be seated. I think there were
05:40:06	12	some remaining issues with respect to maybe Dr. Putnam's
05:40:09	13	slides that we need to resolve, and I'm happy to stay as
05:40:13	14	long as you all want to to get that resolved. It probably
05:40:17	15	would be better to do tonight, I think, would it not?
05:40:21	16	Why don't we take a short restroom break, and
05:40:24	17	we'll come back and handle that.
05:40:26	18	Anybody else who's not involved in that is welcome
05:40:29	19	to leave.
05:40:32	20	COURT SECURITY OFFICER: All rise.
05:40:33	21	(Recess.)
05:40:33	22	COURT SECURITY OFFICER: All rise.
05:40:34	23	THE COURT: Please be seated.
05:50:39	24	All right. First off, we're going to try to do a
05:50:46	25	little better on the cool cooler air tomorrow. I don't

```
know if y'all are as stuffy -- if it feels as stuffy for
05:50:49
         1
          2
            you as it does for me. But it's downright warm in here.
05:50:53
                      All right. I'm not sure where we are on
05:50:57
          3
             Dr. Putnam's slides.
05:51:01
                      Mr. Filbin, maybe you can redirect our attention.
          5
05:51:05
          6
                      MR. FILBIN: Thank you, Your Honor. We had
05:51:07
             discussed this morning Slides 2, 7, 8, and 28, and that was
         7
05:51:12
             with the adding certainty premium, and I believe the
         8
05:51:19
             resolution was that was going to be removed.
05:51:25
                      The next item, Slide 6, has been resolved; which
05:51:28
        10
        11
            takes us to Slide 9.
05:51:37
        12
                      THE COURT: Could I ask you to get a copy of the
05:51:38
            slides back? I think I had it, and I gave it back to you.
05:51:40
        13
                      MR. FILBIN: Yes, Your Honor. So I've been
05:51:50
        14
             informed that there may have been a new deck that I haven't
        15
05:52:02
             seen since -- that was exchanged to someone.
        16
05:52:05
        17
                      THE COURT: The one that you just handed me says
05:52:08
        18
            updated.
05:52:11
                      MR. FILBIN: Yes, Your Honor.
        19
05:52:12
        20
                      THE COURT: Is that the one maybe that's new?
05:52:13
        21
             Okay.
05:52:17
         22
                      MR. FILBIN: No, Your Honor, I believe it's been
05:52:18
        23
            updated. Maybe we're on rev 3 here, or 4.
05:52:19
05:52:25
        24
                      THE COURT: All right. How about the person with
            the most knowledge about the slides who can make the
05:52:26
        25
```

```
objections from your side, Mr. Filbin?
05:52:31
         1
          2
                      MR. FILBIN: That's me, that's me. Yes. So let's
05:52:33
             go -- let's go with Slides 9 and 18. And we object under
05:52:36
          3
             402 and 403.
05:52:42
                      This is basically a backdoor of unwilling
          5
05:52:44
             licensee.
05:52:51
          6
         7
                      THE COURT: Okay. So I see that with respect to
05:52:53
             9. What about 18?
         8
05:52:55
                      MR. FILBIN: So -- so they go hand in glove. So
05:52:56
             Slide 9 sets up this Factor 2 royalties, which is -- by the
05:53:03
        10
        11
             way, that's a delta -- compared to last -- last trial, this
05:53:06
        12
             slide had indicated Factor 15.
05:53:14
05:53:18
        13
                      So it's been changed to royalties paid by the
             licensee, and the trap is sprung in Slide 18, which sets up
        14
05:53:23
                                             , PX-173 license, described
        15
             one OnePlus license. So the
05:53:34
             on PDX-6.18 is a
                                                                  , not --
        16
05:53:41
             and has nothing to do with the patents-in-suit.
05:53:50
        17
        18
                      THE COURT: Okay.
05:53:51
                      MR. FILBIN: So it's clearly there to depict or
        19
05:53:52
        20
             color OnePlus as --
05:53:56
                      THE COURT: All right. So let's go back to the --
         21
05:53:58
             to the -- to 9, though. Is there an objection to 9?
         22
05:54:00
                      MR. FILBIN: Well, to the extent that it's related
        23
05:54:04
05:54:14
        24
             to 18. I believe that's the -- the language has been
             changed to licensee. But it's only there in order to
        25
05:54:18
```

```
discuss what's on Slide 18.
05:54:21
         1
                      THE COURT: Well, I mean, I think probably
          2
05:54:24
             something along the lines of what is listed on 9 is going
05:54:26
          3
             to be in the instructions. Maybe I'm -- but let's go ahead
05:54:31
             and deal with the problematic one, which is 18.
05:54:36
          6
                      Mr. Tidwell, are you prepared to address it?
05:54:39
          7
                      MR. TIDWELL: I am, Your Honor.
05:54:42
                      And if I could just address 9 because it goes --
         8
05:54:49
             it's a -- Factor 2 is a Georgia-Pacific factor. It was in
         9
05:54:52
             the Court's last instructions. It's in the Court's draft
05:54:56
        10
        11
             instructions. Although the Court hadn't accepted them,
05:55:00
        12
             it's a standard --
05:55:04
05:55:05
        13
                      THE COURT: The parties have proposed it.
                      MR. TIDWELL: The parties have proposed it. This
05:55:07
        14
        15
             is simple.
                         This is one of the factors you look at in
05:55:10
             determining -- in fact, it's the instruction of what is a
        16
05:55:12
             reasonable royalty. That is actually the issue at hand in
05:55:17
        17
             this case. What is a reasonable royalty?
        18
05:55:21
                      And what the licensee pays for this type of
        19
05:55:23
         20
             technology, Your Honor, is, in fact, relevant.
05:55:31
                      THE COURT: Okay. Let's get to 18, though.
         21
05:55:33
         22
                      MR. TIDWELL: And so what Dr. Putnam did is he
05:55:36
        23
             looked at every license that OnePlus has that they
05:55:39
        24
            produced. And in his analysis, he decided there's only one
05:55:46
             that deals with standard essential patents, and it's not
05:55:50
        25
```

05:55:54 1 comparable. 2 Dr. Lopez renders an opinion -- he looks at the 05:55:56 He's -- he's hired to render an opinion 05:56:04 3 about what is a reasonable royalty. And on Page 190 -- I'm 4 05:56:09 sorry, Page 960 of his trial testimony, he talks about the 5 05:56:15 concerns with royalty stacking and the burden that gets 05:56:20 6 placed on SEPs, and he -- his argument is that it should 7 05:56:25 never be more than a single-digit number. 8 05:56:32 So let me just break it down. He's supposed to be 05:56:34 rendering an opinion on what is a reasonable royalty rate, 05:56:40 10 11 and the fact that he has no licenses from OnePlus that he 05:56:45 analyzes is at least relevant to cross-examination of him, 05:56:51 12 05:56:57 13 in my opinion, to establish a reasonable royalty. So I don't want to interrupt you, but 05:57:01 14 THE COURT: , and what's on Slide 15 you're talking about an 05:57:03 Why -- why -- I'm confused. 18 is a 16 05:57:06 17 MR. TIDWELL: Oh, yeah. I didn't do a very good 05:57:11 18 job. 05:57:13 What's on 18 is a OnePlus license that Dr. Putnam 19 05:57:13 20 found. What he's doing is trying to analyze licenses that 05:57:18 fit Factor 2 under Georgia-Pacific, which is licenses that 21 05:57:23 22 OnePlus has and what is the reasonable royalty that they 05:57:29 That's what he's doing here. And his analysis 23 have paid. 05:57:32 24 is, well, I only found one, and it is -- that is SEPs, and 05:57:37 it is not applicable to the technology here. 05:57:46 25

```
So the point is there is no license from OnePlus
          1
05:57:49
          2
             that fits his definition of technology, nor does Dr. Lopez
05:57:57
             say that.
05:58:01
          3
                      We do know that they use 4G and 5G. I believe
          4
05:58:03
             that we're entitled to, under the Georgia-Pacific factors,
05:58:09
             both Dr. Putnam and my ability to cross Dr. Lopez, is what
05:58:12
          6
          7
             royalties have OnePlus paid.
05:58:19
          8
                      THE COURT: Can you not do that without getting
05:58:21
             into what the license is? I don't understand why the
          9
05:58:24
             license has to come in? You can --
05:58:27
         10
         11
                      MR. TIDWELL:
                                      The
05:58:30
         12
                      THE COURT: Yeah.
05:58:32
                      MR. TIDWELL: Here's -- our position is I think
05:58:33
         13
             it's relevant for background to the jury that he looked at
         14
05:58:35
             every license that OnePlus had. And this is the closest --
         15
05:58:38
             this is the closest one that came to the technology at
         16
05:58:46
             issue, and it is not comparable.
05:58:49
         17
         18
                      THE COURT: And so to introduce the license to
05:58:51
             show that I think is -- by introducing the license to show
         19
05:58:54
         20
             that there's no license, that's incredibly confusing to me.
05:58:57
                      MR. TIDWELL: No, there is a license. We're
         21
05:59:02
         22
             introducing --
05:59:05
         23
                      THE COURT: To say there's no comparable license.
05:59:06
05:59:08
         24
                      MR. TIDWELL: Yes.
         25
                      THE COURT: Yeah, I don't -- I -- I don't -- I
05:59:10
```

```
mean, we'll see what happens with respect to cross-exam,
05:59:13
          1
             but I think with Dr. Putnam, that's a bridge too far.
05:59:17
          2
05:59:21
                      MR. TIDWELL: Can I get some clarification? Can I
          3
             elicit testimony that he attempted to do a Georgia-Pacific
05:59:23
             Factor 2, and he found no license that matched the
05:59:28
             technology? I would hope that he could at least say that,
05:59:31
          6
             and we'd pull that slide.
          7
05:59:35
                      THE COURT: Did he provide that opinion in his
          8
05:59:36
             report?
          9
05:59:39
05:59:41
         10
                      MR. TIDWELL: That's what 18 is all about,
         11
             Your Honor.
05:59:43
         12
                      THE COURT: I guess what I'm struggling with is
05:59:43
             why can't he just say there's no OnePlus license that's
05:59:47
         13
             technologically comparable without, you know, introducing
         14
05:59:51
             this idea of OnePlus's license? Can you --
         15
05:59:58
                      MR. TIDWELL: Let me see if I'm tracking.
         16
06:00:04
                      Under Factor 2, we're willing to pull the slide
06:00:07
         17
         18
             and not talk about this license -- or is it 18 that we're
06:00:11
         19
             talking --
06:00:15
06:00:16
         20
                      THE COURT: It's 18.
                      MR. TIDWELL: But I believe for him to have done a
         21
06:00:17
         22
             proper analysis is to say under Georgia-Pacific Factor 2, I
06:00:22
         23
             looked for comparable licenses that OnePlus had signed, and
06:00:27
06:00:31
         24
             I found none. Can he do that?
         25
                      THE COURT: Mr. Filbin?
06:00:35
```

06:00:36	1	MR. FILBIN: Your Honor, Mr. Tidwell is tilting at
06:00:44	2	windmills here. This is not a dispute between the experts.
06:00:49	3	It's not like that Dr. Lopez is saying look at the OnePlus
06:00:53	4	licenses. They both agree don't look at them.
06:00:56	5	The purpose of that cross-examination is to elicit
06:01:02	6	unwilling licensee testimony however it can be had. And
06:01:09	7	that's highly prejudicial, breaks the MIL. There's no
06:01:12	8	value in presenting for the sake of thoroughness that both
06:01:16	9	experts agree that's a dry well. There's just nothing
06:01:19	10	there.
06:01:19	11	THE COURT: I mean, if there's some magic bean
06:01:22	12	here that's really important, I just I don't understand
06:01:24	13	why you can't say that I looked at OnePlus's license
06:01:27	14	licenses and none of them are technically comparable. I
06:01:32	15	mean, as long as he disclosed that in his report.
06:01:34	16	MR. TIDWELL: I'm sorry, Your Honor, he did.
06:01:36	17	THE COURT: As long as he disclosed that in his
06:01:39	18	report, I think that's two questions. Move on.
06:01:42	19	MR. TIDWELL: Okay. And we'll pull the slide deck
06:01:44	20	and address this issue, I suppose, with cross of Lopez.
06:01:49	21	But we don't need to address it now.
06:01:51	22	THE COURT: Right. Correct.
06:01:53	23	MR. TIDWELL: Okay.
06:01:58	24	MR. FILBIN: Your Honor, the only connector with
06:02:02	25	that is that the license itself that is objected to isn't

```
in evidence.
06:02:07
          1
          2
                      THE COURT: I don't think he's asking to put the
06:02:08
             license in.
06:02:11
          3
          4
                      Are you?
06:02:11
                      MR. FILBIN: That will be pulled?
          5
06:02:12
          6
                      THE COURT: I don't think you're asking to put the
06:02:13
          7
             license in, are you?
06:02:15
                      MR. TIDWELL: I am not -- with the Court's
          8
06:02:16
             instruction, I'm no longer asking that.
          9
06:02:18
                      THE COURT: Good. Move along, Mr. Filbin.
06:02:20
         10
         11
                      MR. FILBIN: I'm through, sir -- Your Honor.
06:02:23
         12
                      THE COURT: Move along, Mr. Filbin. Do you have
06:02:26
06:02:29
         13
             another objection?
                      MR. FILBIN: No, Your Honor, I'm done.
         14
06:02:29
         15
                      THE COURT: All right. Good. Very well.
06:02:31
                      Mr. Fussell, you have something?
06:02:35
         16
         17
                      MR. FUSSELL: Yes, Your Honor. I don't want to
06:02:37
             speak out of turn, but I was informed just this evening
         18
06:02:39
             that they don't -- they will not be calling Dr. Kakaes as a
         19
06:02:42
06:02:45
         20
             witness. I think we might have some outstanding
         21
             objections, so the Court doesn't waste any time on those.
06:02:48
         22
                      THE COURT: Okay.
06:02:48
         23
                      MR. FUSSELL: And they may not call Dr. Kia
06:02:52
         24
             either, so as it relates to our objections to their slides
06:02:54
         25
06:02:57
             on --
```

06:02:57	1	THE COURT: And doctor who Dr. Kia?
06:03:00	2	MR. FUSSELL: Kia.
06:03:03	3	THE COURT: So how much time had you all allocated
06:03:06	4	for that, Mr. Filbin? Do you know?
06:03:07	5	MR. FILBIN: Your Honor, we were thinking each one
06:03:08	6	of those was going to be no more than 15 minutes, so that
06:03:12	7	would trim 15 minutes from our expected presentation,
06:03:15	8	although sometimes it gets gobbled up elsewhere.
06:03:17	9	THE COURT: Okay. Good enough. Thank you
06:03:20	10	all.
06:03:20	11	MR. FILBIN: Yes, Your Honor.
06:03:21	12	THE COURT: What else? Anything else?
06:03:23	13	MR. FUSSELL: Not from the Plaintiff, Your Honor.
06:03:24	14	THE COURT: All right. Thank you all.
06:03:25	15	MR. FILBIN: Oh, I'm sorry, Your Honor.
06:03:28	16	Mr. Schubert wants to read exhibits.
06:03:30	17	THE COURT: Okay.
06:03:31	18	MR. SCHUBERT: To enter we propose DTX-5, $7$ ,
06:03:41	19	187, 225, 226, 227, 228, and 229.
06:03:52	20	THE COURT: All right. And are those without
06:03:55	21	objection, Ms. Miller?
06:03:57	22	MS. MILLER: No objection.
06:03:58	23	THE COURT: All right. Those will be received.
06:03:59	24	MR. FILBIN: I have one new item. And it's just
06:04:03	25	a I think it's for both sides would be interested to

06:04:06	1	know that as far as we're rolling right along here. We
00:04:00		
06:04:10	2	should be done. Are we going to schedule closing for
06:04:12	3	Thursday?
06:04:14	4	THE COURT: What other day would we do it? I
06:04:17	5	don't think we can do it tomorrow.
06:04:18	6	MR. FILBIN: We can't do it tomorrow. Okay. Very
06:04:19	7	good.
06:04:20	8	THE COURT: No, I wouldn't y'all can't do that.
06:04:22	9	MR. FILBIN: Okay. If we
06:04:23	10	THE COURT: But I think given where we are on the
06:04:25	11	clock and the fact that you all are not calling these
06:04:29	12	additional witnesses, no doubt we'll be ready to go, you
06:04:32	13	know, 9:00 o'clock in the morning.
06:04:34	14	I need to take a look at the instructions. I know
06:04:37	15	the parties worked out a verdict form that came real close
06:04:44	16	to agreement, and I just don't know where the how many
06:04:47	17	disagreements are left on the verdict on the
06:04:51	18	instructions. But if it's anything like the verdict form,
06:04:55	19	you all have worked well on narrowing those, so we may
06:04:58	20	visit for just a few minutes tomorrow night about the
06:05:02	21	instructions and be ready to go with instructions and
06:05:06	22	closings Thursday at 9:00.
06:05:08	23	MR. FILBIN: Very good.
06:05:09	24	THE COURT: Okay. See you all in the morning.
06:05:11	25	MR. FILBIN: Thank you.

	333.
06:05:12	COURT SECURITY OFFICER: All rise.
06:05:14 2	(Court adjourned at 6:05 p.m.)
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

CERTIFICATION I HEREBY CERTIFY that the foregoing is a true and correct transcript from the stenographic notes of the proceedings in the above-entitled matter to the best of my ability. /S/ Shelly Holmes 10/15/2024 SHELLY HOLMES, CSR, TCRR Date CERTIFIED SHORTHAND REPORTER State of Texas No.: 7804 Expiration Date: 10/31/2025